

Department of the Army Program 672-S		GRAY GRAPHICS Capitol Heights, MD		MARKETING FORMULA, INC. Dayton, OH		MCARDLE PRINTING Upper Marlboro, MD		MCDONALD & EUDY Temple Hills, MD		NPC, INC. Claysburg, PA		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PRINTING AND BINDING:												
A. FORMAT A -												
1. <i>Side-Stitched:</i>												
Printing text in black ink, including binding . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	3320	6.00	19,920.00	2.00	6,640.00	2.03	6,739.60	5.00	16,600.00	2.45	8,134.00
(2)	RUNNING PER 1,000 COPIES-----	18960	1.80	34,128.00	5.00	94,800.00	1.86	35,265.60	1.60	30,336.00	4.10	77,736.00
2. <i>Looseleaf:</i>												
Printing text in black ink, including shrink-film wrapping . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	4000	5.00	20,000.00	2.00	8,000.00	1.98	7,920.00	5.00	20,000.00	2.00	8,000.00
(2)	RUNNING PER 1,000 COPIES-----	6800	2.00	13,600.00	5.00	34,000.00	1.77	12,036.00	1.60	10,880.00	1.45	9,860.00
3. <i>Cover:</i>												
Printing in black ink, including binding . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	120	40.00	4,800.00	32.00	3,840.00	30.75	3,690.00	40.00	4,800.00	20.00	2,400.00
(2)	RUNNING PER 1,000 COPIES-----	540	10.00	5,400.00	33.00	17,820.00	14.47	7,813.80	30.00	16,200.00	5.00	2,700.00
B. FORMAT B -												
1. <i>Side-Stitched:</i>												
Printing text in black ink, including binding . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	3920	6.00	23,520.00	2.00	7,840.00	2.72	10,662.40	5.00	19,600.00	2.10	8,232.00
(2)	RUNNING PER 1,000 COPIES-----	4460	1.80	8,028.00	9.00	40,140.00	2.63	11,729.80	1.60	7,136.00	4.40	19,624.00
2. <i>Looseleaf:</i>												
Printing text in black ink, including shrink-film wrapping . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	4120	5.00	20,600.00	2.00	8,240.00	2.74	11,288.80	5.00	20,600.00	2.00	8,240.00
(2)	RUNNING PER 1,000 COPIES-----	4940	2.00	9,880.00	9.00	44,460.00	2.54	12,547.60	1.60	7,904.00	5.00	24,700.00
3. <i>Cover:</i>												
Printing in black ink, including binding . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	80	40.00	3,200.00	32.00	2,560.00	30.75	2,460.00	40.00	3,200.00	20.00	1,600.00
(2)	RUNNING PER 1,000 COPIES-----	80	10.00	800.00	33.00	2,640.00	14.47	1,157.60	30.00	2,400.00	7.50	600.00
C. FORMAT C -												
1. <i>Side-Stitched:</i>												
Printing text in black ink, including binding . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	43460	5.00	217,300.00	1.20	52,152.00	2.73	118,645.80	5.00	217,300.00	1.18	51,282.80
(2)	RUNNING PER 1,000 COPIES-----	76320	1.50	114,480.00	7.25	553,320.00	2.58	196,905.60	1.60	122,112.00	3.90	297,648.00
2. <i>Looseleaf:</i>												
Printing text in black ink, including shrink-film wrapping . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	72300	4.00	289,200.00	1.00	72,300.00	2.76	199,548.00	5.00	361,500.00	1.00	72,300.00
(2)	RUNNING PER 1,000 COPIES-----	13980	1.70	23,766.00	6.00	83,880.00	2.26	31,594.80	1.60	22,368.00	5.20	72,696.00
3. <i>Perfect-Bound:</i>												
Printing in black ink, including binding . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	7220	4.00	28,880.00	1.20	8,664.00	3.24	23,392.80	5.00	36,100.00	1.00	7,220.00
(2)	RUNNING PER 1,000 COPIES-----	2900	2.00	5,800.00	7.25	21,025.00	2.26	6,554.00	1.60	4,640.00	3.60	10,440.00
4. <i>Cover:</i>												
(a) <i>Looseleaf and Side-Stitched Products:</i>												
Printing in black ink, including binding . . .												
per page . . .												
(1)	MAKEREADY/SETUP-----	800	35.00	28,000.00	16.00	12,800.00	12.26	9,808.00	40.00	32,000.00	15.20	12,160.00
(2)	RUNNING PER 1,000 COPIES-----	1240	25.00	31,000.00	38.00	47,120.00	18.39	22,803.60	30.00	37,200.00	8.00	9,920.00
(b) <i>Perfect-Bound Products:</i>												
Printing in black ink, including binding . . .												
per complete cover . . .												
(1)	MAKEREADY/SETUP-----	40	35.00	1,400.00	32.00	1,280.00	80.79	3,231.60	125.00	5,000.00	15.20	608.00
(2)	RUNNING PER 1,000 COPIES-----	10	45.00	450.00	38.00	380.00	77.11	771.10	95.00	950.00	20.00	200.00
5. <i>Fold-ins:</i>												
(a) Printing in black ink on one side only												
and inserting throughout text . . .per fold-in unit . . .												
(1)	MAKEREADY/SETUP-----	1170	6.00	7,020.00	3.00	3,510.00	16.58	19,398.60	50.00	58,500.00	2.00	2,340.00
(2)	RUNNING PER 1,000 COPIES-----	610	8.00	4,880.00	50.00	30,500.00	15.20	9,272.00	8.00	4,880.00	45.00	27,450.00

