

PROGRAM 1766-S TERM DATE OF AWARD TO 07/31/13						
TITLE: AIR FORCE RECRUITING MARKETING MATERIALS						
ITEM NO.	DESCRIPTION	*	BASIS OF AWARD	*	ALCOM Harleysville, PA	*
		*		*	UNIT RATE	COST
I.	COMPLETE PRODUCT:	*		*		\$0.00
A.	Folders:	*		*		\$0.00
(1)	Makeready and/or setup.....	*	2	*	\$664.00	\$1,328.00
(2)	Running per 1,000 copies.....	*	300	*	\$174.53	\$52,359.00
1.	Printing each additional Pantone color on the face (including metallic ink)	*		*		\$0.00
(1)	Makeready and/or setup.....	*	1	*	\$50.00	\$50.00
(2)	Running per 1,000 copies.....	*	175	*	\$0.83	\$145.25
2.	Printing each additional Pantone color on the back	*		*		\$0.00
(1)	Makeready and/or setup.....	*	1	*	\$50.00	\$50.00
(2)	Running per 1,000 copies.....	*	175	*	\$0.83	\$145.25
B.	Posters:	*		*		\$0.00
(1)	Makeready and/or setup.....	*	2	*	\$600.00	\$1,200.00
(2)	Running per 1,000 copies.....	*	90	*	\$167.75	\$15,097.50
C.	Brochures:	*		*		\$0.00
(1)	Makeready and/or setup.....	*	3	*	\$760.00	\$2,280.00
(2)	Running per 1,000 copies.....	*	150	*	\$195.16	\$29,274.00
1.	Printing each additional Pantone color (including metallic ink)	*		*		\$0.00
(1)	Makeready and/or setup.....	*	1	*	\$50.00	\$50.00
(2)	Running per 1,000 copies.....	*	50	*	\$2.50	\$125.00
2.	Each additional signature	*		*		\$0.00
(1)	Makeready and/or setup.....	*	1	*	\$450.00	\$450.00
(2)	Running per 1,000 copies.....	*	50	*	\$90.36	\$4,518.00
3.	Printing each add'l Pantone color (incl metallic ink) per add'l signature	*		*		\$0.00
(1)	Makeready and/or setup.....	*	1	*	\$50.00	\$50.00
(2)	Running per 1,000 copies.....	*	50	*	\$2.50	\$125.00
D.	Fact Folders:	*		*		\$0.00
1.	Up to 11 x 8-1/2"	*		*		\$0.00
(1)	Makeready and/or setup.....	*	5	*	\$425.00	\$2,125.00
(2)	Running per 1,000 copies.....	*	1000	*	\$43.33	\$43,330.00
a.	Printing each additional Pantone color (including metallic ink)	*		*		\$0.00
(1)	Makeready and/or setup.....	*	5	*	\$50.00	\$250.00
(2)	Running per 1,000 copies.....	*	1000	*	\$0.83	\$830.00
2.	Over 11 x 8-1/2" up to 14 x 8-1/2"	*		*		\$0.00
(1)	Makeready and/or setup.....	*	5	*	\$425.00	\$2,125.00
(2)	Running per 1,000 copies.....	*	1000	*	\$59.74	\$59,740.00
a.	Printing each additional Pantone color (including metallic ink)	*		*		\$0.00
(1)	Makeready and/or setup.....	*	3	*	\$50.00	\$150.00
(2)	Running per 1,000 copies.....	*	600	*	\$0.83	\$498.00

E.	Forms:	*	*		\$0.00	*
1.	Printing 1 side in one color up to 8-1/2 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$225.00	\$225.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$40.43	\$8,086.00	*
2.	Printing 2 sides in one color up to 8-1/2 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$250.00	\$250.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$42.00	\$8,400.00	*
