

Program	654-S											
Title:	VA Newsletters											
Department:	Veterans Administration											
Date:	Date of Award to July 31, 2010											
			A J IMAGES INC.		COLOR Q		DIGILINK, INC		GRAY GRAPHICS		DLUX PRGTG. & PUBL., INC.	
			Roselle, NJ		Miamisburg, OH		Alexandria, VA		Capitol Heights, MD		Pensacola, FL	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRE-PRESS (each color on each page):											
(a)	Trim/page-size unit from camera copy	4	\$12.00	\$48.00	----	\$0.00	\$10.53	\$42.12	\$8.00	\$32.00	\$8.42	\$33.68
(b)	Trim/page-size unit from electronic media	262	\$7.50	\$1,965.00	----	\$0.00	\$5.26	\$1,378.12	\$8.00	\$2,096.00	N/C	\$0.00
II.	ILLUSTRATIONS (per illustration):											
(a)	Scan and digitize line illustrations:											
1.	Up to and including 9 x 13"	2	\$15.00	\$30.00	----	\$0.00	\$31.58	\$63.16	\$20.00	\$40.00	\$52.63	\$105.26
(b)	Scan and digitize photoprints:											
1.	Over 6 x 9" up to 9 x 13"	78	\$19.50	\$1,521.00	----	\$0.00	\$31.58	\$2,463.24	\$30.00	\$2,340.00	\$36.84	\$2,873.52
2.	Over 9 x 13" up to 17 x 13"	4	\$30.00	\$120.00	----	\$0.00	\$63.16	\$252.64	\$50.00	\$200.00	\$57.89	\$231.56
(c)	System Timework (per hour)	9	\$35.00	\$315.00	----	\$0.00	\$63.16	\$568.44	\$65.00	\$585.00	\$78.95	\$710.55
III.	PRINTING, BINDING, DISTRIBUTION:											
	4-COLOR PROCESS:											
(a)	1-page product (one side only, per product):											
1.	Makeready and/or Setup	1	\$135.00	\$135.00	\$500.00	\$500.00	\$92.11	\$92.11	\$300.00	\$300.00	N/C	\$0.00
2.	Running Per 100 Copies	50	\$5.75	\$287.50	\$18.00	\$900.00	\$5.11	\$255.50	\$3.75	\$187.50	\$8.42	\$421.00
(b)	2-page product (face/back, per product):											
1.	Makeready and/or Setup	1	\$135.00	\$135.00	\$500.00	\$500.00	\$110.53	\$110.53	\$350.00	\$350.00	N/C	\$0.00
2.	Running Per 100 Copies	50	\$9.02	\$451.00	\$35.00	\$1,750.00	\$5.33	\$266.50	\$4.00	\$200.00	\$9.47	\$473.50
(c)	4-page product:											
1.	Makeready and/or Setup	1	\$136.00	\$136.00	\$500.00	\$500.00	\$215.79	\$215.79	\$400.00	\$400.00	N/C	\$0.00
2.	Running Per 100 Copies	50	\$18.83	\$941.50	\$60.00	\$3,000.00	\$8.00	\$400.00	\$7.20	\$360.00	\$13.42	\$671.00
(d)	6-page product:											
1.	Makeready and/or Setup	1	\$410.00	\$410.00	\$500.00	\$500.00	\$286.84	\$286.84	\$450.00	\$450.00	N/C	\$0.00
2.	Running Per 100 Copies	50	\$15.05	\$752.50	\$85.00	\$4,250.00	\$11.11	\$555.50	\$13.00	\$650.00	\$20.00	\$1,000.00
(e)	8-page product:											
1.	Makeready and/or Setup	40	\$55.00	\$2,200.00	\$60.00	\$2,400.00	\$39.84	\$1,593.60	\$45.00	\$1,800.00	N/C	\$0.00
2.	Running Per 100 Copies	2400	\$2.38	\$5,712.00	\$18.00	\$43,200.00	\$1.71	\$4,104.00	\$1.85	\$4,440.00	\$2.68	\$6,432.00
	SINGLE INK COLOR:											
(f)	1-page product (one side only, per product):											
1.	Makeready and/or Setup	1	\$126.80	\$126.80	\$300.00	\$300.00	\$15.79	\$15.79	\$150.00	\$150.00	N/C	\$0.00
2.	Running Per 100 Copies	50	\$3.14	\$157.00	\$16.00	\$800.00	\$3.84	\$192.00	\$1.95	\$97.50	\$5.26	\$263.00
(g)	2-page product (face/back, per product):											
1.	Makeready and/or Setup	1	\$126.80	\$126.80	\$300.00	\$300.00	\$17.37	\$17.37	\$200.00	\$200.00	N/C	\$0.00
2.	Running Per 100 Copies	50	\$3.79	\$189.50	\$32.00	\$1,600.00	\$4.21	\$210.50	\$2.10	\$105.00	\$6.32	\$316.00
(h)	4-page product:											
1.	Makeready and/or Setup	1	\$132.20	\$132.20	\$300.00	\$300.00	\$35.79	\$35.79	\$250.00	\$250.00	N/C	\$0.00
