

TITLE: Semper Fidelis - Memorandum for Retired Marines														
TERM: August 1, 2014 thru July 31, 2015														
Department of the Navy (U.S. Marine Corps) Program 709-S			ALCOM PRINTING Harleysville, PA		GATEWAY PRESS Louisville, KY		GRAY GRAPHICS Capitol Heights, MD		MCDONALD & EUDY Temple Hills, MD		NPC, INC. Claysburg, PA			
			BASIS OF	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PRINTING AND BINDING:			AWARD											
(a)	Saddle-Stitched Product . . . per page													
(1)	Makeready and/or Setup -----			112	21.00	2,352.00	35.00	3,920.00	8.00	896.00	20.00	2,240.00	19.00	2,128.00
(2)	Running Per 1,000 Copies -----			15145	4.12	62,397.40	4.70	71,181.50	5.00	75,725.00	5.35	81,025.75	5.45	82,540.25
(b)	Two-Page Product . . . per product													
(1)	Makeready and/or Setup -----			1	250.00	250.00	100.00	100.00	200.00	200.00	125.00	125.00	100.00	100.00
(2)	Running Per 1,000 Copies -----			125	9.10	1,137.50	10.00	1,250.00	15.00	1,875.00	10.50	1,312.50	16.00	2,000.00
II. PACKING AND DISTRIBUTION:														
1.	Bulk Shipments -													
	Packing and sealing shipping containers . . . per container -----			10	2.00	20.00	5.00	50.00	2.00	20.00	2.50	25.00	1.00	10.00
2.	Mailed Shipments -													
(a)	Addressing single copies (self-mailers), including tab sealing . . . per 1,000 copies -----			660	18.00	11,880.00	25.00	16,500.00	35.00	23,100.00	20.00	13,200.00	45.00	29,700.00
(b)	Single copies in kraft envelope . . . per envelope -----			1830	0.47	860.10	0.30	549.00	1.00	1,830.00	0.25	457.50	0.25	457.50
3.	Storage Service -													
	Storage fee . . . per skid/per month -----			10	25.00	250.00	15.00	150.00	150.00	1,500.00	25.00	250.00	30.00	300.00
CONTRACTOR TOTALS						\$79,147.00		\$93,700.50		\$105,146.00		\$98,635.75		\$117,235.75
DISCOUNT					5.00%	\$3,957.35	3.00%	\$2,811.02	1.00%	\$1,051.46	1.00%	\$986.36	0.25%	\$293.09
DISCOUNTED TOTALS						\$75,189.65		\$90,889.48		\$104,094.54		\$97,649.39		\$116,942.66
(A W A R D E D)														
								CURRENT CONTRACTOR						
			R.R. DONNELLEY		FCL GRAPHICS		ALCOM PRINTING							
			Florence, KY		Harwood Heights, IL		Harleysville, PA							
			BASIS OF	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST					
			AWARD											
I. PRINTING AND BINDING:														
(a)	Saddle-Stitched Product . . . per page													
(1)	Makeready and/or Setup -----			112	101.00	11,312.00	53.10	5,947.20	21.00	2,352.00				
(2)	Running Per 1,000 Copies -----			15145	6.21	94,050.45	6.37	96,473.65	3.86	58,459.70				
(b)	Two-Page Product . . . per product													
(1)	Makeready and/or Setup -----			1	146.00	146.00	542.00	542.00	360.00	360.00				
(2)	Running Per 1,000 Copies -----			125	13.54	1,692.50	12.00	1,500.00	11.04	1,380.00				
II. PACKING AND DISTRIBUTION:														
1.	Bulk Shipments -													
	Packing and sealing shipping containers . . . per container -----			10	2.85	28.50	1.74	17.40	2.00	20.00				
2.	Mailed Shipments -													
(a)	Addressing single copies (self-mailers), including tab sealing . . . per 1,000 copies -----			660	19.42	12,817.20	64.38	42,490.80	18.22	12,025.20				
(b)	Single copies in kraft envelope . . . per envelope -----			1830	0.65	1,189.50	0.31	567.30	0.47	860.10				
3.	Storage Service -													
	Storage fee . . . per skid/per month -----			10	25.00	250.00	25.00	250.00	25.00	250.00				
CONTRACTOR TOTALS						\$121,486.15		\$147,788.35		\$75,707.00				
DISCOUNT					0.00%	\$0.00	0.00%	\$0.00	5.00%	\$3,785.35				
DISCOUNTED TOTALS						\$121,486.15		\$147,788.35		\$71,921.65				