3.	Printing 1 side in 4-color process up to 8-1/2 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$350.00	\$350.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$41.63	\$8,326.00	*
4.	Printing 2 sides in 4-color process up to 8-1/2 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	12 *	\$400.00	\$4,800.00	*
(2)	Running per 1,000 copies.....	*	2600 *	\$43.90	\$114,140.00	*
5.	Printing 1 side each add'l Pantone color (incl mettalic ink) up to 8-1/2 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	5 *	\$50.00	\$250.00	*
(2)	Running per 1,000 copies.....	*	1000 *	\$0.70	\$700.00	*
6.	Printing 2 sides each add'l Pantone color (incl mettalic ink) up to 8-1/2 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	2 *	\$50.00	\$100.00	*
(2)	Running per 1,000 copies.....	*	400 *	\$0.74	\$296.00	*
7.	Printing 1 side in one color over 8-1/2 x 11" up to 17 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$225.00	\$225.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$80.64	\$16,128.00	*
8.	Printing 2 sides in one color over 8-1/2 x 11" up 17 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$262.00	\$262.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$83.40	\$16,680.00	*
9.	Printing 1 side in 4-color process over 8-1/2 x 11" up to 17 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$400.00	\$400.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$82.32	\$16,464.00	*
10.	Printing 2 sides in 4-color process over 8-1/2 x 11" up 17 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$445.00	\$445.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$85.49	\$17,098.00	*
11.	Prtg 1 side each add'l Pantone color (incl mettalic ink) over 8-1/2 x 11" up to 17 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$50.00	\$50.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$0.78	\$156.00	*
12.	Prtg 2 sides each add'l Pantone color (incl mettalic ink) over 8-1/2 x 11" up to 17 x 11"	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	1 *	\$50.00	\$50.00	*
(2)	Running per 1,000 copies.....	*	200 *	\$0.83	\$166.00	*
13.	Folding (maximum of 4 folds)	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	7 *	\$70.00	\$490.00	*
(2)	Running per 1,000 copies.....	*	294 *	\$11.00	\$3,234.00	*
F.	Desk Memo Pad/Calendar:	*	*		\$0.00	*
(1)	Makeready and/or setup.....	*	2 *	\$3,052.00	\$6,104.00	*
(2)	Running per 1,000 copies.....	*	100 *	\$1,427.00	\$142,700.00	*
II.	PROOFS:	*	*		\$0.00	*

A.	Folders:	*		*		\$0.00	*
(1)	Laminated Color Proofs.....	*	4	*	\$30.00	\$120.00	*
(2)	Color Content Proofs.....	*	4	*	\$15.00	\$60.00	*
B.	Posters:	*		*		\$0.00	*
(1)	Laminated Color Proofs.....	*	4	*	\$30.00	\$120.00	*
