PROGRAM No. 2505-S Contract period: Date of Award through June 30, 2013 plus four option years

TITLE: A NEWSLETTER

ITEM	DESCRIPTION	BASIS OF AWARD	Bosworth Printing CO Stoughton, MA		Envision Print Wichita, KS		Evolution Impressions Rochester, NY		Graphic Visions Gaithersburg, MD		Gray Graphics Capitol Heights, MD		HAS Printing + Graphics Franklinville, NY		Impressive Print St Paul, MN	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	COMPLETE PRODUCT															
a.	2 page issue, per issue															
(1)	Makeready and/or Setup	30	$64.00	$1,920.00	$75.00	$2,250.00	$294.00	$8,820.00	$60.00	$1,800.00	$100.00	$3,000.00	$20.00	$600.00	$100.00	$3,000.00
(2)	Running per 100 copies	510	$21.10	$10,761.00	$7.30	$3,723.00	$15.25	$7,777.50	$17.30	$8,823.00	$15.00	$7,650.00	$5.50	$2,805.00	$11.75	$5,992.50
b	4 page issue, per issue															
(1)	Makeready and/or Setup	42	$64.00	$2,688.00	$85.00	$3,570.00	$312.50	$13,125.00	$120.00	$5,040.00	$150.00	$6,300.00	$60.00	$2,520.00	$100.00	$4,200.00
(2)	Running per 100 copies	714	$25.15	$17,957.10	$12.73	$9,089.22	$17.40	$12,423.60	$17.80	$12,709.20	$18.00	$12,852.00	$8.50	$6,069.00	$16.75	$11,959.50
c	6 page issue, per issue															
(1)	Makeready and/or Setup	66	$76.00	$5,016.00	$95.00	$6,270.00	$344.00	$22,704.00	$125.00	$8,250.00	$185.00	$12,210.00	$90.00	$5,940.00	$185.00	$12,210.00
(2)	Running per 100 copies	1,122	$32.85	$36,857.70	$19.10	$21,430.20	$20.55	$23,057.10	$21.70	$24,347.40	$22.00	$24,684.00	$10.25	$11,500.50	$23.00	$25,806.00
d	8 page issue, per issue															
(1)	Makeready and/or Setup	62	$99.00	$6,138.00	$105.00	$6,510.00	$349.50	$21,669.00	$125.00	$7,750.00	$215.00	$13,330.00	$110.00	$6,820.00	$175.00	$10,850.00
(2)	Running per 100 copies	1,054	$33.50	$35,309.00	$25.47	$26,845.38	$21.10	$22,239.40	$22.50	$23,715.00	$25.00	$26,350.00	$12.00	$12,648.00	$26.50	$27,931.00
II	ADDITIONAL OPERATIONS:															
	National Change of address processing (NCOA)															
	per 100 addresses	3,400	$0.00	$0.00	$0.35	$1,190.00	$3.90	$13,260.00	$1.25	$4,250.00	$50.00	$170,000.00	$2.50	$8,500.00	$1.00	$3,400.00
	TOTAL OFFER:			$116,646.80		$80,877.80		$145,075.60		$96,684.60		$276,376.00		$57,402.50		$105,349.00
	DISCOUNT:		1.00%	$1,166.47	0.00%	$0.00	0.25%	$362.69	2.00%	$1,933.69	2.00%	$5,527.52	1.00%	$574.03	0.00%	$0.00
	NET OFFER:			$115,480.33		$80,877.80		$144,712.91		$94,750.91		$270,848.48		$56,828.48		$105,349.00

Prepared by: TF

Reviewed by: MS

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TITLE: A NEWSLETTER

ITEM	DESCRIPTION	BASIS OF AWARD	WBC Inc. DBA Lithexel Albuquerque, NM		PBD Worldwide Inc Atlanta, GA		The Print House Brooklyn, NY		Previous Contractor WBC Inc. DBA Lithexel Albuquerque, NM	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	COMPLETE PRODUCT									
a.	2 page issue, per issue									
(1)	Makeready and/or Setup	30	$48.00	$1,440.00	$50.00	$1,500.00	$42.00	$1,260.00	$40.00	$1,200.00
(2)	Running per 100 copies	510	$3.00	$1,530.00	$6.25	$3,187.50	$18.30	$9,333.00	$2.90	$1,479.00
b	4 page issue, per issue									
(1)	Makeready and/or Setup	42	$52.00	$2,184.00	$125.00	$5,250.00	$44.00	$1,848.00	$48.00	$2,016.00
(2)	Running per 100 copies	714	$4.20	$2,998.80	$12.50	$8,925.00	$23.80	$16,993.20	$3.90	$2,784.60
c	6 page issue, per issue									
(1)	Makeready and/or Setup	66	$78.00	$5,148.00	$150.00	$9,900.00	$46.00	$3,036.00	$72.00	$4,752.00
(2)	Running per 100 copies	1,122	$5.80	$6,507.60	$20.00	$22,440.00	$42.05	$47,180.10	$5.30	$5,946.60
d	8 page issue, per issue									
(1)	Makeready and/or Setup	62	$92.00	$5,704.00	$175.00	$10,850.00	$48.00	$2,976.00	$88.00	$5,456.00
(2)	Running per 100 copies	1,054	$7.30	$7,694.20	$22.50	$23,715.00	$42.05	$44,320.70	$6.80	$7,167.20
II	ADDITIONAL OPERATIONS:									
	National Change of address processing (NCOA) per 100 addresses	3,400	$0.80	$2,720.00	$2.50	$8,500.00	$2.00	$6,800.00	$6.43	$21,862.00 *
	TOTAL OFFER:			$35,926.60		$94,267.50		$133,747.00		$52,663.40
	DISCOUNT:		1.00%	$359.27	0.00%	$0.00	0.25%	$334.37	2.00%	$1,053.27
	NET OFFER:			$35,567.33		$94,267.50		$133,412.63		$51,610.13
			AWARDED							

* not in previous contract

Prepared by: TF

Reviewed by: MS