

A1AWARD ARMY AL&T (PB 70 SERIES)		P R O G R A M 7 3 - S								
TERM:	DATE OF AWARD thru MAY 31, 2012									
DEPARTMENT OF THE ARMY PROGRAM 73-S			GRAY GRAPHICS Capitol Heights, MD		McDONALD & EUDY PRINTERS Temple Hills, MD		CURRENT CONTRACTOR QUINTESSENTIAL COLOR			
BASIS OF AWARD			UNIT RATE		COST		UNIT RATE		COST	
ITEM NO.	DESCRIPTION		AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	PRINTING AND BINDING:									
(a)	<i>Saddle-Stitched Publication -</i> Printing text in four-color process, including binding...per page									
(1)	Makeready and/or Setup-----		276	55.00	15,180.00	55.00	15,180.00	60.00	16,560.00	
(2)	Running Per 1,000 Copies-----		1683	11.40	19,186.20	11.72	19,724.76	11.25	18,933.75	
(b)	<i>Perfect-Bound Publication -</i> Printing text in four-color process, including binding...per page									
(1)	Makeready and/or Setup-----		120	60.00	7,200.00	50.00	6,000.00	60.00	7,200.00	
(2)	Running Per 1,000 Copies-----		980	11.65	11,417.00	12.16	11,916.80	11.90	11,662.00	
(c)	<i>Complete Cover -</i> Printing Covers 1 through 4 in four-color process, including binding, hinge scoring, and varnishing...per cover									
(1)	Makeready and/or Setup-----		5	650.00	3,250.00	575.00	2,875.00	650.00	3,250.00	
(2)	Running Per 1,000 Copies-----		33	125.00	4,125.00	130.00	4,290.00	115.00	3,795.00	
(d)	<i>Metallic Ink -</i> Printing text or cover pages in a metallic ink in addition to the four-color process press run charged for under I. (a), (b), and (c)...per page									
(1)	Makeready and/or Setup-----		56	15.00	840.00	20.00	1,120.00	12.00	672.00	
(2)	Running Per 1,000 Copies-----		352	1.00	352.00	5.31	1,869.12	1.00	352.00	
(e)	<i>Insert Page -</i> Printing in four-color process, including perforating and binding...per insert									
(1)	Makeready and/or Setup-----		1	450.00	450.00	475.00	475.00	450.00	450.00	
(2)	Running Per 1,000 Copies-----		8	100.00	800.00	12.50	100.00	75.00	600.00	
II.	PACKING AND DISTRIBUTION:									
1.	<i>Bulk Shipments -</i> Packing and sealing shipping containers... per container-----		100	2.00	200.00	1.75	175.00	2.00	200.00	
2.	<i>Mailed Shipments -</i>									
(a)	Addressing single copies (self-mailers)... per copy-----		4000	0.10	400.00	0.04	160.00	0.10	400.00	
(b)	Handwork for preparing mailed copies for TAGO labeling... per 1,000 copies-----		20	35.00	700.00	75.00	1,500.00	50.00	1,000.00	
(c)	Single or multiple copies in kraft envelope (up to 200 leaves)... per envelope-----		4500	0.30	1,350.00	0.25	1,125.00	0.20	900.00	
(d)	Quantities over 200 leaves, up to 12 pounds, inserted in cushioned shipping bags or wrapped in shipping bundles (maximum gross weight 14 pounds) per bag or bundle-----		350	1.25	437.50	0.85	297.50	1.00	350.00	
(e)	Quantities over 12 pounds, up to 24 pounds, wrapped in shipping bundles or packed in small shipping containers (maximum gross weight 27 pounds) per bundle or container-----		100	1.50	150.00	1.50	150.00	1.50	150.00	
(f)	Quantities over 24 pounds, up to 36 pounds, packed in shipping containers (maximum gross weight 40 pounds) per container-----		50	2.00	100.00	1.75	87.50	2.00	100.00	
CONTRACTOR TOTALS					\$66,137.70		\$67,045.68		\$66,574.75	
DISCOUNT				2.00%	\$1,322.75	1.00%	\$670.46	5.00%	\$3,328.74	
DISCOUNTED TOTALS					\$64,814.95		\$66,375.22		\$63,246.01	
					AWARDED					