(2)	Color Content Proofs.....	*	4	*	\$15.00	\$60.00	*
C.	Brochures.....per page-/trim-size	*		*		\$0.00	*
(1)	Laminated Color Proofs.....	*	24	*	\$3.75	\$90.00	*
(2)	Color Content Proofs.....	*	24	*	\$2.00	\$48.00	*
D.	Fact Folders:	*		*		\$0.00	*
(1)	Laminated Color Proofs.....	*	20	*	\$20.00	\$400.00	*
(2)	Color Content Proofs.....	*	20	*	\$12.00	\$240.00	*
E.	Forms:	*		*		\$0.00	*
(1)	Laminated Color Proofs.....	*	40	*	\$15.00	\$600.00	*
(2)	Color Content Proofs.....	*	40	*	\$12.00	\$480.00	*
F.	Desk Memo Pad/Calendar:	*		*		\$0.00	*
(1)	Laminated Color Proofs.....	*	4	*	\$185.00	\$740.00	*
(2)	Color Content Proofs.....	*	4	*	\$120.00	\$480.00	*
III.	PACKING AND LABELING:	*		*		\$0.00	*
A.	Shrink film wrapping quantities as specified (includes insertion of inner carton label in pack).....per 1,000 packages.....	*	157	*	\$150.00	\$23,550.00	*
B.	Packing and sealing shipping containers (includes affixing outer carton label and generating barcodes as required).....per 1,000 containers.....	*	21	*	\$1.48	\$31.08	*
		*		*		\$0.00	*
	CONTRACTOR TOTALS	*		*		\$609,889.08	*
	DISCOUNT	*		*	5.00%	\$30,494.45	*
	DISCOUNTED TOTALS	*		*		\$579,394.63	*



	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$125.00	\$125.00 *	\$460.00	\$460.00 *	\$201.00	\$201.00 *	\$360.00	\$360.00 *
\$23.70	\$4,740.00 *	\$32.00	\$6,400.00 *	\$24.60	\$4,920.00 *	\$35.00	\$7,000.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$135.00	\$135.00 *	\$560.00	\$560.00 *	\$201.00	\$201.00 *	\$480.00	\$480.00 *
\$26.28	\$5,256.00 *	\$38.00	\$7,600.00 *	\$27.00	\$5,400.00 *	\$39.00	\$7,800.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$370.00	\$370.00 *	\$1,020.00	\$1,020.00 *	\$586.00	\$586.00 *	\$660.00	\$660.00 *
\$24.42	\$4,884.00 *	\$38.00	\$7,600.00 *	\$25.95	\$5,190.00 *	\$36.00	\$7,200.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$390.00	\$4,680.00 *	\$1,139.00	\$13,668.00 *	\$586.00	\$7,032.00 *	\$900.00	\$10,800.00 *
\$27.53	\$71,578.00 *	\$45.34	\$117,884.00 *	\$29.20	\$75,920.00 *	\$41.00	\$106,600.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$105.00	\$525.00 *	\$155.00	\$775.00 *	\$105.00	\$525.00 *	\$180.00	\$900.00 *
\$1.05	\$1,050.00 *	\$1.05	\$1,050.00 *	\$0.88	\$880.00 *	\$1.25	\$1,250.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$105.00	\$210.00 *	\$177.50	\$355.00 *	\$105.00	\$210.00 *	\$360.00	\$720.00 *
\$1.98	\$792.00 *	\$1.47	\$588.00 *	\$1.15	\$460.00 *	\$2.50	\$1,000.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$145.00	\$145.00 *	\$465.00	\$465.00 *	\$201.00	\$201.00 *	\$400.00	\$400.00 *
\$46.44	\$9,288.00 *	\$64.00	\$12,800.00 *	\$48.25	\$9,650.00 *	\$73.75	\$14,750.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$155.00	\$155.00 *	\$570.00	\$570.00 *	\$201.00	\$201.00 *	\$525.00	\$525.00 *