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	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PRINTING AND BINDING: (continued)												
5. <i>Fold-ins:</i>												
(b) Printing in black ink on one side only and gathering in sets . . . per fold-in unit . . .												
(1)	MAKEREADY/SETUP-----	540	6.00	3,240.00	10.00	5,400.00	13.58	7,333.20	50.00	27,000.00	2.00	1,080.00
(2)	RUNNING PER 1,000 COPIES-----	170	8.00	1,360.00	40.00	6,800.00	14.42	2,451.40	6.00	1,020.00	45.00	7,650.00
(c) Printing on second side in black ink . . . per fold-in unit . . .												
(1)	MAKEREADY/SETUP-----	240	5.00	1,200.00	2.00	480.00	8.16	1,958.40	25.00	6,000.00	2.00	480.00
(2)	RUNNING PER 1,000 COPIES-----	40	4.00	160.00	8.00	320.00	12.95	518.00	5.00	200.00	15.00	600.00
D. FORMAT D -												
1. <i>Side-Stitched:</i>												
Printing text in black ink, including binding . . . per page . . .												
(1)	MAKEREADY/SETUP-----	6960	8.00	55,680.00	4.00	27,840.00	12.92	89,923.20	15.00	104,400.00	1.10	7,656.00
(2)	RUNNING PER 1,000 COPIES-----	5560	2.50	13,900.00	12.00	66,720.00	5.55	30,858.00	3.50	19,460.00	9.95	55,322.00
2. <i>Looseleaf:</i>												
Printing text in black ink, including shrink-film wrapping . . . per page . . .												
(1)	MAKEREADY/SETUP-----	20140	7.00	140,980.00	4.00	80,560.00	12.65	254,771.00	15.00	302,100.00	1.10	22,154.00
(2)	RUNNING PER 1,000 COPIES-----	3580	2.70	9,666.00	12.00	42,960.00	13.00	46,540.00	3.50	12,530.00	8.70	31,146.00
3. <i>Cover:</i>												
Printing in black ink, including binding . . . per page . . .												
(1)	MAKEREADY/SETUP-----	240	60.00	14,400.00	33.00	7,920.00	38.64	9,273.60	70.00	16,800.00	15.20	3,648.00
(2)	RUNNING PER 1,000 COPIES-----	100	15.00	1,500.00	38.00	3,800.00	10.18	1,018.00	60.00	6,000.00	20.00	2,000.00
II. PAPER: (PER 1,000 LEAVES)												
(a) White Offset Book (50-lb.) . . .												
(1)	FORMAT A-----	12880	4.00	51,520.00	4.50	57,960.00	2.94	37,867.20	5.80	74,704.00	1.85	23,828.00
(2)	FORMAT B-----	4700	6.00	28,200.00	5.50	25,850.00	3.42	16,074.00	5.80	27,260.00	5.30	24,910.00
