

TITLE: Various Envelopes

| ITEM NO           | DISCRIPTION                               | BASIS OF AWARD | Husky Envelope Walled Lake, MI |                    | The Print House Brooklyn, NY |                     | Awarded Printing Resources Cleavland, OH |                    | ST Louis Print Group ST Louis, MO |                    | GPO Estimate |                    |
|-------------------|---|----------------|--------------------------------|--------------------|------------------------------|---------------------|--|--------------------|-----------------------------------|--------------------|--------------|--------------------|
|                   |   |                | UNIT RATE                      | COST               | UNIT RATE                    | COST                | UNIT RATE                                | COST               | UNIT RATE                         | COST               | UNIT RATE    | COST               |
| <b>I.</b>         | <b>COMPLETE PRODUCT:</b>                  |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| <b>A</b>          | <b>700 up to 10,000 envelopes.</b>        |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| 1                 | Envelopes 4 x 8-7/8" (not a #9 envelope)  |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| (a)               | Yellow Wove.....                          | 5              | \$83.52                        | 417.60             | \$103.00                     | 515.00              | \$46.40                                  | 232.00             | \$86.71                           | 433.55             | \$79.91      | 399.55             |
| 2                 | Window Envelopes, White Wove:             |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| (a)               | 4-1/8 x 9-1/2", No. 10 single window..... | 5              | \$96.99                        | 484.95             | \$88.00                      | 440.00              | \$59.75                                  | 298.75             | \$84.85                           | 424.25             | \$82.40      | 412.00             |
| (b)               | 4-1/8 x 9-1/2", No. 10 double window..... | 14             | \$124.38                       | 1,741.32           | \$98.00                      | 1,372.00            | \$75.00                                  | 1,050.00           | \$106.01                          | 1,484.14           | \$100.85     | 1,411.90           |
| <b>B</b>          | <b>10,001 up to 100,000 envelopes.</b>    |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| 1                 | Envelopes 4 x 8-7/8" (not a #9 envelope)  |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| (a)               | Yellow Wove.....                          | 45             | \$37.82                        | 1,701.90           | \$49.00                      | 2,205.00            | \$33.90                                  | 1,525.50           | \$49.58                           | 2,231.10           | \$42.58      | 1,916.10           |
| 2                 | Window Envelopes, White Wove:             |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| (a)               | 4-1/8 x 9-1/2", No. 10 single window..... | 49             | \$40.52                        | 1,985.48           | \$39.20                      | 1,920.80            | \$26.75                                  | 1,310.75           | \$31.36                           | 1,536.64           | \$34.46      | 1,688.54           |
| (b)               | 4-1/8 x 9-1/2", No. 10 double window..... | 35             | \$45.15                        | 1,580.25           | \$47.00                      | 1,645.00            | \$32.50                                  | 1,137.50           | \$35.49                           | 1,242.15           | \$39.91      | 1,396.85           |
| <b>C</b>          | <b>100,001 up to 500,000 envelopes.</b>   |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| 1                 | Envelopes 4 x 8-7/8" (not a #9 envelope)  |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| (a)               | Yellow Wove.....                          | 300            | \$24.27                        | 7,281.00           | \$28.03                      | 8,409.00            | \$25.40                                  | 7,620.00           | \$33.86                           | 10,158.00          | \$27.89      | 8,367.00           |
| 2                 | Window Envelopes, White Wove:             |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| (a)               | 4-1/8 x 9-1/2", No. 10 single window..... | 1,000          | \$24.97                        | 24,970.00          | \$24.28                      | 24,280.00           | \$22.25                                  | 22,250.00          | \$20.20                           | 20,200.00          | \$22.93      | 22,930.00          |
| (b)               | 4-1/8 x 9-1/2", No. 10 double window..... | 450            | \$26.10                        | 11,745.00          | \$25.76                      | 11,592.00           | \$23.90                                  | 10,755.00          | \$22.20                           | 9,990.00           | \$24.49      | 11,020.50          |
| <b>D</b>          | <b>500,001 or more envelopes.</b>         |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| 1                 | Envelopes 4 x 8-7/8" (not a #9 envelope)  |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| (a)               | Yellow Wove.....                          | 600            | \$21.42                        | 12,852.00          | \$24.97                      | 14,982.00           | \$22.50                                  | 13,500.00          | \$32.65                           | 19,590.00          | \$25.39      | 15,234.00          |
| 2                 | Window Envelopes, White Wove:             |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| (a)               | 4-1/8 x 9-1/2", No. 10 single window..... | 1,000          | \$21.83                        | 21,830.00          | \$23.08                      | 23,080.00           | \$18.30                                  | 18,300.00          | \$16.90                           | 16,900.00          | \$20.03      | 20,030.00          |
| (b)               | 4-1/8 x 9-1/2", No. 10 double window..... | 501            | \$22.65                        | 11,347.65          | \$23.89                      | 11,968.89           | \$19.95                                  | 9,994.95           | \$18.90                           | 9,468.90           | \$21.35      | 10,696.35          |
|                   | <b>CONTRACTOR TOTALS</b>                  |                |                                | <b>\$97,937.15</b> |                              | <b>\$102,409.69</b> |  | <b>\$87,974.45</b> |                                   | <b>\$93,658.73</b> |              | <b>\$95,502.79</b> |
|                   | <b>DISCOUNT</b>                           |                | 5.00%                          | <b>\$4,896.86</b>  | 0.25%                        | <b>\$256.02</b>     | 0.00%                                    | <b>\$0.00</b>      | 1.00%                             | <b>\$936.59</b>    | 0.00%        | <b>\$0.00</b>      |
|                   | <b>DISCOUNTED TOTALS</b>                  |                |                                | <b>93,040.29</b>   |                              | <b>102,153.67</b>   |  | <b>87,974.45</b>   |                                   | <b>92,722.14</b>   |              | <b>95,502.79</b>   |
| Prepared by: tkf  |   |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |
| Proofread by: SFW |   |                |                                |                    |                              |                     |  |                    |                                   |                    |              |                    |