\$52.44	\$10,488.00 *	\$76.00	\$15,200.00 *	\$52.80	\$10,560.00 *	\$82.50	\$16,500.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$410.00	\$410.00 *	\$1,073.00	\$1,073.00 *	\$586.00	\$586.00 *	\$700.00	\$700.00 *
\$47.83	\$9,566.00 *	\$69.00	\$13,800.00 *	\$51.20	\$10,240.00 *	\$76.00	\$15,200.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$420.00	\$420.00 *	\$1,162.00	\$1,162.00 *	\$586.00	\$586.00 *	\$900.00	\$900.00 *
\$55.18	\$11,036.00 *	\$82.00	\$16,400.00 *	\$56.70	\$11,340.00 *	\$87.00	\$17,400.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$105.00	\$105.00 *	\$168.00	\$168.00 *	\$105.00	\$105.00 *	\$180.00	\$180.00 *
\$1.75	\$350.00 *	\$2.00	\$400.00 *	\$1.60	\$320.00 *	\$2.50	\$500.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$105.00	\$105.00 *	\$190.00	\$190.00 *	\$105.00	\$105.00 *	\$360.00	\$360.00 *
\$3.20	\$640.00 *	\$2.90	\$580.00 *	\$2.00	\$400.00 *	\$5.00	\$1,000.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$40.00	\$280.00 *	\$161.00	\$1,127.00 *	\$43.00	\$301.00 *	\$100.00	\$700.00 *
\$9.00	\$2,646.00 *	\$12.76	\$3,751.44 *	\$10.90	\$3,204.60 *	\$25.00	\$7,350.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$3,610.00	\$7,220.00 *	\$6,407.00	\$12,814.00 *	\$3,506.00	\$7,012.00 *	\$5,300.00	\$10,600.00 *
\$1,754.00	\$175,400.00 *	\$1,483.00	\$148,300.00 *	\$1,627.00	\$162,700.00 *	\$1,550.00	\$155,000.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *

	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
No Charge	\$0.00 *	\$68.00	\$272.00 *	\$56.00	\$224.00 *	\$60.00	\$240.00 *
No Charge	\$0.00 *	\$31.58	\$126.32 *	\$20.00	\$80.00 *	\$30.00	\$120.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
No Charge	\$0.00 *	\$68.00	\$272.00 *	\$56.00	\$224.00 *	\$60.00	\$240.00 *
No Charge	\$0.00 *	\$31.58	\$126.32 *	\$20.00	\$80.00 *	\$30.00	\$120.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
No Charge	\$0.00 *	\$19.50	\$468.00 *	\$15.00	\$360.00 *	\$10.00	\$240.00 *
No Charge	\$0.00 *	\$7.90	\$189.60 *	\$5.00	\$120.00 *	\$5.00	\$120.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
No Charge	\$0.00 *	\$38.00	\$760.00 *	\$29.50	\$590.00 *	\$20.00	\$400.00 *
No Charge	\$0.00 *	\$15.79	\$315.80 *	\$10.00	\$200.00 *	\$10.00	\$200.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
No Charge	\$0.00 *	\$19.50	\$780.00 *	\$29.50	\$1,180.00 *	\$20.00	\$800.00 *
No Charge	\$0.00 *	\$7.90	\$316.00 *	\$10.00	\$400.00 *	\$10.00	\$400.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
No Charge	\$0.00 *	\$703.00	\$2,812.00 *	\$365.00	\$1,460.00 *	\$120.00	\$480.00 *