(3)	FORMAT C-----	47380	7.00	331,660.00	5.98	283,332.40	4.06	192,362.80	5.80	274,804.00	6.70	317,446.00
(4)	FORMAT D-----	4570	12.00	54,840.00	11.84	54,108.80	4.06	18,554.20	13.00	59,410.00	11.30	51,641.00
(b) Colored Index (110-lb.) . . .												
(1)	FORMAT A-----	270	30.00	8,100.00	26.00	7,020.00	22.69	6,126.30	33.00	8,910.00	7.00	1,890.00
(2)	FORMAT B-----	40	30.00	1,200.00	28.00	1,120.00	22.69	907.60	33.00	1,320.00	12.00	480.00
(3)	FORMAT C-----	640	35.00	22,400.00	34.99	22,393.60	22.69	14,521.60	33.00	21,120.00	17.00	10,880.00
(4)	FORMAT D-----	50	65.00	3,250.00	49.66	2,483.00	22.69	1,134.50	70.00	3,500.00	22.00	1,100.00
III. PACKING AND DISTRIBUTION:												
1. <i>Bulk Shipments -</i>												
(a) Packing and sealing shipping containers . . . per container-----												
		14210	1.50	21,315.00	1.00	14,210.00	1.21	17,194.10	1.50	21,315.00	1.00	14,210.00
(b)	Palletizing . . . per pallet-----	580	15.00	8,700.00	20.00	11,600.00	18.42	10,683.60	20.00	11,600.00	15.00	8,700.00
2. <i>Mailed Shipments -</i>												
(a) Single or multiple copies in kraft envelope (up to 200 leaves) . . . per envelope-----												
		360	0.35	126.00	2.00	720.00	0.32	115.20	0.20	72.00	1.90	684.00
(b)	Quantities over 200 leaves, up to 12 pounds, (maximum 14 pounds) . . . per bag or bundle-----	400	1.25	500.00	4.00	1,600.00	1.21	484.00	0.75	300.00	3.80	1,520.00
(c)	Quantities over 12 pounds, up to 24 pounds, (maximum 27 pounds) . . . per bundle or container-----	130	1.50	195.00	4.00	520.00	1.47	191.10	1.50	195.00	3.80	494.00
(d)	Quantities over 24 pounds, up to 36 pounds, (maximum 40 pounds) . . . per container-----	240	2.00	480.00	4.00	960.00	1.47	352.80	1.75	420.00	3.80	912.00
(e)	Addressing additional labels for more than one parcel per destination . . . per label-----	170	0.10	17.00	10.00	1,700.00	1.21	205.70	0.20	34.00	17.65	3,000.50
CONTRACTOR TOTALS				\$1,690,641.00		\$1,886,288.80		\$1,526,656.60		\$2,062,680.00		\$1,329,522.30
DISCOUNT			2.00%	\$33,812.82	0.00%	\$0.00	5.00%	\$76,332.83	1.00%	\$20,626.80	0.25%	\$3,323.81
DISCOUNTED TOTALS				\$1,656,828.18		\$1,886,288.80		\$1,450,323.77		\$2,042,053.20		\$1,326,198.49

