

ITEM NO.	DESCRIPTION	Eckhardt & Co., Inc. BASIS OF Indianapolis, IN			SELLCO INDUSTRIES Cortland, NY		03-'04 contractor SELLCO INDUSTRIES Cortland, NY	
		AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COVERS:							
A.	HIDDEN-HINGE COVER:							
1.	PRINTED COVER PAGE 1 ONLY:							
(a)	MAKEREADY AND SETUP CHARGE							
(1)	FORMAT "A".....	1	57.00	\$57.00	33.00	\$33.00	33.00	\$33.00
(2)	FORMAT "B".....	1	57.00	\$57.00	33.00	\$33.00	33.00	\$33.00
(3)	FORMAT "C".....	1	57.00	\$57.00	33.00	\$33.00	33.00	\$33.00
(4)	FORMAT "D".....	1	57.00	\$57.00	33.00	\$33.00	33.00	\$33.00
(b)	RUNNING, PER 100 SETS							
(1)	FORMAT "A".....	2	126.00	\$252.00	60.00	\$120.00	50.00	\$100.00
(2)	FORMAT "B".....	2	140.00	\$280.00	60.00	\$120.00	50.00	\$100.00
(3)	FORMAT "C".....	2	184.00	\$368.00	70.00	\$140.00	60.00	\$120.00
(4)	FORMAT "D".....	2	213.00	\$426.00	80.00	\$160.00	70.00	\$140.00
2.	PRINTED COVER PAGES 1 AND 4:							
(a)	MAKEREADY AND SETUP CHARGE							
(1)	FORMAT "A".....	1	57.00	\$57.00	50.00	\$50.00	35.00	\$35.00
(2)	FORMAT "B".....	1	57.00	\$57.00	50.00	\$50.00	35.00	\$35.00
(3)	FORMAT "C".....	1	57.00	\$57.00	50.00	\$50.00	35.00	\$35.00
(4)	FORMAT "D".....	1	57.00	\$57.00	50.00	\$50.00	35.00	\$35.00
(b)	RUNNING, PER 100 SETS							
(1)	FORMAT "A".....	2	126.00	\$252.00	85.00	\$170.00	75.00	\$150.00
(2)	FORMAT "B".....	2	140.00	\$280.00	87.00	\$174.00	77.00	\$154.00
(3)	FORMAT "C".....	2	184.00	\$368.00	120.00	\$240.00	110.00	\$220.00
(4)	FORMAT "D".....	2	213.00	\$426.00	160.00	\$320.00	130.00	\$260.00
3.	UNPRINTED COVERS, PER 100 SETS:							
(1)	FORMAT "A".....	10	117.00	\$1,170.00	71.00	\$710.00	48.00	\$480.00
(2)	FORMAT "B".....	80	93.00	\$7,440.00	73.00	\$5,840.00	47.00	\$3,760.00
(3)	FORMAT "C".....	10	175.00	\$1,750.00	101.00	\$1,010.00	86.00	\$860.00
(4)	FORMAT "D".....	10	204.00	\$2,040.00	126.00	\$1,260.00	106.00	\$1,060.00
4.	ADDITIONAL PRINTING COST FOR PRINTING COVER PAGES 2 AND/OR 3, WHEN ORDERED:							
(a)	MAKEREADY AND/OR SETUP CHARGE.....	1	57.00	\$57.00	50.00	\$50.00	33.00	\$33.00
(b)	RUNNING, PER 100 SETS.....	2	9.00	\$18.00	10.00	\$20.00	21.00	\$42.00
B.	POCKET CHECKLIST COVERS:							
1.	ONE PIECE COVER PER SPECIFICATIONS (FORMAT "E")							
(a)	MAKEREADY AND/OR SETUP CHARGE.....	1	78.00	\$78.00	33.00	\$33.00	33.00	\$33.00
(b)	RUNNING PER 100.....	2	28.00	\$56.00	36.00	\$72.00	36.00	\$72.00
2.	COMPLETE TWO-PIECE COVER, AS PER SPECIFICATIONS (FORMAT "F")							
(a)	MAKEREADY AND/OR SETUP CHARGE.....	7	78.00	\$546.00	50.00	\$350.00	33.00	\$231.00
(b)	RUNNING PER 100.....	21	45.00	\$945.00	54.00	\$1,134.00	45.00	\$945.00
3.	ADDITIONAL PRINTING COSTS FOR PRINTING BACK SIDE OF COVER PIECE							
(a)	MAKEREADY AND/OR SETUP CHARGE.....	2	57.00	\$114.00	33.00	\$66.00	33.00	\$66.00
(b)	RUNNING PER 100.....	14	9.00	\$126.00	6.00	\$84.00	21.00	\$294.00
	CONTRACTOR TOTALS			\$17,448.00		\$12,405.00		\$9,392.00
	DISCOUNT		0.50%	\$87.24	1.00%	\$124.05	1.00%	\$93.92
	DISCOUNTED TOTALS			\$17,360.76		\$12,280.95		\$9,298.08
						AWARDED		

Abstracted by : KC 11/23/04