No Charge	\$0.00 *	\$332.00	\$1,328.00 *	\$132.50	\$530.00 *	\$60.00	\$240.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$175.00	\$27,475.00 *	\$204.30	\$32,075.10 *	\$210.00	\$32,970.00 *	\$180.00	\$28,260.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$450.00	\$9,450.00 *	\$1,441.00	\$30,261.00 *	\$1,350.00	\$28,350.00 *	\$150.00	\$3,150.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
	\$543,310.60 *		\$723,493.08 *		\$626,796.10 *		\$618,412.50 *
2.00%	\$10,866.21 *	0.00%	\$0.00 *	0.25%	\$1,566.99 *	3.00%	\$18,552.38 *
	\$532,444.39 *		\$723,493.08 *		\$625,229.11 *		\$599,860.12 *
	<b>AWARDED</b>						



	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$400.00	\$400.00 *	\$357.00	\$357.00 *	\$377.00	\$377.00 *	\$489.00	\$489.00 *
\$30.00	\$6,000.00 *	\$32.51	\$6,502.00 *	\$40.00	\$8,000.00 *	\$35.90	\$7,180.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$500.00	\$500.00 *	\$366.08	\$366.08 *	\$444.00	\$444.00 *	\$542.00	\$542.00 *
\$38.00	\$7,600.00 *	\$36.14	\$7,228.00 *	\$38.00	\$7,600.00 *	\$40.00	\$8,000.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$650.00	\$650.00 *	\$508.70	\$508.70 *	\$777.00	\$777.00 *	\$772.00	\$772.00 *
\$45.00	\$9,000.00 *	\$33.68	\$6,736.00 *	\$50.00	\$10,000.00 *	\$41.50	\$8,300.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$800.00	\$9,600.00 *	\$516.23	\$6,194.76 *	\$1,355.00	\$16,260.00 *	\$844.00	\$10,128.00 *
\$55.00	\$143,000.00 *	\$37.81	\$98,306.00 *	\$70.00	\$182,000.00 *	\$42.85	\$111,410.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$125.00	\$625.00 *	\$49.72	\$248.60 *	\$125.00	\$625.00 *	\$188.00	\$940.00 *
\$1.00	\$1,000.00 *	\$0.77	\$770.00 *	\$3.00	\$3,000.00 *	\$3.35	\$3,350.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$150.00	\$300.00 *	\$49.72	\$99.44 *	\$155.00	\$310.00 *	\$218.00	\$436.00 *
\$1.20	\$480.00 *	\$0.75	\$300.00 *	\$4.00	\$1,600.00 *	\$5.70	\$2,280.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$300.00	\$300.00 *	\$366.08	\$366.08 *	\$444.00	\$444.00 *	\$489.00	\$489.00 *
\$55.00	\$11,000.00 *	\$62.07	\$12,414.00 *	\$70.00	\$14,000.00 *	\$68.25	\$13,650.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$400.00	\$400.00 *	\$382.66	\$382.66 *	\$488.00	\$488.00 *	\$582.00	\$582.00 *
\$60.00	\$12,000.00 *	\$68.42	\$13,684.00 *	\$85.00	\$17,000.00 *	\$79.40	\$15,880.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$650.00	\$650.00 *	\$516.23	\$516.23 *	\$888.00	\$888.00 *	\$865.00	\$865.00 *
\$75.00	\$15,000.00 *	\$63.71	\$12,742.00 *	\$90.00	\$18,000.00 *	\$75.45	\$15,090.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$800.00	\$800.00 *	\$533.31	\$533.31 *	\$975.00	\$975.00 *	\$930.00	\$930.00 *