Department of the Army Program 672-S		THUNDERBIRD PRESS Titusville, FL		WBC, INC./LITHEXCEL Albuquerque, NM		WEST SHORE PRINTING Mechanicsburg, PA		WORLD IMAGE PRINTING Hildale, UT		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PRINTING AND BINDING:										
A. FORMAT A -										
1. <i>Side-Stitched:</i>										
Printing text in black ink, including binding . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	3320	3.00	9,960.00	1.00	3,320.00	1.00	3,320.00	6.30	20,916.00
(2)	RUNNING PER 1,000 COPIES-----	18960	3.00	56,880.00	3.00	56,880.00	1.60	30,336.00	9.13	173,104.80
2. <i>Looseleaf:</i>										
Printing text in black ink, including shrink-film wrapping . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	4000	3.00	12,000.00	1.00	4,000.00	1.00	4,000.00	6.30	25,200.00
(2)	RUNNING PER 1,000 COPIES-----	6800	2.50	17,000.00	2.80	19,040.00	1.60	10,880.00	8.30	56,440.00
3. <i>Cover:</i>										
Printing in black ink, including binding . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	120	3.00	360.00	10.00	1,200.00	5.00	600.00	6.20	744.00
(2)	RUNNING PER 1,000 COPIES-----	540	3.00	1,620.00	3.00	1,620.00	6.00	3,240.00	8.80	4,752.00
B. FORMAT B -										
1. <i>Side-Stitched:</i>										
Printing text in black ink, including binding . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	3920	3.00	11,760.00	1.00	3,920.00	1.20	4,704.00	6.30	24,696.00
(2)	RUNNING PER 1,000 COPIES-----	4460	6.00	26,760.00	4.50	20,070.00	3.60	16,056.00	8.30	37,018.00
2. <i>Looseleaf:</i>										
Printing text in black ink, including shrink-film wrapping . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	4120	3.00	12,360.00	1.00	4,120.00	1.20	4,944.00	6.30	25,956.00
(2)	RUNNING PER 1,000 COPIES-----	4940	5.00	24,700.00	4.20	20,748.00	3.60	17,784.00	8.30	41,002.00
3. <i>Cover:</i>										
Printing in black ink, including binding . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	80	3.00	240.00	10.00	800.00	5.00	400.00	6.20	496.00
(2)	RUNNING PER 1,000 COPIES-----	80	6.00	480.00	4.50	360.00	6.00	480.00	8.60	688.00
C. FORMAT C -										
1. <i>Side-Stitched:</i>										
Printing text in black ink, including binding . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	43460	3.00	130,380.00	0.28	12,168.80	1.20	52,152.00	6.30	273,798.00
(2)	RUNNING PER 1,000 COPIES-----	76320	6.00	457,920.00	7.00	534,240.00	3.00	228,960.00	9.80	747,936.00
2. <i>Looseleaf:</i>										
Printing text in black ink, including shrink-film wrapping . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	72300	3.00	216,900.00	0.20	14,460.00	1.20	86,760.00	2.80	202,440.00
(2)	RUNNING PER 1,000 COPIES-----	13980	5.00	69,900.00	7.00	97,860.00	3.50	48,930.00	9.80	137,004.00
3. <i>Perfect-Bound:</i>										
Printing in black ink, including binding . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	7220	3.00	21,660.00	2.00	14,440.00	1.20	8,664.00	2.70	19,494.00
(2)	RUNNING PER 1,000 COPIES-----	2900	6.00	17,400.00	10.00	29,000.00	3.00	8,700.00	8.80	25,520.00
4. <i>Cover:</i>										
(a) <i>Looseleaf and Side-Stitched Products:</i>										
Printing in black ink, including binding . . .										
per page . . .										
(1)	MAKEREADY/SETUP-----	800	3.00	2,400.00	5.00	4,000.00	10.00	8,000.00	6.30	5,040.00
(2)	RUNNING PER 1,000 COPIES-----	1240	5.00	6,200.00	10.00	12,400.00	20.00	24,800.00	8.60	10,664.00
(b) <i>Perfect-Bound Products:</i>										
Printing in black ink, including binding . . .										
per complete cover . . .										
(1)	MAKEREADY/SETUP-----	40	3.00	120.00	8.00	320.00	40.00	1,600.00	2.70	108.00
(2)	RUNNING PER 1,000 COPIES-----	10	10.00	100.00	15.00	150.00	200.00	2,000.00	8.20	82.00
5. <i>Fold-ins:</i>										
(a) Printing in black ink on one side only										
and inserting throughout text . . .per fold-in unit . . .										
(1)	MAKEREADY/SETUP-----	1170	15.00	17,550.00	1.00	1,170.00	10.00	11,700.00	2.70	3,159.00
(2)	RUNNING PER 1,000 COPIES-----	610	20.00	12,200.00	30.00	18,300.00	15.00	9,150.00	8.60	5,246.00

