

PROGRAM 6450-S		October 12, 2010 through September 30, 2011 (Opts. Thru 09/15)												
ITEM NUMBER	ITEM DESCRIPTION	BASIS OF AWARD	ALCOM PRINTING Marleysville PA	TODD ALLAN PRNG CO. Beltsville MD	GRAY GRAPHICS Capitol Heights MD	K-B OFFSET PRTG, INC. State College PA	NPC INC. Claysburg PA	OFFSET IMPRESSIONS Niagra Falls NY						
		UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	COST	COST	COST	COST	
I.	PROOFS													
	Per Page	224	\$2.50	\$560.00	\$7.50	\$1,680.00	\$8.00	\$1,792.00	\$9.00	\$2,016.00	\$20.00	\$4,480.00	\$7.79	\$1,744.96
II.	PRINTING AND BINDING													
(a)	Per Complete Cover													
(1)	Makeready and/or Setup.....	4	\$458.00	\$1,832.00	\$400.00	\$1,600.00	\$550.00	\$2,200.00	\$150.00	\$600.00	\$250.00	\$1,000.00	\$161.05	\$644.20
(2)	Running Per 1,000 Copies.....	42	\$110.40	\$4,636.80	\$92.00	\$3,864.00	\$142.00	\$5,964.00	\$90.00	\$3,780.00	\$180.00	\$7,560.00	\$118.00	\$4,956.00
(b)	Per Text Page													
(1)	Makeready and/or Setup.....	208	\$29.39	\$6,113.12	\$48.00	\$9,984.00	\$55.00	\$11,440.00	\$15.00	\$3,120.00	\$11.50	\$2,392.00	\$26.63	\$5,539.04
(2)	Running Per 1,000 Copies.....	2,196	\$9.23	\$20,269.08	\$10.25	\$22,509.00	\$12.00	\$26,352.00	\$2.50	\$5,490.00	\$9.85	\$21,630.60	\$11.56	\$25,385.76
(c)	Per Verification Card													
(1)	Makeready and/or Setup.....	1	\$130.00	\$130.00	\$175.00	\$175.00	\$200.00	\$200.00	\$100.00	\$100.00	\$250.00	\$250.00	\$60.00	\$60.00
(2)	Running Per 1,000 Copies.....	5	\$275.00	\$1,375.00	\$78.00	\$390.00	\$85.00	\$425.00	\$75.00	\$375.00	\$130.00	\$650.00	\$77.00	\$385.00
III.	PACKING/DISTRIBUTION:													
(1)	BULK - Per Container	20	\$1.50	\$30.00	\$5.00	\$100.00	\$2.00	\$40.00	\$7.00	\$140.00	\$10.00	\$200.00	\$1.68	\$33.60
(2)	Mailed Shipments													
(a)	Addressing Verification Cards - per card	5,000	\$0.01	\$50.00	\$0.038	\$190.00	\$0.05	\$250.00	\$0.03	\$150.00	\$0.08	\$400.00	\$0.04	\$200.00
(b)	Addressing single copies (self-mailers) - per copy	14,405	\$0.02	\$288.10	\$0.048	\$691.44	\$0.06	\$864.30	\$0.025	\$360.13	\$0.50	\$7,202.50	\$0.04	\$576.20
(c)	Single or Multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	5,227	\$0.30	\$1,568.10	\$1.10	\$5,749.70	\$0.65	\$3,397.55	\$1.25	\$6,533.75	\$1.00	\$5,227.00	\$0.38	\$1,986.26
(d)	Quantities over 200 leaves, up to 12 lbs., in cushioned shipping bags, or wrapped in shipping bundles (max. gross wgt. 14 lbs.).....per bag or bundle.....	480	\$0.90	\$432.00	\$3.00	\$1,440.00	\$1.00	\$480.00	\$1.75	\$840.00	\$2.10	\$1,008.00	\$1.35	\$648.00
(e)	Quantities over 12 lbs., up to 24 lbs., wrapped in shipping bundles, or packed in shipping containers, (max. gross wgt. 27lbs.).....per bundle or container.....	78	\$1.90	\$148.20	\$4.00	\$312.00	\$1.50	\$117.00	\$2.50	\$195.00	\$2.75	\$214.50	\$1.68	\$131.04
