

Program No. 0242-S Term January 1, 2011 To December 31, 2011										
Title: SMITHSONIAN CONTRIBUTIONS SERIES										
AND MISCELLANEOUS CONTRIBUTIONS										
			Gray Graphics		McDonald & Eudy		Quintessential		Current Contractor	
			Capitol Heights, MD		Temple Hills, MD		Upper Marlboro, MD		Quintessential	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>I. PREPRESS:</b>										
(a)	Retrieval of PDF files from e-mail or FTP									
	.....per print order	10	150.00	1,500.00	75.00	750.00	200.00	2,000.00	150.00	1,500.00
(b)	Re-output.....per page	12	25.00	300.00	8.00	96.00	20.00	240.00	25.00	300.00
<b>Illustrations:</b>										
(c)	Scan & digitize illustrations.....per illustration	2	50.00	100.00	20.00	40.00	50.00	100.00	50.00	100.00
(d)	System Timework.....per hour	1	85.00	85.00	75.00	75.00	120.00	120.00	120.00	120.00
<b>II. PRINTING, BINDING, PACKING, AND DISTRIBUTION:</b>										
<b>1. Saddle-Stitched Products: Format A</b>										
(a)	Text prtng in black ink , including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	48	25.00	1,200.00	30.00	1,440.00	20.00	960.00	20.00	960.00
(2)	<b>Running Per 1,000 Copies</b>	72	5.00	360.00	4.75	342.00	5.00	360.00	5.00	360.00
(b)	Text prtng in 4-color process, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	56	55.00	3,080.00	65.00	3,640.00	100.00	5,600.00	100.00	5,600.00
(2)	<b>Running Per 1,000 Copies</b>	140	10.00	1,400.00	7.75	1,085.00	8.00	1,120.00	8.00	1,120.00
<b>Format B:</b>										
(c)	Text prtng in black ink, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	60	20.00	1,200.00	30.00	1,800.00	15.00	900.00	15.00	900.00
(2)	<b>Running Per 1,000 Copies</b>	120	4.75	570.00	4.75	570.00	4.50	540.00	4.50	540.00
(d)	Text prtng in 4-color process, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	40	50.00	2,000.00	65.00	2,600.00	75.00	3,000.00	75.00	3,000.00
(2)	<b>Running Per 1,000 Copies</b>	120	9.50	1,140.00	7.75	930.00	6.00	720.00	6.00	720.00
<b>2. Perfect-Bound Products: Format A</b>										
(e)	Text prtng in black ink , including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	450	20.00	9,000.00	20.00	9,000.00	18.00	8,100.00	18.00	8,100.00
(2)	<b>Running Per 1,000 Copies</b>	675	4.00	2,700.00	3.65	2,463.75	6.00	4,050.00	6.00	4,050.00
(f)	Text prtng in 4-color process, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	60	45.00	2,700.00	55.00	3,300.00	90.00	5,400.00	90.00	5,400.00
(2)	<b>Running Per 1,000 Copies</b>	90	10.00	900.00	7.75	697.50	9.00	810.00	9.00	810.00
<b>Format B:</b>										
(g)	Text prtng in black ink, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	350	15.00	5,250.00	20.00	7,000.00	13.00	4,550.00	13.00	4,550.00
(2)	<b>Running Per 1,000 Copies</b>	875	3.75	3,281.25	3.65	3,193.75	5.00	4,375.00	5.00	4,375.00
(h)	Text prtng in 4-color process, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	40	40.00	1,600.00	55.00	2,200.00	70.00	2,800.00	70.00	2,800.00
(2)	<b>Running Per 1,000 Copies</b>	100	9.50	950.00	7.75	775.00	7.00	700.00	7.00	700.00
<b>3. Separates: Format A</b>										
(i)	Text prtng in black ink , including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	20	50.00	1,000.00	40.00	800.00	50.00	1,000.00	50.00	1,000.00
(2)	<b>Running Per 1,000 Copies</b>	2	75.00	150.00	75.00	150.00	40.00	80.00	40.00	80.00

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<b>II. PRINTING, BINDING, PACKING, AND DISTRIBUTION:</b>										
(j)	Text prtng in 4-color process, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	20	100.00	<b>2,000.00</b>	85.00	<b>1,700.00</b>	100.00	<b>2,000.00</b>	100.00	<b>2,000.00</b>
