

PROGRAM	1575-S TERM: 08/01/13 THRU 07/31/14		K-B OFFSET PRINTING		LITHEXCEL	
TITLE	C-17 PUBLICATIONS		State College, PA		Albuquerque, NM	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	<b>IMAGING &amp; TRIMMING TO SIZE:</b>			0.00		0.00
A.	Quantities from 1 to 1,000 Copies:			0.00		0.00
1.	Imaging in a single ink color, including binding (not including stock/paper):			0.00		0.00
(a)	Makeready and/or Setup Charges			0.00		0.00
(1)	Format A ..... per page	32538	0.20	6,507.60	N/C	0.00
(2)	Format B ..... per page	2526	0.25	631.50	N/C	0.00
(3)	Format C ..... per page	88593	0.30	26,577.90	N/C	0.00
(4)	Format D ..... per page	4	0.50	2.00	N/C	0.00
(5)	Format E ..... per page	2	1.00	2.00	N/C	0.00
(b)	Running per 100 Copies			0.00		0.00
(1)	Format A ..... per page	5910	0.60	3,546.00	4.00	23,640.00
(2)	Format B ..... per page	5726	0.70	4,008.20	5.00	28,630.00
(3)	Format C ..... per page	14808	0.90	13,327.20	7.00	103,656.00
(4)	Format D ..... per page	6	1.00	6.00	10.00	60.00
(5)	Format E ..... per page	20	1.50	30.00	12.00	240.00
2.	Imaging in full color, including binding (not including stock/paper):			0.00		0.00
(a)	Makeready and/or Setup Charges			0.00		0.00
(1)	Format A ..... per page	80	1.00	80.00	20.00	1,600.00
(2)	Format B ..... per page	12	2.00	24.00	20.00	240.00
(3)	Format C ..... per page	50	3.00	150.00	30.00	1,500.00
(4)	Format D ..... per page	2	4.00	8.00	50.00	100.00
(5)	Format E ..... per page	2	5.00	10.00	80.00	160.00
(b)	Running per 100 Copies			0.00		0.00
(1)	Format A ..... per page	4	15.00	60.00	8.00	32.00
(2)	Format B ..... per page	4	20.00	80.00	10.00	40.00
(3)	Format C ..... per page	20	25.00	500.00	12.00	240.00
(4)	Format D ..... per page	2	30.00	60.00	16.00	32.00
(5)	Format E ..... per page	2	40.00	80.00	20.00	40.00
3.	Imaging fold-ins in a single ink color, including gathering and/or inserting throughout text and binding (not including stock/paper):			0.00		0.00
(a)	Makeready and/or Setup Charges			0.00		0.00
(3)	Format C ..... per fold-in unit	10579	0.50	5,289.50	N/C	0.00
(b)	Running per 100 Copies			0.00		0.00
(3)	Format C ..... per fold-in unit	310	1.00	310.00	7.00	2,170.00
4.	Imaging tab dividers on both sides in a single ink color, including typesetting, laminating, and die cutting ( not including stock/paper):			0.00		0.00
(a)	Makeready and/or Setup Charges			0.00		0.00
(2)	Format B ..... per tab divider	15	20.00	300.00	25.00	375.00
(b)	Running per 100 Copies			0.00		0.00
(2)	Format B ..... per tab divider	75	40.00	3,000.00	30.00	2,250.00
B.	Quantities over 1,000 Copies:			0.00		0.00
1.	Imaging in a single ink color, including binding (not including stock/paper):			0.00		0.00
(a)	Makeready and/or Setup Charges			0.00		0.00
(1)	Format A ..... per page	122	1.00	122.00	N/C	0.00
(2)	Format B ..... per page	194	2.00	388.00	N/C	0.00
(3)	Format C ..... per page	449	3.00	1,347.00	N/C	0.00
(4)	Format D ..... per page	1	5.00	5.00	N/C	0.00
(5)	Format E ..... per page	3	6.00	18.00	N/C	0.00
(b)	Running per 100 Copies			0.00		0.00
(1)	Format A ..... per page	1428	0.50	714.00	3.00	4,284.00
(2)	Format B ..... per page	6266	0.60	3,759.60	4.00	25,064.00
(3)	Format C ..... per page	5228	0.75	3,921.00	6.00	31,368.00
(4)	Format D ..... per page	10	1.00	10.00	9.00	90.00