\$90.00	\$18,000.00 *	\$71.05	\$14,210.00 *	\$120.00	\$24,000.00 *	\$85.10	\$17,020.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$150.00	\$150.00 *	\$49.72	\$49.72 *	\$135.00	\$135.00 *	\$218.00	\$218.00 *
\$2.00	\$400.00 *	\$0.68	\$136.00 *	\$4.00	\$800.00 *	\$5.70	\$1,140.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$175.00	\$175.00 *	\$49.21	\$49.21 *	\$165.00	\$165.00 *	\$258.00	\$258.00 *
\$3.00	\$600.00 *	\$1.06	\$212.00 *	\$6.00	\$1,200.00 *	\$10.40	\$2,080.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$150.00	\$1,050.00 *	\$47.25	\$330.75 *	\$115.00	\$805.00 *	\$10.00	\$70.00 *
\$20.00	\$5,880.00 *	\$4.74	\$1,393.56 *	\$35.00	\$10,290.00 *	\$2.50	\$735.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$3,850.00	\$7,700.00 *	\$1,866.08	\$3,732.16 *	\$4,000.00	\$8,000.00 *	\$4,535.00	\$9,070.00 *
\$1,530.00	\$153,000.00 *	\$1,550.70	\$155,070.00 *	\$1,888.00	\$188,800.00 *	\$1,112.00	\$111,200.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *

	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$60.00	\$240.00 *	\$126.00	\$504.00 *	\$70.00	\$280.00 *	\$165.00	\$660.00 *
\$30.00	\$120.00 *	\$10.50	\$42.00 *	\$30.00	\$120.00 *	\$88.00	\$352.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$60.00	\$240.00 *	\$63.00	\$252.00 *	\$70.00	\$280.00 *	\$165.00	\$660.00 *
\$30.00	\$120.00 *	\$31.50	\$126.00 *	\$30.00	\$120.00 *	\$72.10	\$288.40 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$15.00	\$360.00 *	\$31.50	\$756.00 *	\$35.00	\$840.00 *	\$38.00	\$912.00 *
\$5.00	\$120.00 *	\$10.50	\$252.00 *	\$15.00	\$360.00 *	\$16.00	\$384.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$30.00	\$600.00 *	\$42.00	\$840.00 *	\$35.00	\$700.00 *	\$110.00	\$2,200.00 *
\$15.00	\$300.00 *	\$10.50	\$210.00 *	\$15.00	\$300.00 *	\$60.00	\$1,200.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$15.00	\$600.00 *	\$31.50	\$1,260.00 *	\$25.00	\$1,000.00 *	\$110.00	\$4,400.00 *
\$5.00	\$200.00 *	\$10.50	\$420.00 *	\$12.00	\$480.00 *	\$60.00	\$2,400.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$60.00	\$240.00 *	\$819.00	\$3,276.00 *	\$500.00	\$2,000.00 *	\$1,300.00	\$5,200.00 *
\$30.00	\$120.00 *	\$273.00	\$1,092.00 *	\$300.00	\$1,200.00 *	\$490.00	\$1,960.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
\$200.00	\$31,400.00 *	\$157.50	\$24,727.50 *	\$260.00	\$40,820.00 *	\$190.00	\$29,830.00 *
\$0.00	\$0.00 *	\$0.00	\$0.00 *	\$0.00	\$0.00 *	\$0.00	\$0.00 *
\$1.50	\$31.50 *	\$1,029.00	\$21,609.00 *	\$1,400.00	\$29,400.00 *	\$2,400.00	\$50,400.00 *
	\$0.00 *		\$0.00 *		\$0.00 *		\$0.00 *
	\$747,151.50 *		\$597,597.32 *		\$908,270.00 *		\$682,946.65 *
2.00%	\$14,943.03 *	5.00%	\$29,879.87 *	2.77%	\$25,159.08 *	2.00%	\$13,658.93 *
	\$732,208.47 *		\$567,717.45 *		\$883,110.92 *		\$669,287.72 *

QUANTUM COLOR		*	S&S GRAPHICS		*		