(2)	<b>Running Per 1,000 Copies</b>	2	90.00	<b>180.00</b>	75.00	<b>150.00</b>	60.00	<b>120.00</b>	60.00	<b>120.00</b>
<b>Format B:</b>										
(k)	Text prtng in black ink, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	20	40.00	<b>800.00</b>	40.00	<b>800.00</b>	35.00	<b>700.00</b>	35.00	<b>700.00</b>
(2)	<b>Running Per 1,000 Copies</b>	2	70.00	<b>140.00</b>	75.00	<b>150.00</b>	35.00	<b>70.00</b>	35.00	<b>70.00</b>
(l)	Text prtng in 4-color process, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	20	90.00	<b>1,800.00</b>	85.00	<b>1,700.00</b>	80.00	<b>1,600.00</b>	80.00	<b>1,600.00</b>
(2)	<b>Running Per 1,000 Copies</b>	2	85.00	<b>170.00</b>	75.00	<b>150.00</b>	55.00	<b>110.00</b>	55.00	<b>110.00</b>
<b>4. Case Bound Products: Format A</b>										
(m)	Text prtng in black ink , including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	800	25.00	<b>20,000.00</b>	15.00	<b>12,000.00</b>	40.00	<b>32,000.00</b>	40.00	<b>32,000.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,200	8.00	<b>9,600.00</b>	3.50	<b>4,200.00</b>	12.00	<b>14,400.00</b>	12.00	<b>14,400.00</b>
(n)	Text prtng in 4-color process, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	90	55.00	<b>4,950.00</b>	50.00	<b>4,500.00</b>	200.00	<b>18,000.00</b>	200.00	<b>18,000.00</b>
(2)	<b>Running Per 1,000 Copies</b>	135	15.00	<b>2,025.00</b>	7.75	<b>1,046.25</b>	16.00	<b>2,160.00</b>	16.00	<b>2,160.00</b>
<b>Format B:</b>										
(o)	Text prtng in black ink, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	650	20.00	<b>13,000.00</b>	15.00	<b>9,750.00</b>	35.00	<b>22,750.00</b>	35.00	<b>22,750.00</b>
(2)	<b>Running Per 1,000 Copies</b>	1,300	7.00	<b>9,100.00</b>	3.50	<b>4,550.00</b>	10.00	<b>13,000.00</b>	10.00	<b>13,000.00</b>
(p)	Text prtng in 4-color process, including binding									
	.....per page									
(1)	<b>Makeready and/or Setup</b>	78	50.00	<b>3,900.00</b>	50.00	<b>3,900.00</b>	160.00	<b>12,480.00</b>	160.00	<b>12,480.00</b>
(2)	<b>Running Per 1,000 Copies</b>	156	14.00	<b>2,184.00</b>	7.75	<b>1,209.00</b>	14.00	<b>2,184.00</b>	14.00	<b>2,184.00</b>
<b>5. Complete Cover:</b>										
Saddle-Stitched/Perfect Bound Products										
(q)	Cover prtng in two PMS ink colors...per complete cvr									
(1)	<b>Makeready and/or Setup</b>	2	400.00	<b>800.00</b>	500.00	<b>1,000.00</b>	350.00	<b>700.00</b>	350.00	<b>700.00</b>
(2)	<b>Running Per 1,000 Copies</b>	3	55.00	<b>165.00</b>	125.00	<b>375.00</b>	40.00	<b>120.00</b>	40.00	<b>120.00</b>
(r)	Cover prtng in three PMS ink colors..p/complete cvr									
(1)	<b>Makeready and/or Setup</b>	1	500.00	<b>500.00</b>	600.00	<b>600.00</b>	450.00	<b>450.00</b>	450.00	<b>450.00</b>
(2)	<b>Running Per 1,000 Copies</b>	3	60.00	<b>180.00</b>	160.00	<b>480.00</b>	45.00	<b>135.00</b>	45.00	<b>135.00</b>
(s)	Cover prtng in 4-color process..per complete cover									
(1)	<b>Makeready and/or Setup</b>	3	600.00	<b>1,800.00</b>	600.00	<b>1,800.00</b>	700.00	<b>2,100.00</b>	700.00	<b>2,100.00</b>
(2)	<b>Running Per 1,000 Copies</b>	7	85.00	<b>595.00</b>	160.00	<b>1,120.00</b>	50.00	<b>350.00</b>	50.00	<b>350.00</b>
<b>5. Complete Cover:</b>										
Saddle-Stitched/Perfect Bound Products										
(t)	Varnish/Aqueous/UV Coat, covers 1 & 4									
	.....per complete cover									
(1)	<b>Makeready and/or Setup</b>	2	200.00	<b>400.00</b>	75.00	<b>150.00</b>	300.00	<b>600.00</b>	300.00	<b>600.00</b>