Department of the Army Program 672-S		THUNDERBIRD PRESS Titusville, FL		WBC, INC./LITHEXCEL Albuquerque, NM		WEST SHORE PRINTING Mechanicsburg, PA		WORLD IMAGE PRINTING Hildale, UT		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING AND BINDING: (continued)									
5.	<i>Fold-ins:</i>									
(b)	Printing in black ink on one side only and gathering in sets. . . per fold-in unit. . .									
(1)	MAKEREADY/SETUP-----	540	15.00	8,100.00	3.00	1,620.00	10.00	5,400.00	2.20	1,188.00
(2)	RUNNING PER 1,000 COPIES-----	170	15.00	2,550.00	35.00	5,950.00	15.00	2,550.00	8.83	1,501.10
(c)	Printing on second side in black ink. . . per fold-in unit. . .									
(1)	MAKEREADY/SETUP-----	240	30.00	7,200.00	1.00	240.00	10.00	2,400.00	6.30	1,512.00
(2)	RUNNING PER 1,000 COPIES-----	40	40.00	1,600.00	20.00	800.00	10.00	400.00	8.30	332.00
D.	FORMAT D -									
1.	<i>Side-Stitched:</i>									
	Printing text in black ink, including binding. . . per page. . .									
(1)	MAKEREADY/SETUP-----	6960	5.00	34,800.00	1.00	6,960.00	2.00	13,920.00	6.30	43,848.00
(2)	RUNNING PER 1,000 COPIES-----	5560	8.00	44,480.00	50.00	278,000.00	6.00	33,360.00	9.60	53,376.00
2.	<i>Looseleaf:</i>									
	Printing text in black ink, including shrink-film wrapping. . . per page. . .									
(1)	MAKEREADY/SETUP-----	20140	5.00	100,700.00	0.80	16,112.00	2.00	40,280.00	3.00	60,420.00
(2)	RUNNING PER 1,000 COPIES-----	3580	7.00	25,060.00	50.00	179,000.00	6.00	21,480.00	8.30	29,714.00
3.	<i>Cover:</i>									
	Printing in black ink, including binding. . . per page. . .									
(1)	MAKEREADY/SETUP-----	240	5.00	1,200.00	10.00	2,400.00	10.00	2,400.00	6.30	1,512.00
(2)	RUNNING PER 1,000 COPIES-----	100	8.00	800.00	20.00	2,000.00	40.00	4,000.00	8.13	813.00
II.	PAPER: (PER 1,000 LEAVES)									
(a)	White Offset Book (50-lb.) . . .									
(1)	FORMAT A-----	12880	3.75	48,300.00	3.50	45,080.00	1.80	23,184.00	7.75	99,820.00
(2)	FORMAT B-----	4700	7.50	35,250.00	7.00	32,900.00	5.40	25,380.00	7.75	36,425.00
(3)	FORMAT C-----	47380	7.50	355,350.00	10.50	497,490.00	7.00	331,660.00	7.75	367,195.00
(4)	FORMAT D-----	4570	15.00	68,550.00	18.00	82,260.00	16.00	73,120.00	7.75	35,417.50
(b)	Colored Index (110-lb.) . . .									
(1)	FORMAT A-----	270	15.00	4,050.00	23.00	6,210.00	10.00	2,700.00	38.00	10,260.00
(2)	FORMAT B-----	40	30.00	1,200.00	28.00	1,120.00	30.00	1,200.00	38.00	1,520.00
(3)	FORMAT C-----	640	30.00	19,200.00	44.50	28,480.00	40.00	25,600.00	38.00	24,320.00
(4)	FORMAT D-----	50	60.00	3,000.00	78.00	3,900.00	80.00	4,000.00	38.00	1,900.00
III.	PACKING AND DISTRIBUTION:									
1.	<i>Bulk Shipments -</i>									
(a)	Packing and sealing shipping containers. . . per container-----									
		14210	1.50	21,315.00	1.00	14,210.00	6.00	85,260.00	4.00	56,840.00
(b)	Palletizing. . . per pallet-----									
		580	15.00	8,700.00	30.00	17,400.00	15.00	8,700.00	25.00	14,500.00
2.	<i>Mailed Shipments -</i>									
(a)	Single or multiple copies in kraft envelope (up to 200 leaves) . . . per envelope-----									
		360	0.50	180.00	1.00	360.00	1.00	360.00	3.00	1,080.00
(b)	Quantities over 200 leaves, up to 12 pounds, (maximum 14 pounds) . . . per bag or bundle-----									
		400	1.00	400.00	1.50	600.00	2.00	800.00	5.00	2,000.00
(c)	Quantities over 12 pounds, up to 24 pounds, (maximum 27 pounds) . . . per bundle or container-----									
		130	1.50	195.00	2.00	260.00	4.00	520.00	5.00	650.00
(d)	Quantities over 24 pounds, up to 36 pounds, (maximum 40 pounds) . . . per container-----									
		240	3.00	720.00	2.50	600.00	4.00	960.00	6.00	1,440.00
(e)	Addressing additional labels for more than one parcel per destination . . . per label-----									
		170	1.00	170.00	0.50	85.00	1.00	170.00	11.50	1,955.00
	CONTRACTOR TOTALS			\$1,919,920.00		\$2,098,623.80		\$1,297,964.00		\$2,691,042.40
	DISCOUNT		2.00%	\$38,398.40	1.00%	\$20,986.24	2.00%	\$25,959.28	0.00%	\$0.00
	DISCOUNTED TOTALS			\$1,881,521.60		\$2,077,637.56		\$1,272,004.72		\$2,691,042.40