Niagara Falls, NY		*	Laurel, MD		*	CURRENT CONTRACTOR	
UNIT RATE	COST	*	UNIT RATE	COST	*	UNIT RATE	COST
	\$0.00	*		\$0.00	*		\$0.00
	\$0.00	*		\$0.00	*		\$0.00
\$2,295.00	\$4,590.00	*	\$1,560.00	\$3,120.00	*	\$2,079.00	\$4,158.00
\$238.00	\$71,400.00	*	\$177.86	\$53,358.00	*	\$220.00	\$66,000.00
	\$0.00	*		\$0.00	*		\$0.00
\$140.00	\$140.00	*	\$465.00	\$465.00	*	\$160.00	\$160.00
\$205.00	\$35,875.00	*	\$1.34	\$234.50	*	\$410.00	\$71,750.00
	\$0.00	*		\$0.00	*		\$0.00
\$140.00	\$140.00	*	\$465.00	\$465.00	*	\$160.00	\$160.00
\$60.00	\$10,500.00	*	\$1.34	\$234.50	*	\$410.00	\$71,750.00
	\$0.00	*		\$0.00	*		\$0.00
\$1,100.00	\$2,200.00	*	\$965.00	\$1,930.00	*	\$939.00	\$1,878.00
\$168.00	\$15,120.00	*	\$196.20	\$17,658.00	*	\$207.00	\$18,630.00
	\$0.00	*		\$0.00	*		\$0.00
\$1,100.00	\$3,300.00	*	\$1,335.00	\$4,005.00	*	\$1,302.00	\$3,906.00
\$231.00	\$34,650.00	*	\$177.92	\$26,688.00	*	\$239.00	\$35,850.00
	\$0.00	*		\$0.00	*		\$0.00
\$170.00	\$170.00	*	\$465.00	\$465.00	*	\$181.00	\$181.00
\$6.00	\$300.00	*	\$1.87	\$93.50	*	\$6.11	\$305.50
	\$0.00	*		\$0.00	*		\$0.00
\$380.00	\$380.00	*	\$845.00	\$845.00	*	\$381.00	\$381.00
\$100.00	\$5,000.00	*	\$41.87	\$2,093.50	*	\$106.00	\$5,300.00
	\$0.00	*		\$0.00	*		\$0.00
\$99.00	\$99.00	*	\$465.00	\$465.00	*	\$99.00	\$99.00
\$3.00	\$150.00	*	\$1.34	\$67.00	*	\$3.22	\$161.00
	\$0.00	*		\$0.00	*		\$0.00
	\$0.00	*		\$0.00	*		\$0.00
\$1,000.00	\$5,000.00	*	\$1,260.00	\$6,300.00	*	\$1,178.00	\$5,890.00
\$50.00	\$50,000.00	*	\$42.23	\$42,230.00	*	\$54.50	\$54,500.00
	\$0.00	*		\$0.00	*		\$0.00
\$160.00	\$800.00	*	\$490.00	\$2,450.00	*	\$172.00	\$860.00
\$1.50	\$1,500.00	*	\$1.34	\$1,340.00	*	\$1.60	\$1,600.00
	\$0.00	*		\$0.00	*		\$0.00
\$1,100.00	\$5,500.00	*	\$1,260.00	\$6,300.00	*	\$1,416.00	\$7,080.00
\$55.00	\$55,000.00	*	\$55.95	\$55,950.00	*	\$62.16	\$62,160.00
	\$0.00	*		\$0.00	*		\$0.00
\$160.00	\$480.00	*	\$490.00	\$1,470.00	*	\$182.00	\$546.00
\$1.50	\$900.00	*	\$1.78	\$1,068.00	*	\$4.38	\$2,628.00

	\$0.00	*		\$0.00	*		\$0.00
	\$0.00	*		\$0.00	*		\$0.00
\$400.00	\$400.00	*	\$770.00	\$770.00	*	\$450.00	\$450.00
\$34.00	\$6,800.00	*	\$38.89	\$7,778.00	*	\$35.00	\$7,000.00
	\$0.00	*		\$0.00	*		\$0.00
\$500.00	\$500.00	*	\$860.00	\$860.00	*	\$550.00	\$550.00
\$41.00	\$8,200.00	*	\$43.19	\$8,638.00	*	\$42.00	\$8,400.00
	\$0.00	*		\$0.00	*		\$0.00
\$950.00	\$950.00	*	\$1,030.00	\$1,030.00	*	\$1,010.00	\$1,010.00
\$50.00	\$10,000.00	*	\$37.92	\$7,584.00	*	\$52.00	\$10,400.00
	\$0.00	*		\$0.00	*		\$0.00
\$1,050.00	\$12,600.00	*	\$1,115.00	\$13,380.00	*	\$1,129.00	\$13,548.00
\$58.00	\$150,800.00	*	\$42.38	\$110,188.00	*	\$60.00	\$156,000.00
	\$0.00	*		\$0.00	*		\$0.00
\$100.00	\$500.00	*	\$490.00	\$2,450.00	*	\$145.00	\$725.00
