

has been a leader in providing Congress accrual-based accounting and financial statements,” noting that the Chief Financial Officers Act of 1990 requires all executive branch agencies to implement accrual-based accounting systems.

### **GPO’s Printing Procurement Program Saves Taxpayers Big \$\$\$**

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All over the country, GPO buys approximately 75 percent of all Federal printing orders from private sector printers in one of the Government’s most competitive, most successful purchasing programs ever, dealing with more than 10,000 printing firms nationwide to get the best possible price for the Government’s printing dollar.

Some of the procurement success stories reported during the year included these:

- An agency ordered 100,000 sets of a 12-page book. Another Federal agency that provides printing services, the General Services Administration, provided a contract bid for \$37,000. GPO’s New York office procured the job for \$5,700, saving the taxpayers \$31,300, or 85 percent.
- A Federal agency obtained a quote of \$2,644 for a short-run job. GPO got the job for them for \$930.01, a savings of \$1,713.99, or 65 percent.

Another Federal agency wanted to produce a printing job in-house at a cost of \$4,719.75. Then they decided to turn to GPO, which contracted the same job for \$1,164.21, a savings of \$3,555.54, or 75 percent.

- A Federal agency wanted to place a printing contract with a local firm, rather than using the most competitively-priced printer recommended by GPO. The lowest local contractor price was \$50,712.35. The GPO-recommended printer’s price was \$20,994.24. The savings on this one contract: \$29,718.11, or 59 percent.
- A Federal department requisitioned a job for 20,000 books, estimating the cost at \$220,000. Money-saving suggestions by GPO professionals got the final product cost down to \$103,000. GPO saved the taxpayers \$117,000, or 53 percent.
- A Federal agency ordered 98,000 copies of a 172-page publication with saddle-stitching. GPO experts recommended perfect-binding as a cost-saving alternative. The agency initially rejected this recommendation and the winning bid for the saddle-stitched job was \$134,153. But GPO asked for bids on the perfect-bound job anyway and showed the results to the agency — a low bid of \$73,956. The agency agreed to change its requirements, resulting in a savings of \$60,197, or 45 percent.

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**In addition to printing and delivering the Starr Report and related materials in record time under extraordinary pressures, GPO made them available online and in CD-ROM format.**

- An agency headquarters ordered a job with a short delivery time. The initial bid for \$42,235 was deemed excessive. GPO convinced the agency to extend its delivery requirement by 12 days. The resulting contract was \$30,888, a savings of \$11,347, or 27 percent.
- An agency had been purchasing its duplicating needs directly from local printers. GPO offered to find them a better price. Bids from the two sources which had been doing the work were \$12,262.88 and \$13,859.85. GPO awarded the job to a top-performing firm for \$9,859.31, for a minimum savings of \$2,403.57, or 20 percent.
- An agency seeking to downsize its internal printing capability turned to GPO to outsource the work. The 3-year GPO contract will save the agency approximately \$2.1 million over its term.

GPO's printing procurement program billed 256,041 commercial orders in FY 1998, an average of about 1,000 per day, generating total revenues of approximately \$467 million. Not only does GPO's procurement program save taxpayers millions, the work it places in virtually every State in the Nation generates jobs as well as State and local tax revenues. And when Federal agencies work with GPO for their information product needs, GPO makes sure those same products are placed in GPO's bookstores and in Federal depository libraries nationwide, at no additional cost to the agencies.

For these reasons, GPO's printing procurement program was characterized as "an example of the best services government has to offer" in the 1998 management audit conducted by Booz-Allen & Hamilton, Inc.

### **GPO Provides Public Access To Starr Report In Print And Electronic Formats**

In September 1998, GPO met one of its greatest challenges with the publication of the reports released by Independent Counsel Kenneth Starr, following the enactment of House of Representatives Resolution 525, authorizing public disclosure of these materials.

The released materials included the report of the Independent Counsel to the House of Representatives, accompanied by two sets of supplementary materials in five volumes. Altogether, the number of pages exceeded 8,000. In addition to printing and delivering the Starr Report and related materials in record time under extraordinary pressures, GPO made them available online and in CD-ROM format, earning the agency a commendation from the Chairman of the House Judiciary Committee as well as widespread public praise.

**THE STARR REPORT.** In accordance with the House resolution, GPO printed the first document, *Communication from Kenneth W. Starr, Independent Counsel, Transmitting a Referral to the United States House of Representatives Filed in Conformity with the Requirements of Title 28, United States Code, Section 595(c)*, as House Document 105-310.