Department of the Army Program 672-S		CURRENT CONTRACTOR				
		P.A. HUTCHISON COMPANY Mayfield, PA		P.A. HUTCHISON COMPANY Mayfield, PA		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING AND BINDING:					
A.	FORMAT A -					
1.	<i>Side-Stitched:</i>					
	Printing text in black ink, including binding . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	3320	0.50	1,660.00	2.00	6,640.00
(2)	RUNNING PER 1,000 COPIES-----	18960	4.20	79,632.00	5.00	94,800.00
2.	<i>Looseleaf:</i>					
	Printing text in black ink, including shrink-film wrapping . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	4000	0.50	2,000.00	2.00	8,000.00
(2)	RUNNING PER 1,000 COPIES-----	6800	0.90	6,120.00	5.00	34,000.00
3.	<i>Cover:</i>					
	Printing in black ink, including binding . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	120	10.00	1,200.00	32.00	3,840.00
(2)	RUNNING PER 1,000 COPIES-----	540	12.00	6,480.00	33.00	17,820.00
B.	FORMAT B -					
1.	<i>Side-Stitched:</i>					
	Printing text in black ink, including binding . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	3920	1.00	3,920.00	2.00	7,840.00
(2)	RUNNING PER 1,000 COPIES-----	4460	4.50	20,070.00	9.00	40,140.00
2.	<i>Looseleaf:</i>					
	Printing text in black ink, including shrink-film wrapping . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	4120	2.00	8,240.00	2.00	8,240.00
(2)	RUNNING PER 1,000 COPIES-----	4940	8.90	43,966.00	9.00	44,460.00
3.	<i>Cover:</i>					
	Printing in black ink, including binding . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	80	10.00	800.00	32.00	2,560.00
(2)	RUNNING PER 1,000 COPIES-----	80	24.00	1,920.00	33.00	2,640.00
C.	FORMAT C -					
1.	<i>Side-Stitched:</i>					
	Printing text in black ink, including binding . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	43460	1.00	43,460.00	1.20	52,152.00
(2)	RUNNING PER 1,000 COPIES-----	76320	2.20	167,904.00	7.25	553,320.00
2.	<i>Looseleaf:</i>					
	Printing text in black ink, including shrink-film wrapping . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	72300	1.00	72,300.00	1.00	72,300.00
(2)	RUNNING PER 1,000 COPIES-----	13980	6.60	92,268.00	6.00	83,880.00
3.	<i>Perfect-Bound:</i>					
	Printing in black ink, including binding . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	7220	1.00	7,220.00	1.00	7,220.00
(2)	RUNNING PER 1,000 COPIES-----	2900	3.10	8,990.00	3.10	8,990.00
4.	<i>Cover:</i>					
(a)	<i>Looseleaf and Side-Stitched Products:</i>					
	Printing in black ink, including binding . . .					
	per page . . .					
(1)	MAKEREADY/SETUP-----	800	10.00	8,000.00	16.00	12,800.00
(2)	RUNNING PER 1,000 COPIES-----	1240	10.00	12,400.00	38.00	47,120.00
(b)	<i>Perfect-Bound Products:</i>					
	Printing in black ink, including binding . . .					
	per complete cover . . .					
(1)	MAKEREADY/SETUP-----	40	10.00	400.00	10.00	400.00
(2)	RUNNING PER 1,000 COPIES-----	10	20.00	200.00	20.00	200.00
5.	<i>Fold-ins:</i>					
(a)	Printing in black ink on one side only and inserting throughout text . . .per fold-in unit . . .					
(1)	MAKEREADY/SETUP-----	1170	4.00	4,680.00	3.00	3,510.00
(2)	RUNNING PER 1,000 COPIES-----	610	25.00	15,250.00	50.00	30,500.00

