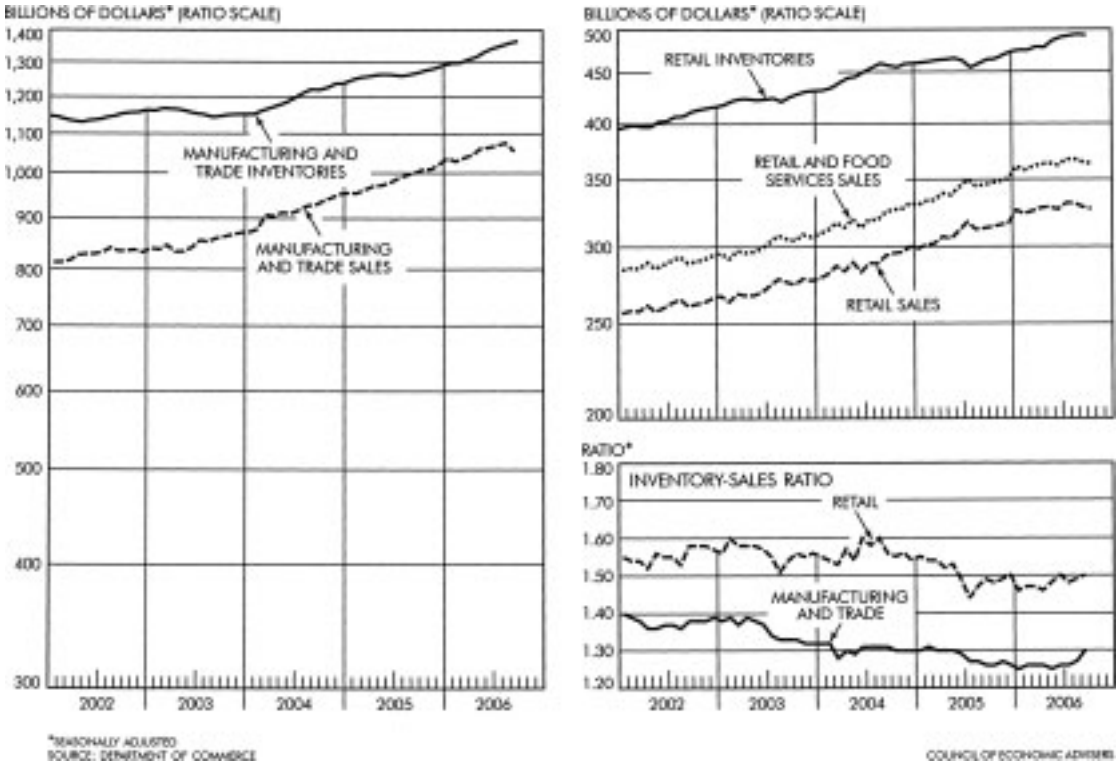
BUSINESS SALES AND INVENTORIES—Manufacturing and Trade

In September, according to current estimates, manufacturing and trade sales fell 1.9 percent and inventories rose $5.8 billion. According to current estimates, retail sales fell 0.4 percent in October. Retail and food services sales also fell 0.4 percent.



[Millions of dollars, except ratios; seasonally adjusted, except as noted]

Period	Manufacturing and trade [1]			Wholesale			Retail			Retail and food services sales [2]
	Sales [2]	Inventories [3]	Inventory-sales ratio [4]	Sales [2]	Inventories [3]	Inventory sales ratio [4]	Sales [2]	Inventories [3]	Inventory sales ratio [4]	
1996	687,350	1,005,672	1.46	190,362	241,078	1.27	197,222	333,915	1.67	217,463
1997	723,879	1,046,857	1.42	198,154	258,496	1.26	206,167	344,593	1.64	227,670
1998	742,837	1,078,775	1.43	202,260	272,292	1.32	215,592	357,267	1.62	238,278
1999	786,634	1,139,249	1.40	216,597	290,418	1.30	234,046	385,087	1.59	257,797
2000	834,325	1,198,691	1.41	234,546	309,809	1.29	249,063	407,035	1.59	274,518
2001	822,982	1,141,227	1.43	232,096	298,380	1.32	255,644	394,966	1.58	282,131
2002	827,925	1,158,450	1.38	236,294	302,478	1.26	261,194	416,499	1.55	288,845
2003	849,990	1,147,101	1.35	246,857	308,017	1.23	272,123	432,268	1.56	301,264
2004	919,420	1,234,297	1.30	274,710	338,232	1.18	289,776	461,202	1.56	320,812
2005	984,511	1,287,998	1.28	295,843	362,084	1.19	309,932	473,865	1.50	342,985
2005: Sept r	1,001,221	1,266,275	1.26	305,146	355,220	1.16	312,966	464,834	1.49	346,437
Oct r	1,008,261	1,272,325	1.26	308,013	357,061	1.16	314,289	465,932	1.48	348,044
Nov	1,009,347	1,278,912	1.27	306,416	358,711	1.17	315,571	470,209	1.49	349,630
Dec	1,021,270	1,287,998	1.26	309,975	362,084	1.17	316,810	473,865	1.50	351,070
2006: Jan	1,035,640	1,294,384	1.25	311,990	362,729	1.16	326,403	475,498	1.46	361,743
Feb	1,027,729	1,295,158	1.26	312,846	365,838	1.17	323,838	475,304	1.47	358,675
Mar	1,036,587	1,304,786	1.26	315,710	367,871	1.17	325,981	479,001	1.47	361,190
Apr	1,043,191	1,313,526	1.26	320,342	372,676	1.16	328,369	478,542	1.46	363,611
May	1,059,577	1,328,018	1.25	326,407	376,048	1.15	328,971	486,353	1.48	364,343
June	1,061,409	1,339,593	1.26	330,366	379,097	1.15	327,208	490,495	1.50	362,439
July	1,067,161	1,348,329	1.26	331,886	382,384	1.15	331,988	492,228	1.48	367,415
Aug r	1,072,622	1,357,069	1.27	334,528	387,251	1.16	331,575	493,462	1.49	367,491
Sept p	1,052,359	1,362,891	1.30	331,582	390,632	1.18	r328,910	492,606	1.50	r365,177
Oct p	.....	.....	.....	.....	.....	.....	327,435	.....	.....	363,844

[1] See page 21 for manufacturing.
[2] Annual data are averages of monthly not seasonally adjusted figures; monthly data are seasonally adjusted totals for month.
[3] Seasonally adjusted, end of period.
[4] Annual data are averages of seasonally adjusted monthly ratios.

Note.—Data reflect the introduction of new samples for wholesale and retail trade. Data for August, September and October 2006, and September and October 2005, reflect these changes which were released in late November 2006.

Source: Department of Commerce, Bureau of the Census.