2.	Running Per 100 Copies	50	\$8.49	\$424.50	\$54.00	\$2,700.00	\$7.16	\$358.00	\$3.70	\$185.00	\$8.42	\$421.00

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												COMPARISON UNAVAILABLE DUE TO MAJOR REVISION AND ADDITION OF NUMEROUS LINE ITEMS
			MCDONALD & EUDY PRTS, INC.		NIAGARA PRINTING CORP.		PROFESSIONAL PRINTERS		UNTESSENTIAL COLOR GROU			
			Temple Hills, MD		Niagara Falls, NY		Columbia, SC		Upper Marlboro, MD			
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I.	PRE-PRESS (each color on each page):											
(a)	Trim/page-size unit from camera copy	4	\$2.50	\$10.00	\$20.00	\$80.00	\$10.00	\$40.00	\$4.00	\$16.00	\$0.00	
(b)	Trim/page-size unit from electronic media	262	\$5.00	\$1,310.00	\$6.50	\$1,703.00	\$6.00	\$1,572.00	\$5.00	\$1,310.00	\$0.00	
II.	ILLUSTRATIONS (per illustration):											
(a)	Scan and digitize line illustrations:											
1.	Up to and including 9 x 13"	2	\$10.00	\$20.00	\$40.00	\$80.00	\$30.00	\$60.00	\$8.00	\$16.00	\$0.00	
(b)	Scan and digitize photoprints:											
1.	Over 6 x 9" up to 9 x 13"	78	\$10.00	\$780.00	\$60.00	\$4,680.00	\$40.00	\$3,120.00	\$20.00	\$1,560.00	\$0.00	
2.	Over 9 x 13" up to 17 x 13"	4	\$15.00	\$60.00	\$120.00	\$480.00	\$100.00	\$400.00	\$30.00	\$120.00	\$0.00	
(c)	System Timework (per hour)	9	\$60.00	\$540.00	\$70.00	\$630.00	\$110.00	\$990.00	\$80.00	\$720.00	\$0.00	
III.	PRINTING, BINDING, DISTRIBUTION:											
	4-COLOR PROCESS:											
(a)	1-page product (one side only, per product):											
1.	Makeready and/or Setup	1	\$375.00	\$375.00	\$500.00	\$500.00	\$375.00	\$375.00	\$350.00	\$350.00	\$0.00	
2.	Running Per 100 Copies	50	\$3.70	\$185.00	\$10.14	\$507.00	\$5.30	\$265.00	\$4.00	\$200.00	\$0.00	
(b)	2-page product (face/back, per product):											
1.	Makeready and/or Setup	1	\$400.00	\$400.00	\$510.00	\$510.00	\$380.00	\$380.00	\$380.00	\$380.00	\$0.00	
2.	Running Per 100 Copies	50	\$3.70	\$185.00	\$10.20	\$510.00	\$6.00	\$300.00	\$4.50	\$225.00	\$0.00	
(c)	4-page product:											
1.	Makeready and/or Setup	1	\$425.00	\$425.00	\$525.00	\$525.00	\$400.00	\$400.00	\$400.00	\$400.00	\$0.00	
2.	Running Per 100 Copies	50	\$8.00	\$400.00	\$11.36	\$568.00	\$6.80	\$340.00	\$7.00	\$350.00	\$0.00	
(d)	6-page product:											
1.	Makeready and/or Setup	1	\$500.00	\$500.00	\$540.00	\$540.00	\$450.00	\$450.00	\$450.00	\$450.00	\$0.00	
2.	Running Per 100 Copies	50	\$9.50	\$475.00	\$14.34	\$717.00	\$12.40	\$620.00	\$12.50	\$625.00	\$0.00	
(e)	8-page product:											
1.	Makeready and/or Setup	40	\$65.00	\$2,600.00	\$86.50	\$3,460.00	\$54.00	\$2,160.00	\$55.00	\$2,200.00	\$0.00	
2.	Running Per 100 Copies	2400	\$1.60	\$3,840.00	\$2.00	\$4,800.00	\$1.65	\$3,960.00	\$1.40	\$3,360.00	\$0.00	
	SINGLE INK COLOR:											
(f)	1-page product (one side only, per product):											
1.	Makeready and/or Setup	1	\$125.00	\$125.00	\$200.00	\$200.00	\$188.00	\$188.00	\$150.00	\$150.00	\$0.00	
2.	Running Per 100 Copies	50	\$3.50	\$175.00	\$6.63	\$331.50	\$3.65	\$182.50	\$3.50	\$175.00	\$0.00	
(g)	2-page product (face/back, per product):											
1.	Makeready and/or Setup	1	\$135.00	\$135.00	\$210.00	\$210.00	\$193.00	\$193.00	\$170.00	\$170.00	\$0.00	
2.	Running Per 100 Copies	50	\$3.50	\$175.00	\$6.69	\$334.50	\$4.35	\$217.50	\$4.00	\$200.00	\$0.00	
(h)	4-page product:											
1.	Makeready and/or Setup	1	\$135.00	\$135.00	\$225.00	\$225.00	\$213.00	\$213.00	\$200.00	\$200.00	\$0.00	
2.	Running Per 100 Copies	50	\$7.50	\$375.00	\$9.02	\$451.00	\$5.15	\$257.50	\$6.50	\$325.00	\$0.00	

