Prog: **725-S**
Title: ***VA Letterheads***
Agency: **Department of Veterans Affairs**
Term: **November 1, 2010 to October 31, 2011**

			BLUE OCTOPUS PRINTING		BODREE PRTG. CO.		MONTROSE PUBLISHING		NPC, INC.		OFFSET IMPRESSIONS, INC.	
			Indianapolis, IN		Pensacola, FL		Montrose PA		Claysburg, PA		Reading, PA	
		BASIS OF										
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	**COMPLETE PRODUCT:**											
	Prices offered must include the cost of all required materials and operations necessary for the production and distribution of the product listed in accordance with these specifications.											
(a)	**Makeready and/or Setup……**	**116**	N/C		52.00	**6,032.00**	21.26	**2,466.16**	225.00	**26,100.00**	36.84	**4,273.44**
(b)	**Running……..per 1,000 copies……**	**4550**	27.90	**126,945.00**	70.00	**318,500.00**	21.16	**96,278.00**	15.00	**68,250.00**	23.57	**107,243.50**
	CONTRACTOR TOTALS			**126,945.00**		**324,532.00**		**98,744.16**		**94,350.00**		**111,516.94**
	DISCOUNT		0.00%		0.00%		5.00%	**$4,937.21**	0.25%	**235.88**	5.00%	**5,575.85**
	DISCOUNTED TOTALS			**126,945.00**		**324,532.00**		**93,806.95**		**94,114.12**		**105,941.09**

Prog: **725-S (con't 2 of 3)**
Title: ***VA Letterheads***
Agency: **Department of Veterans Affairs**
Term: **Beginning 11.01.10 and ending 10.31.11**

			PRINTING RESOURCES		PRO. PRTG. OF KS		THE REGAL PRESS, INC.		TAJEN GRAPHICS, INC.		TOWN Y COUNTRY PRESS,	
			Cleveland, OH		Emporia, KS		Norwood, MA		Anaheim, CA		Plymouth, IN	
		BASIS OF										
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	**COMPLETE PRODUCT:**											
	Prices offered must include the cost of all required materials and operations necessary for the production and distribution of the product listed in accordance with these specifications.											
(a)	**Makeready and/or Setup……**	**116**	10.00	**1,160.00**	45.00	**5,220.00**	12.00	**1,392.00**	27.50	**3,190.00**	25.00	**2,900.00**
(b)	**Running……..per 1,000 copies……**	**4550**	19.50	**88,725.00**	20.50	**93,275.00**	11.90	**54,145.00**	32.50	**147,875.00**	48.60	**221,130.00**
	CONTRACTOR TOTALS			**89,885.00**		**98,495.00**		**55,537.00**		**151,065.00**		**224,030.00**
	DISCOUNT		0.00%		1.00%	**984.95**	2.00%	**1,110.74**	0.00%		0.00%	
	DISCOUNTED TOTALS			**89,885.00**		**97,510.05**		**54,426.26**		**151,065.00**		**224,030.00**
								AWARDED				

Prog: **725-S (con't 3of 3)**
Title: ***VA Letterheads***
Agency: **Department of Veterans Affairs**
Term: **Beginning 11.01.10 and ending 10.31.11**

			WBC INC./LITHEXCEL		BOSWORTH PRTG. CO.		CURRENT CONTRACTOR	
			Albuquerque, NM		Stoughton, MA		BOSWORTH PRTG. CO.	
		BASIS OF						
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	**COMPLETE PRODUCT:**							
	Prices offered must include the cost of all required materials and operations necessary for the production and distribution of the product listed in accordance with these specifications.							
(a)	**Makeready and/or Setup……**	**116**	38.00	**4,408.00**	49.00	**5,684.00**	22.25	**2,581.00**
(b)	**Running……..per 1,000 copies……**	**4550**	32.00	**145,600.00**	14.75	**67,112.50**	12.00	**54,600.00**
	CONTRACTOR TOTALS			**150,008.00**		**72,796.50**		**57,181.00**
	DISCOUNT		0.00%		1.00%	**727.97**	1.00%	**571.81**
	DISCOUNTED TOTALS			**150,008.00**		**72,068.53**		**56,609.19**