

TITLE: Citizen Airman

TERM: Date of Award thru November 30, 2011

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P R O G R A M 4 - S

Department of Defense (Air Force) Program 4-S		BASIS OF AWARD	GATEWAY PRESS Louisville, KY	GRAY GRAPHICS Capitol Heights, MD	MONARCH LITHO Santa Teresa, NM	PEAKE/DELANCEY Cheverly, MD	QUINTESSENTIAL COLOR Upper Marlboro, MD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PROOFS:																
(a)	Digital color content proofs....per page-----	232	3.50	812.00	3.00	696.00	3.75	870.00	2.00	464.00	2.00	464.00					
(b)	Digital one-piece composite laminated color proofs.....per page-----	232	16.00	3,712.00	15.00	3,480.00	30.00	6,960.00	28.00	6,496.00	30.00	6,960.00					
II.	PRINTING AND BINDING:																
(a)	Magazine - Printing in four-color process, including binding and aqueous coating...per page...																
(1)	MAKEREADY/SETUP-----	176	107.00	18,832.00	75.00	13,200.00	168.00	29,568.00	282.00	49,632.00	100.00	17,600.00					
(2)	RUNNING/1,000 COPIES-----	14080	7.33	103,206.40	12.00	168,960.00	7.88	110,950.40	8.19	115,315.20	9.50	133,760.00					
(b)	Additional Color - Printing pages in a fifth color, in addition to four-color process...per color/per page...																
(1)	MAKEREADY/SETUP-----	60	70.00	4,200.00	12.00	720.00	46.00	2,760.00	24.60	1,476.00	30.00	1,800.00					
(2)	RUNNING/1,000 COPIES-----	4800	0.30	1,440.00	1.00	4,800.00	0.55	2,640.00	0.29	1,392.00	0.10	480.00					
III.	ADDITIONAL OPERATIONS:																
(a)	Inserting furnished pre-printed reader response cards.....per 1,000 cards-----	80	5.00	400.00	75.00	6,000.00	6.50	520.00	4.75	380.00	50.00	4,000.00					
(b)	Inserting magazine with furnished items in poly wrap bag.....per 1,000 copies-----	80	180.00	14,400.00	300.00	24,000.00	255.00	20,400.00	580.00	46,400.00	68.00	5,440.00					
IV.	PACKING AND DISTRIBUTION:																
1.	Bulk Shipments - Packing and sealing shipping containers... per container-----	40	1.50	60.00	2.00	80.00	3.50	140.00	2.25	90.00	5.00	200.00					
2.	Mailed Shipments -																
(a)	Addressing single copies (self-mailers)... per 1,000 copies-----	410	15.00	6,150.00	35.00	14,350.00	34.50	14,145.00	28.00	11,480.00	30.00	12,300.00					
(b)	Multiple copies, up to 12 pounds, in cushioned shipping bags or shipping bundles (maximum gross weight 14 pounds) per bag or bundle-----	2850	0.75	2,137.50	1.50	4,275.00	1.85	5,272.50	2.50	7,125.00	1.50	4,275.00					
CONTRACTOR TOTALS				\$155,349.90		\$240,561.00		\$194,225.90		\$240,250.20		\$187,279.00					
DISCOUNT			2.50%	\$3,883.75	2.00%	\$4,811.22	2.00%	\$3,884.52	1.00%	\$2,402.50	5.00%	\$9,363.95					
DISCOUNTED TOTALS				\$151,466.15		\$235,749.78		\$190,341.38		\$237,847.70		\$177,915.05					

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Department of Defense  
(Air Force)

UNIVERSAL PRINTING  
St. Louis, MO

CURRENT CONTRACTOR:  
UNIVERSAL PRINTING

Program 4-S

BASIS OF  
AWARD

UNIT RATE

COST

UNIT RATE

COST

I. PROOFS:

(a) Digital color content proofs...per page----- 232 9.29 2,155.28 9.29 2,155.28

(b) Digital one-piece composite laminated color proofs.....per page----- 232 25.25 5,858.00 25.25 5,858.00

II. PRINTING AND BINDING:

(a) Magazine -

Printing in four-color process, including binding and aqueous coating. . .per page. . .

(1) MAKEREADY/SETUP----- 176 138.02 24,291.52 221.80 39,036.80

(2) RUNNING/1,000 COPIES----- 14080 7.11 100,108.80 6.72 94,617.60

(b) Additional Color -

Printing pages in a fifth color, in addition to four-color process . . . per color/per page . . .

(1) MAKEREADY/SETUP----- 60 NC 0.00 33.36 2,001.60

(2) RUNNING/1,000 COPIES----- 4800 NC 0.00 0.10 480.00

III. ADDITIONAL OPERATIONS:

(a) Inserting furnished pre-printed reader response cards.....per 1,000 cards----- 80 4.54 363.20 4.54 363.20

(b) Inserting magazine with furnished items in poly wrap bag.....per 1,000 copies----- 80 68.00 5,440.00 68.00 5,440.00

IV. PACKING AND DISTRIBUTION:

1. Bulk Shipments -

Packing and sealing shipping containers... per container-----

40 11.66 466.40 11.66 466.40

2. Mailed Shipments -

(a) Addressing single copies (self-mailers)... per 1,000 copies----- 410 34.00 13,940.00 28.33 11,615.30

(b) Multiple copies, up to 12 pounds, in cushioned shipping bags or shipping bundles (maximum gross weight 14 pounds) per bag or bundle----- 2850 1.42 4,047.00 1.71 4,873.50

CONTRACTOR TOTALS

DISCOUNT

1.00%

\$156,670.20

\$1,566.70

1.00%

\$166,907.68

\$1,669.08

DISCOUNTED TOTALS

\$155,103.50

\$165,238.60

AWARDED