(f)	Quantities over 24 lbs., up to 36 lbs., packed in shipping containers (max. gross wgt. 40 lbs.).....per container.....	20	\$1.95	\$39.00	\$5.00	\$100.00	\$2.00	\$40.00	\$3.00	\$60.00	\$3.00	\$60.00	\$2.02	\$40.40
	TOTAL			\$37,471.40		\$48,785.14		\$53,561.85		\$23,759.88		\$52,274.60		\$42,330.46
	DISCOUNT		3.00%	\$1,124.14	5.00%	\$2,439.26	2.00%	\$1,071.24		\$0.00	0.25%	\$130.69	5.00%	\$2,116.52
	NET TOTAL		21 days	\$36,347.26	21 days	\$46,345.88	20 days	\$52,490.61		\$23,759.88	20 days	\$52,143.91	21 days	\$40,213.94

PROGRAM 6450-S		October 12, 201														
		PRODUCTION PRESS, INC. Jacksonville			QUANTUM COLOR CORP. Niagra Falls			QUINTESENTIAL COLOR GRP Upper Marlboro			THE PRINT HOUSE Brooklyn		TUCKER PRINTERS Rochester		WESTMINSTER PRESS, INC. Santa Ana	
ITEM NUMBER	ITEM DESCRIPTION	BASIS OF AWARD	FL UNIT RATE	COST	NY UNIT RATE	COST	MD UNIT RATE	COST	NY UNIT RATE	COST	NY UNIT RATE	COST	NY UNIT RATE	COST	CA UNIT RATE	
I.	PROOFS															
	Per Page	224	\$18.90	\$4,233.60	\$25.00	\$5,600.00	\$12.00	2,688.00	\$16.35	\$3,662.40	\$5.46	\$1,223.04		\$3.30		
II.	PRINTING AND BINDING															
(a)	Per Complete Cover															
(1)	Makeready and/or Setup.....	4	\$200.00	\$800.00	\$950.00	\$3,800.00	\$500.00	\$2,000.00	\$250.00	\$1,000.00	\$949.20	\$3,796.80		\$0.00		
(2)	Running Per 1,000 Copies.....	42	\$167.00	\$7,014.00	\$65.00	\$2,730.00	\$145.00	\$6,090.00	\$140.50	\$5,901.00	\$148.98	\$6,257.16		\$123.14		
(b)	Per Text Page															
(1)	Makeready and/or Setup.....	208	\$46.75	\$9,724.00	\$66.50	\$13,832.00	\$500.00	\$104,000.00	\$25.00	\$5,200.00	\$75.90	\$15,787.20		\$0.00		
(2)	Running Per 1,000 Copies.....	2,196	\$10.89	\$23,914.44	\$9.50	\$20,862.00	\$145.00	\$318,420.00	\$14.38	\$31,578.48	\$12.31	\$27,032.76		\$10.68		
(c)	Per Verification Card															
(1)	Makeready and/or Setup.....	1	\$30.00	\$30.00	\$500.00	\$500.00	\$400.00	\$400.00	\$75.00	\$75.00	\$525.00	\$525.00		\$0.00		
(2)	Running Per 1,000 Copies.....	5	\$90.00	\$450.00	\$0.066	\$0.33	\$90.00	\$450.00	\$75.00	\$375.00	\$15.75	\$78.75		\$117.80		
III.	PACKING/DISTRIBUTION:															
(1)	BULK - Per Container	20	\$2.20	\$44.00	\$2.00	\$40.00	\$10.00	\$200.00	\$3.00	\$60.00	\$1.53	\$30.60		\$15.00		
(2)	Mailed Shipments															
(a)	Addressing Verification Cards - per card	5,000	\$0.06	\$300.00	\$0.043	\$215.00	\$0.08	\$400.00	\$0.06	\$300.00	\$0.525	\$2,625.00		\$0.032		
(b)	Addressing single copies (self-mailers) - per copy	14,405	\$0.04	\$576.20	\$0.035	\$504.18	\$0.05	\$720.25	\$0.06	\$864.30	\$0.525	\$7,562.63		\$0.0303		
(c)	Single or Multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	5,227	\$0.41	\$2,143.07	\$0.40	\$2,090.80	\$0.25	\$1,306.75	\$0.50	\$2,613.50	\$2.88	\$15,053.76		\$0.099		