\$1.00	\$1,000.00	*	\$1.34	\$1,340.00	*	\$1.15	\$1,150.00
	\$0.00	*		\$0.00	*		\$0.00
\$125.00	\$250.00	*	\$560.00	\$1,120.00	*	\$167.50	\$335.00
\$1.25	\$500.00	*	\$1.75	\$700.00	*	\$1.60	\$640.00
	\$0.00	*		\$0.00	*		\$0.00
\$450.00	\$450.00	*	\$770.00	\$770.00	*	\$455.00	\$455.00
\$63.00	\$12,600.00	*	\$75.40	\$15,080.00	*	\$70.00	\$14,000.00
	\$0.00	*		\$0.00	*		\$0.00
\$550.00	\$550.00	*	\$870.00	\$870.00	*	\$560.00	\$560.00
\$77.00	\$15,400.00	*	\$83.35	\$16,670.00	*	\$84.00	\$16,800.00
	\$0.00	*		\$0.00	*		\$0.00
\$1,050.00	\$1,050.00	*	\$1,050.00	\$1,050.00	*	\$1,063.00	\$1,063.00
\$90.00	\$18,000.00	*	\$73.63	\$14,726.00	*	\$99.00	\$19,800.00
	\$0.00	*		\$0.00	*		\$0.00
\$1,150.00	\$1,150.00	*	\$1,150.00	\$1,150.00	*	\$1,152.00	\$1,152.00
\$105.00	\$21,000.00	*	\$81.95	\$16,390.00	*	\$115.00	\$23,000.00
	\$0.00	*		\$0.00	*		\$0.00
\$150.00	\$150.00	*	\$490.00	\$490.00	*	\$158.00	\$158.00
\$2.00	\$400.00	*	\$2.70	\$540.00	*	\$2.25	\$450.00
	\$0.00	*		\$0.00	*		\$0.00
\$160.00	\$160.00	*	\$1,000.00	\$1,000.00	*	\$180.00	\$180.00
\$3.00	\$600.00	*	\$3.50	\$700.00	*	\$3.25	\$650.00
	\$0.00	*		\$0.00	*		\$0.00
\$141.00	\$987.00	*	\$125.00	\$875.00	*	\$151.00	\$1,057.00
\$28.00	\$8,232.00	*	\$17.00	\$4,998.00	*	\$28.00	\$8,232.00
	\$0.00	*		\$0.00	*		\$0.00
\$7,000.00	\$14,000.00	*	\$9,820.00	\$19,640.00	*	\$6,397.00	\$12,794.00
\$1,750.00	\$175,000.00	*	\$1,710.00	\$171,000.00	*	\$1,647.00	\$164,700.00
	\$0.00	*		\$0.00	*		\$0.00

	\$0.00 *		\$0.00 *		\$0.00
\$60.00	\$240.00 *	\$50.00	\$200.00 *	\$65.00	\$260.00
\$34.00	\$136.00 *	\$26.00	\$104.00 *	\$35.00	\$140.00
	\$0.00 *		\$0.00 *		\$0.00
\$60.00	\$240.00 *	\$50.00	\$200.00 *	\$65.00	\$260.00
\$34.00	\$136.00 *	\$26.00	\$104.00 *	\$35.00	\$140.00
	\$0.00 *		\$0.00 *		\$0.00
\$16.00	\$384.00 *	\$25.00	\$600.00 *	\$16.50	\$396.00
\$8.00	\$192.00 *	\$15.00	\$360.00 *	\$8.75	\$210.00
	\$0.00 *		\$0.00 *		\$0.00
\$34.00	\$680.00 *	\$25.00	\$500.00 *	\$35.00	\$700.00
\$17.00	\$340.00 *	\$15.00	\$300.00 *	\$17.50	\$350.00
	\$0.00 *		\$0.00 *		\$0.00
\$16.00	\$640.00 *	\$25.00	\$1,000.00 *	\$16.50	\$660.00
\$8.00	\$320.00 *	\$15.00	\$600.00 *	\$8.75	\$350.00
	\$0.00 *		\$0.00 *		\$0.00
\$700.00	\$2,800.00 *	\$50.00	\$200.00 *	\$700.00	\$2,800.00
\$360.00	\$1,440.00 *	\$26.00	\$104.00 *	\$368.00	\$1,472.00
	\$0.00 *		\$0.00 *		\$0.00
	\$0.00 *		\$0.00 *		\$0.00
\$0.21	\$32.97 *	\$235.00	\$36,895.00 *	\$190.00	\$29,830.00
\$0.00	\$0.00 *	\$0.00	\$0.00 *	\$0.00	\$0.00
\$1.50	\$31.50 *	\$600.00	\$12,600.00 *	\$1,340.00	\$28,140.00
	\$0.00 *		\$0.00 *		\$0.00
	\$773,035.47 *		\$704,849.00 *		\$946,900.50
2.00%	\$15,460.71 *	2.00%	\$14,096.98 *	0.00%	\$0.00
	\$757,574.76 *		\$690,752.02 *		\$946,900.50