



Program No. C570-S Term November 1, 2003 To October 31, 2004									
Title: EXPORT AMERICA MAGAZINE									
			YORK GRAPHICS		IPI GRAPHICS		Price Comparison Only		
			YORK, PA		UPPER MARLBORO, MD		CURRENT CONTRACTOR		
			IPI GRAPHICS						
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. PREPRESS:</b>									
(a)	Trim/Page-size unit..... per page	2,304	5.00	11,520.00	6.00	13,824.00	3.00	6,912.00	
<b>II. PROOFS:</b>									
(a)	Revised Dylux (or similar) proofs..... per proof	1	20.00	20.00	10.00	10.00	20.00	20.00	
(b)	Revised Matchprint proofs (3-M or similar)..... ..... per color/per trim/page-size unit	8	20.00	160.00	20.00	160.00	20.00	160.00	
(c)	System Timework..... per hour	3	65.00	195.00	120.00	360.00	120.00	360.00	
<b>III. PRINTING AND BINDING:</b>									
(a)	Four-Color Process..... per page								
(1)	<b>Makeready and/or Setup</b>	576	52.00	29,952.00	55.00	31,680.00	55.00	31,680.00	
(2)	<b>Running Per 1,000 Copies</b>	2,284	12.75	29,121.00	13.75	31,405.00	13.75	31,405.00	
(b)	Printing Post Cards face/back								
1.	Printing in a single ink..... per complete card								
(1)	<b>Makeready and/or Setup</b>	3	400.00	1,200.00	300.00	900.00	300.00	900.00	
(2)	<b>Running Per 1,000 Copies</b>	16	84.00	1,344.00	80.00	1,280.00	85.00	1,360.00	
2.	Printing in an additional color..... ..... per color/per complete card								
(1)	<b>Makeready and/or Setup</b>	3	200.00	600.00	200.00	600.00	200.00	600.00	
(2)	<b>Running Per 1,000 Copies</b>	32	14.00	448.00	5.00	160.00	10.00	320.00	
<b>IV. PACKING AND DISTRIBUTION:</b>									
(1)	Mail shipments:								
(a)	Quantities over 200 leaves to 12-lbs inserted into cushioned shipping bags or wrapped in shipping bundles..... per bag/bundle	2,100	1.00	2,100.00	1.00	2,100.00	1.00	2,100.00	
(2)	Bulk Deliveries:								
(b)	Pack/seal shipping containers..... per container	398	2.00	796.00	1.50	597.00	1.50	597.00	
<b>V. ADDITIONAL OPERATIONS:</b>									
(a)	Reproducing furnished 3 x 5 gummed mailing indicia labels..... per label	3	10.00	30.00	4.00	12.00	2.50	7.50	
(b)	Spot Varnishing..... per page	2	60.00	120.00	40.00	80.00	40.00	80.00	
<b>CONTRACTOR TOTALS</b>				-----		<b>\$83,168.00</b>		<b>\$76,501.50</b>	
<b>DISCOUNT</b>				3.50%	-----	<b>\$4,158.40</b>	5.00%	<b>\$3,825.08</b>	
<b>DISCOUNTED TOTALS</b>				-----		<b>\$79,009.60</b>		<b>\$72,676.42</b>	