(d)	Quantities over 200 leaves, up to 12 lbs., in cushioned shipping bags, or wrapped in shipping bundles (max. gross wgt. 14 lbs.).....per bag or bundle.....	480	\$0.87	\$417.60	\$0.80	\$384.00	\$1.25	\$600.00	\$1.00	\$480.00	\$3.93	\$1,886.40		\$0.4063		
(e)	Quantities over 12 lbs., up to 24 lbs., wrapped in shipping bundles, or packed in shipping containers, (max. gross wgt. 27lbs.).....per bundle or container.....	78	\$1.05	\$81.90	\$3.00	\$234.00	\$2.00	\$156.00	\$2.00	\$156.00	\$4.72	\$368.16		\$0.7692		
(f)	Quantities over 24 lbs., up to 36 lbs., packed in shipping containers (max. gross wgt. 40 lbs.).....per container.....	20	\$1.28	\$25.60	\$3.50	\$70.00	\$5.00	\$100.00	\$3.00	\$60.00	\$6.03	\$120.60		\$1.000		
	TOTAL			\$49,754.41		\$50,862.31		\$437,531.00		\$52,325.68		\$82,347.86				
	DISCOUNT		0.25%	\$124.39	5.00%	\$2,543.12	5.00%	\$21,876.55	0.25%	\$130.81	2.00%	\$1,646.96		2.00%		
	NET TOTAL		20 days	\$49,630.02	20 days	\$48,319.19	20 days	\$415,654.45	20 days	\$52,194.87	21 days	\$80,700.90		20 days		

PROGRAM 6450-S		October 12, 201		GPO ESTIMATE	
ITEM NUMBER	ITEM DESCRIPTION	BASIS OF AWARD	COST	UNIT RATE	COST
I.	PROOFS				
	Per Page	224	\$739.20	10.00	\$2,240.00
II.	PRINTING AND BINDING				
(a)	Per Complete Cover				
(1)	Makeready and/or Setup.....	4	\$0.00	\$177.04	\$708.16
(2)	Running Per 1,000 Copies.....	42	\$5,171.88	\$111.60	\$4,687.20
(b)	Per Text Page				
(1)	Makeready and/or Setup.....	208	\$0.00	\$38.32	\$7,970.56
(2)	Running Per 1,000 Copies.....	2,196	\$23,453.28	\$12.90	\$28,328.40
(c)	Per Verification Card				
(1)	Makeready and/or Setup.....	1	\$0.00	\$180.00	\$180.00
(2)	Running Per 1,000 Copies.....	5	\$589.00	\$34.00	\$170.00
III.	PACKING/DISTRIBUTION:				
(1)	BULK - Per Container	20	\$300.00	\$5.00	\$100.00
(2)	Mailed Shipments				
(a)	Addressing Verification Cards - per card	5,000	\$160.00	\$0.04	\$200.00
(b)	Addressing single copies (self-mailers) - per copy	14,405	\$436.47	\$0.05	\$720.25
(c)	Single or Multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	5,227	\$517.47	\$0.37	\$1,933.99
(d)	Quantities over 200 leaves, up to 12 lbs., in cushioned shipping bags, or wrapped in shipping bundles (max. gross wgt. 14 lbs.).....per bag or bundle.....	480	\$195.02	\$0.84	\$403.20
(e)	Quantities over 12 lbs., up to 24 lbs., wrapped in shipping bundles, or packed in shipping containers, (max. gross wgt. 27lbs.).....per bundle or container.....	78	\$60.00	\$1.32	\$102.96
(f)	Quantities over 24 lbs., up to 36 lbs., packed in shipping containers (max. gross wgt. 40 lbs.).....per container.....	20	\$20.00	\$1.58	\$31.60
	TOTAL		\$31,642.33		\$45,536.32
	DISCOUNT		\$632.85		\$0.00
	NET TOTAL		\$31,009.48		\$45,536.32
			AWARDED		