Department of the Army Program 672-S		CURRENT CONTRACTOR				
		P.A. HUTCHISON COMPANY Mayfield, PA		P.A. HUTCHISON COMPANY Mayfield, PA		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I. PRINTING AND BINDING: (continued)						
5. <i>Fold-ins:</i>						
(b) Printing in black ink on one side only and gathering in sets. . . per fold-in unit. . .						
(1)	MAKEREADY/SETUP-----	540	6.00	3,240.00	10.00	5,400.00
(2)	RUNNING PER 1,000 COPIES-----	170	25.00	4,250.00	40.00	6,800.00
(c) Printing on second side in black ink. . . per fold-in unit. . .						
(1)	MAKEREADY/SETUP-----	240	9.00	2,160.00	10.00	2,400.00
(2)	RUNNING PER 1,000 COPIES-----	40	5.00	200.00	10.00	400.00
D. FORMAT D -						
1. <i>Side-Stitched:</i>						
Printing text in black ink, including binding. . . per page. . .						
(1)	MAKEREADY/SETUP-----	6960	3.00	20,880.00	3.00	20,880.00
(2)	RUNNING PER 1,000 COPIES-----	5560	4.00	22,240.00	4.00	22,240.00
2. <i>Looseleaf:</i>						
Printing text in black ink, including shrink-film wrapping. . . per page. . .						
(1)	MAKEREADY/SETUP-----	20140	2.00	40,280.00	2.00	40,280.00
(2)	RUNNING PER 1,000 COPIES-----	3580	3.80	13,604.00	3.80	13,604.00
3. <i>Cover:</i>						
Printing in black ink, including binding. . . per page. . .						
(1)	MAKEREADY/SETUP-----	240	10.00	2,400.00	10.00	2,400.00
(2)	RUNNING PER 1,000 COPIES-----	100	15.00	1,500.00	15.00	1,500.00
II. PAPER: (PER 1,000 LEAVES)						
(a) White Offset Book (50-lb.) . . .						
(1)	FORMAT A-----	12880	5.10	65,688.00	8.31	107,032.80
(2)	FORMAT B-----	4700	7.70	36,190.00	8.31	39,057.00
(3)	FORMAT C-----	47380	1.80	85,284.00	1.00	47,380.00
(4)	FORMAT D-----	4570	8.80	40,216.00	8.80	40,216.00
(b) Colored Index (110-lb.) . . .						
(1)	FORMAT A-----	270	19.00	5,130.00	36.00	9,720.00
(2)	FORMAT B-----	40	30.00	1,200.00	36.00	1,440.00
(3)	FORMAT C-----	640	25.00	16,000.00	36.00	23,040.00
(4)	FORMAT D-----	50	35.00	1,750.00	35.00	1,750.00
III. PACKING AND DISTRIBUTION:						
1. <i>Bulk Shipments -</i>						
(a) Packing and sealing shipping containers. . . per container-----						
		14210	1.00	14,210.00	1.00	14,210.00
(b) Palletizing. . . per pallet-----						
		580	13.00	7,540.00	20.00	11,600.00
2. <i>Mailed Shipments -</i>						
(a) Single or multiple copies in kraft envelope (up to 200 leaves) . . . per envelope-----						
		360	1.00	360.00	2.00	720.00
(b) Quantities over 200 leaves, up to 12 pounds, (maximum 14 pounds) . . . per bag or bundle-----						
		400	1.00	400.00	4.00	1,600.00
(c) Quantities over 12 pounds, up to 24 pounds, (maximum 27 pounds) . . . per bundle or container-----						
		130	2.00	260.00	4.00	520.00
(d) Quantities over 24 pounds, up to 36 pounds, (maximum 40 pounds) . . . per container-----						
		240	2.00	480.00	4.00	960.00
(e) Addressing additional labels for more than one parcel per destination. . . per label-----						
		170	4.00	680.00	10.00	1,700.00
CONTRACTOR TOTALS				\$995,222.00		\$1,560,221.80
DISCOUNT			5.00%	\$49,761.10	5.00%	\$78,011.09
DISCOUNTED TOTALS				\$945,460.90		\$1,482,210.71
(A W A R D E D)						
(P A G E 6 O F 6)						