(5)	Format E ..... per page	156	1.50	234.00	10.00	1,560.00
2.	Imaging in full color, including binding (not including stock/paper):			0.00		0.00
(a)	Makeready and/or Setup Charges			0.00		0.00
(1)	Format A ..... per page	8	1.00	8.00	20.00	160.00
(2)	Format B ..... per page	6	2.00	12.00	20.00	120.00
(3)	Format C ..... per page	1	3.00	3.00	30.00	30.00
(4)	Format D ..... per page	1	4.00	4.00	50.00	50.00
(5)	Format E ..... per page	1	5.00	5.00	80.00	80.00
(b)	Running per 100 Copies			0.00		0.00
(1)	Format A ..... per page	96	15.00	1,440.00	7.00	672.00
(2)	Format B ..... per page	216	20.00	4,320.00	9.00	1,944.00
(3)	Format C ..... per page	116	25.00	2,900.00	11.00	1,276.00
(4)	Format D ..... per page	108	30.00	3,240.00	15.00	1,620.00
(5)	Format E ..... per page	78	40.00	3,120.00	18.00	1,404.00
3.	Imaging tab dividers on both sides in a single ink color, including typesetting, laminating, and die cutting ( not including stock/paper):			0.00		0.00
(a)	Makeready and/or Setup Charges			0.00		0.00
(2)	Format B ..... per tab divider	15	20.00	300.00	25.00	375.00
(b)	Running per 100 Copies			0.00		0.00
(2)	Format B ..... per tab divider	525	30.00	15,750.00	28.00	14,700.00
II.	<b>STOCK/PAPER:</b>			0.00		0.00
(a)	White Offset Book (50-lbs.)			0.00		0.00
(1)	Format A ..... per 100 leaves	5	0.50	2.50	0.68	3.40
(3)	Format C ..... per 100 leaves	8539	0.70	5,977.30	1.00	8,539.00
(b)	White Bond/Writing (20-lbs.)			0.00		0.00
(3)	Format C ..... per 100 leaves	72	0.70	50.40	1.00	72.00
(4)	Format D ..... per 100 leaves	26	0.90	23.40	1.50	39.00
(5)	Format E ..... per 100 leaves	128	1.30	166.40	2.00	256.00
(c)	White Index (90-lbs.)			0.00		0.00
(3)	Format C ..... per 100 leaves	1	2.50	2.50	4.00	4.00
(4)	Format D ..... per 100 leaves	37	3.00	111.00	6.50	240.50
(d)	White Index (110-lbs.)			0.00		0.00
(1)	Format A ..... per 100 leaves	894	1.70	1,519.80	3.50	3,129.00

(3)	Format C . . . . . per 100 leaves	56	3.00	168.00	5.00	280.00
(e)	White Synthetic Paper, 5.9 Mil, Unlaminated			0.00		0.00
(1)	Format A . . . . . per 100 leaves	2805	2.00	5,610.00	15.00	42,075.00
(2)	Format B . . . . . per 100 leaves	5655	3.00	16,965.00	18.00	101,790.00
(3)	Format C . . . . . per 100 leaves	1728	4.00	6,912.00	22.00	38,016.00
(f)	White Synthetic Paper, 8.0 Mil, Laminated			0.00		0.00
(1)	Format A . . . . . per 100 leaves	15	16.00	240.00	56.00	840.00
(2)	Format B . . . . . per 100 leaves	1051	30.00	31,530.00	80.00	84,080.00
III.	<b>ADDITIONAL OPERATIONS:</b>			0.00		0.00
(a)	Shrink-film packaging . . . . . per package	13294	0.20	2,658.80	0.35	4,652.90
(b)	One Stitch in Upper Left Corner			0.00		0.00
	. . . . . each book/pamphlet	11484	0.25	2,871.00	0.05	574.20
IV.	<b>PACKING &amp; SEALING FOR DISTRIBUTION:</b>			0.00		0.00
	<b>BULK SHIPMENTS 120 LBS AND OVER:</b>			0.00		0.00
(a)	Packing and sealing shipping containers (up to approximately 45 lbs. capacity)			0.00		0.00
	. . . . . each bundle/container	97	5.00	485.00	2.00	194.00
	<b>BULK SHIPMENTS LESS THAN 120 LBS.:</b>			0.00		0.00
(b)	Single or multiple copies (up to 12 lbs.) must be inserted into Jiffy bags or equal . . . . . each bag	2156	4.00	8,624.00	1.00	2,156.00
(c)	Quantities over 12 lbs. up to 40 lbs. wrapped in shipping bundles or packed in shipping containers (maximum gross weight 40 lbs.)			0.00		0.00