(2)	<b>Running Per 1,000 Copies</b>	5	40.00	<b>200.00</b>	25.00	<b>125.00</b>	100.00	<b>500.00</b>	85.00	<b>425.00</b>

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<b>II. PRINTING, BINDING, PACKING, AND DISTRIBUTION:</b>											
(u)	Gloss/Matte Film Laminate, covers 1 & 4										
	.....per complete cover										
(1)	<b>Makeready and/or Setup</b>	1	250.00	<b>250.00</b>	225.00	<b>225.00</b>	450.00	<b>450.00</b>	300.00	<b>300.00</b>	
(2)	<b>Running Per 1,000 Copies</b>	3	100.00	<b>300.00</b>	65.00	<b>195.00</b>	235.00	<b>705.00</b>	200.00	<b>600.00</b>	
<b>Case Bound Products:</b>											
(v)	Complete Stamped Case.....per complete case										
(1)	<b>Makeready and/or Setup</b>	1	1,500.00	<b>1,500.00</b>	2,200.00	<b>2,200.00</b>	6,000.00	<b>6,000.00</b>	6,000.00	<b>6,000.00</b>	
(2)	<b>Running Per 1,000 Copies</b>	2	875.00	<b>1,750.00</b>	7,000.00	<b>14,000.00</b>	5,900.00	<b>11,800.00</b>	5,900.00	<b>11,800.00</b>	
(w)	Complete Printed Case.....per complete case										
(1)	<b>Makeready and/or Setup</b>	1	1,100.00	<b>1,100.00</b>	2,200.00	<b>2,200.00</b>	5,500.00	<b>5,500.00</b>	5,500.00	<b>5,500.00</b>	
(2)	<b>Running Per 1,000 Copies</b>	2	790.00	<b>1,580.00</b>	7,000.00	<b>14,000.00</b>	5,600.00	<b>11,200.00</b>	5,600.00	<b>11,200.00</b>	
<b>III. PAPER: Per 1,000 Leaves</b>											
(a)	White Opacified Offset Book, 60-lb										
(1)	<b>Format A</b>	975	9.00	<b>8,775.00</b>	9.20	<b>8,970.00</b>	10.00	<b>9,750.00</b>	9.00	<b>8,775.00</b>	
(2)	<b>Format B</b>	1,149	8.50	<b>9,766.50</b>	9.20	<b>10,570.80</b>	8.50	<b>9,766.50</b>	8.50	<b>9,766.50</b>	
(b)	White Litho Coated Book, 70-lb										
(1)	<b>Format A</b>	114	14.00	<b>1,596.00</b>	14.00	<b>1,596.00</b>	14.00	<b>1,596.00</b>	14.00	<b>1,596.00</b>	
(2)	<b>Format B</b>	129	13.00	<b>1,677.00</b>	14.00	<b>1,806.00</b>	11.00	<b>1,419.00</b>	11.00	<b>1,419.00</b>	
(c)	White Matte Coated Book, 70-lb										
(1)	<b>Format A</b>	140	14.00	<b>1,960.00</b>	14.00	<b>1,960.00</b>	14.00	<b>1,960.00</b>	14.00	<b>1,960.00</b>	
(2)	<b>Format B</b>	60	13.00	<b>780.00</b>	14.00	<b>840.00</b>	11.00	<b>660.00</b>	11.00	<b>660.00</b>	
(d)	White Vellum-Finish Cover, 65-lb										
(1)	<b>Format A</b>	3	65.00	<b>195.00</b>	60.00	<b>180.00</b>	60.00	<b>180.00</b>	55.00	<b>165.00</b>	
(2)	<b>Format B</b>	4	55.00	<b>220.00</b>	60.00	<b>240.00</b>	50.00	<b>200.00</b>	50.00	<b>200.00</b>	
(e)	White Litho Coated Cover, 80-lb										
(1)	<b>Format A</b>	6	55.00	<b>330.00</b>	60.00	<b>360.00</b>	70.00	<b>420.00</b>	60.00	<b>360.00</b>	
(2)	<b>Format B</b>	9	45.00	<b>405.00</b>	60.00	<b>540.00</b>	60.00	<b>540.00</b>	60.00	<b>540.00</b>	
(f)	White No. 2 Cover, Gloss Finish, 100-lb										
(1)	<b>Format A</b>	5	75.00	<b>375.00</b>	70.00	<b>350.00</b>	100.00	<b>500.00</b>	75.00	<b>375.00</b>	
(2)	<b>Format B</b>	6	65.00	<b>390.00</b>	70.00	<b>420.00</b>	90.00	<b>540.00</b>	90.00	<b>540.00</b>	
(g)	White Machine Finish Book End Paper, 80-lb										
(1)	<b>Format A</b>	6	110.00	<b>660.00</b>	25.00	<b>150.00</b>	125.00	<b>750.00</b>	125.00	<b>750.00</b>	
(2)	<b>Format B</b>	8	100.00	<b>800.00</b>	25.00	<b>200.00</b>	110.00	<b>880.00</b>	110.00	<b>880.00</b>	
<b>CONTRACTOR TOTALS</b>				<b>\$149,364.75</b>		<b>\$155,406.05</b>		<b>\$238,870.50</b>		<b>\$236,925.50</b>	
<b>DISCOUNT</b>				2.00%	<b>\$2,987.30</b>	1.00%	<b>\$1,554.06</b>	5.00%	<b>\$11,943.53</b>	5.00%	<b>\$11,846.28</b>
<b>DISCOUNTED TOTALS</b>					<b>\$146,377.46</b>		<b>\$153,851.99</b>		<b>\$226,926.98</b>		<b>\$225,079.23</b>
				<b>AWARDED</b>							