

Title: SEALIFT		P R O G R A M 5 0 4 - S											
Term: June 1, 2012 thru May 31, 2013		AJ IMAGES, INC. Roselle, NJ			ALCOM Harleysville, PA		EVOLUTION IMPRESSIONS Rochester, NY		GRAY GRAPHICS Capitol Heights, MD		MCDONALD & EUDY Temple Hills, MD		
Department of the Navy Program 504-S		BASIS OF AWARD		COST		COST		COST		COST			
		UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE		
<b>I. PRINTING AND BINDING:</b>													
(a)	Newsletter-												
	Printing in four-color process, including binding...per page												
(1)	Makeready and/or Setup .....	96	121.09	11,624.64	105.00	10,080.00	189.00	18,144.00	140.00	13,440.00	115.00	11,040.00	
(2)	Running Per 1,000 Copies .....	800	21.89	17,512.00	22.00	17,600.00	19.10	15,280.00	32.00	25,600.00	19.50	15,600.00	
(b)	Insert-												
	Printing in four-color process, including aqueous coating and binding...per insert												
(1)	Makeready and/or Setup .....	2	467.00	934.00	120.00	240.00	1,185.00	2,370.00	450.00	900.00	500.00	1,000.00	
(2)	Running Per 1,000 Copies .....	18	92.67	1,668.06	154.00	2,772.00	143.00	2,574.00	125.00	2,250.00	137.00	2,466.00	
<b>II. PACKING AND DISTRIBUTION:</b>													
(a)	Single copies, multiple copies, and copies to foreign destinations in kraft envelopes (up to 200 leaves)...per envelope .....												
		10000	0.30	3,000.00	89.00	890,000.00	0.65	6,500.00	0.50	5,000.00	0.25	2,500.00	
(b)	Quantities over 200 leaves, up to 12 pounds, in shipping bags or shipping bundles (maximum gross weight 14 pounds)... per bag or bundle .....												
		800	0.90	720.00	1.06	848.00	1.15	920.00	1.00	800.00	0.85	680.00	
(c)	Quantities over 12 pounds, up to 36 pounds, packed in shipping containers (maximum gross weight 40 pounds)...per container .....												
		50	1.25	62.50	1.32	66.00	1.80	90.00	1.50	75.00	2.00	100.00	
<b>CONTRACTOR TOTALS</b>				<b>\$35,521.20</b>		<b>\$921,606.00</b>		<b>\$45,878.00</b>		<b>\$48,065.00</b>		<b>\$33,386.00</b>	
<b>DISCOUNT</b>				<b>0.00%</b>	<b>\$0.00</b>	<b>5.00%</b>	<b>\$46,080.30</b>	<b>0.25%</b>	<b>\$114.70</b>	<b>2.00%</b>	<b>\$961.30</b>	<b>1.00%</b>	<b>\$333.86</b>
<b>DISCOUNTED TOTALS</b>				<b>\$35,521.20</b>		<b>\$875,525.70</b>		<b>\$45,763.30</b>		<b>\$47,103.70</b>		<b>\$33,052.14</b>	
<b>( A W A R D E D )</b>													

Title: SEALIFT		P R O G R A M 5 0 4 - S								
Term: June 1, 2012 thru May 31, 2013		NPC, INC. Claysburg, PA		PRODUCTION PRESS Jacksonville, IL		YORK GRAPHIC SERVICES York, PA		CURRENT CONTRACTOR YORK GRAPHIC SERVICES		
Department of the Navy Program 504-S		BASIS OF AWARD		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. PRINTING AND BINDING:</b>										
(a)	Newsletter- Printing in four-color process, including binding...per page									
(1)	Makeready and/or Setup .....	96	60.00	5,760.00	69.00	6,624.00	125.00	12,000.00	121.05	11,620.80
(2)	Running Per 1,000 Copies .....	800	25.00	20,000.00	49.45	39,560.00	27.50	22,000.00	26.95	21,560.00
(b)	Insert- Printing in four-color process, including aqueous coating and binding...per insert									
(1)	Makeready and/or Setup .....	2	250.00	500.00	328.00	656.00	137.50	275.00	137.50	275.00
(2)	Running Per 1,000 Copies .....	18	125.00	2,250.00	219.90	3,958.20	27.50	495.00	27.50	495.00
<b>II. PACKING AND DISTRIBUTION:</b>										
(a)	Single copies, multiple copies, and copies to foreign destinations in kraft envelopes (up to 200 leaves)...per envelope .....	10000	0.80	8,000.00	0.29	2,900.00	0.33	3,300.00	0.32	3,200.00
(b)	Quantities over 200 leaves, up to 12 pounds, in shipping bags or shipping bundles (maximum gross weight 14 pounds)... per bag or bundle .....	800	1.25	1,000.00	1.09	872.00	0.81	648.00	0.79	632.00
(c)	Quantities over 12 pounds, up to 36 pounds, packed in shipping containers (maximum gross weight 40 pounds)...per container .....	50	1.75	87.50	1.99	99.50	1.09	54.50	1.05	52.50
<b>CONTRACTOR TOTALS</b>				<b>\$37,597.50</b>						<b>\$37,835.30</b>
<b>DISCOUNT</b>			<b>0.25%</b>	<b>\$93.99</b>					<b>5.00%</b>	<b>\$1,891.77</b>
<b>DISCOUNTED TOTALS</b>				<b>\$37,503.51</b>						<b>\$35,943.53</b>