	. . . . . each bundle/container	349	5.00	1,745.00	2.00	698.00
	<b>OTHER PACKING AND SEALING CHARGES:</b>			0.00		0.00
(d)	Special Processing/Handling of FMS labels, including shipper mailing log, routing, (etc.)			0.00		0.00
	. . . . . each order	484	3.00	1,452.00	0.50	242.00
				0.00		0.00
				0.00		0.00
	<b>CONTRACTORS TOTALS</b>			<b>\$193,324.60</b>		<b>\$537,683.00</b>
	<b>DISCOUNT</b>		<b>0.00%</b>	<b>\$0.00</b>	<b>1.00%</b>	<b>\$5,376.83</b>
	<b>DISCOUNTED TOTALS</b>			<b>\$193,324.60</b>		<b>\$532,306.17</b>

WEST SHORE PRINTING		THUNDERBIRD PRESS	
Mechanicsburg, PA		Titusville, FL	
UNIT RATE	COST	UNIT RATE	COST
	0.00		0.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
0.75	24,403.50	0.20	6,507.60
4.00	10,104.00	3.00	7,578.00
1.20	106,311.60	0.30	26,577.90
5.00	20.00	2.00	8.00
10.00	20.00	2.00	4.00
	0.00		0.00
0.20	1,182.00	0.75	4,432.50
2.00	11,452.00	1.00	5,726.00
0.35	5,182.80	1.50	22,212.00
1.00	6.00	1.00	6.00
1.50	30.00	1.00	20.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
30.00	2,400.00	5.00	400.00
30.00	360.00	10.00	120.00
30.00	1,500.00	5.00	250.00
50.00	100.00	2.00	4.00
50.00	100.00	2.00	4.00
	0.00		0.00
8.00	32.00	6.00	24.00
8.00	32.00	6.00	24.00
8.00	160.00	12.00	240.00
10.00	20.00	18.00	36.00
10.00	20.00	18.00	36.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
2.50	26,447.50	2.00	21,158.00
	0.00		0.00
20.00	6,200.00	4.00	1,240.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
10.00	150.00	5.00	75.00
	0.00		0.00
10.00	750.00	5.00	375.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
1.00	122.00	0.30	36.60
5.00	970.00	5.00	970.00
2.00	898.00	0.30	134.70
5.00	5.00	2.00	2.00
10.00	30.00	2.00	6.00
	0.00		0.00
0.20	285.60	0.75	1,071.00
2.00	12,532.00	0.75	4,699.50
0.35	1,829.80	1.50	7,842.00
1.00	10.00	1.00	10.00
2.00	312.00	1.00	156.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
30.00	240.00	5.00	40.00
30.00	180.00	20.00	120.00
30.00	30.00	10.00	10.00
50.00	50.00	10.00	10.00
50.00	50.00	10.00	10.00
	0.00		0.00
8.00	768.00	6.00	576.00
8.00	1,728.00	8.00	1,728.00
8.00	928.00	12.00	1,392.00
10.00	1,080.00	18.00	1,944.00
10.00	780.00	18.00	1,404.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
10.00	150.00	5.00	75.00
	0.00		0.00
10.00	5,250.00	5.00	2,625.00
	0.00		0.00
	0.00		0.00
0.75	3.75	0.375	1.88
1.00	8,539.00	0.75	6,404.25
	0.00		0.00
1.00	72.00	0.75	54.00
1.50	39.00	1.50	39.00
2.00	256.00	1.50	192.00
	0.00		0.00
3.00	3.00	2.50	2.50
5.00	185.00	4.00	148.00
	0.00		0.00
2.00	1,788.00	1.50	1,341.00

4.00	224.00	3.00	168.00
	0.00		0.00
6.00	16,830.00	15.00	42,075.00
10.00	56,550.00	15.00	84,825.00
14.00	24,192.00	24.00	41,472.00
	0.00		0.00
20.00	300.00	24.00	360.00
20.00	21,020.00	24.00	25,224.00
	0.00		0.00
0.20	2,658.80	0.20	2,658.80
	0.00		0.00
0.05	574.20	0.10	1,148.40
	0.00		0.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
2.00	194.00	1.00	97.00
	0.00		0.00
	0.00		0.00
5.00	10,780.00	0.50	1,078.00
	0.00		0.00
	0.00		0.00
	0.00		0.00
5.00	1,745.00	1.25	436.25
	0.00		0.00
	0.00		0.00
	0.00		0.00
5.00	2,420.00	4.00	1,936.00
	0.00		0.00
	0.00		0.00
	<b>\$373,585.55</b>		<b>\$331,580.88</b>
<b>2.00%</b>	<b>\$7,471.71</b>	<b>2.00%</b>	<b>\$6,631.62</b>
	<b>\$366,113.84</b>		<b>\$324,949.26</b>
		<b>AWARDED CONTRACTOR</b>	