U.S. GOVERNMENT PRINTING OFFICE

Washington, DC

GENERAL TERMS, CONDITIONS, AND SPECIFICATIONS

For the Procurement of

Various Army Publications – TACOM

as requisitioned from the U.S. Government Printing Office (GPO) by the

Department of the Army

Single Award

TERM OF CONTRACT: The term of this contract is for the period beginning September 1, 2013 and ending August 31, 2014, plus up to four (4) optional 12-month extension period(s) that may be added in accordance with the “OPTION TO EXTEND THE TERM OF THE CONTRACT” clause in SECTION 1 of this contract.

BID OPENING: Bids shall be publicly opened at 11:00 a.m., prevailing Washington, DC time, on August 15, 2013.

BID SUBMISSION: Submit bid in pre-addressed envelope furnished with solicitation or send to: U.S. Government Printing Office, Bid Section, Room C-161, Stop: PPSB, 732 North Capitol Street, NW, Washington, DC 20401. Facsimile bids in response to this solicitation are permitted. Facsimile bids may be submitted directly to the GPO Bid Section, Fax No. (202) 512-1782. The program number and bid opening date must be specified with the bid. Refer to Facsimile Bids in Solicitation Provisions of GPO Contract Terms, GPO Publication 310.2, as revised June 2001.

PRODUCTION AREA: It is assumed that all production facilities used in the manufacture of the products ordered under this contract will be located within a 60-mile radius of zero milestone Washington, DC.

Any bidder intending to use production facilities outside this area should furnish information with the bid which will, on its face, demonstrate ability to meet the schedule requirements. The determination by the Government of the acceptability of this information in no way relieves the successful bidder of the responsibility for compliance with these schedule requirements.

BIDDERS, PLEASE NOTE: These specifications have been EXTENSIVELY revised; therefore, all bidders are cautioned to familiarize themselves with all provisions of these specifications before bidding.

Abstracts of contract prices are available at: <http://www.gpo.gov/gpo/abstracts/abstract.action?region=Central>.

For information of a technical nature, call Linda Giacomo at (202) 512-0307. (No collect calls.)

SECTION 1. - GENERAL TERMS AND CONDITIONS

GPO CONTRACT TERMS: Any contract which results from this Invitation for Bid will be subject to the applicable provisions, clauses, and supplemental specifications of GPO Contract Terms (GPO Publication 310.2, effective December 1, 1987 (Rev. 6-01)) and GPO Contract Terms, Quality Assurance through Attributes Program for Printing and Binding (GPO Publication 310.1, effective May 1979 (Rev. 8-02)).

GPO Contract Terms (GPO Publication 310.2) – <http://www.gpo.gov/pdfs/vendors/sfas/terms.pdf>.

GPO QATAP (GPO Publication 310.1) – <http://www.gpo.gov/pdfs/vendors/sfas/qatap.pdf>.

DISPUTES: GPO Publication 310.2, GPO Contract Terms, Contract Clause 5. Disputes, is hereby replaced with the June 2008 clause found at www.gpo.gov/pdfs/vendors/contractdisputes.pdf. This June 2008 clause also cancels and supersedes any other disputes language currently included in existing contractual actions.

QUALITY ASSURANCE LEVELS AND STANDARDS: The following levels and standards shall apply to these specifications:

Product Quality Levels:

- (a) Printing (page related) Attributes – Level IV.
- (b) Finishing (item related) Attributes – Level IV.

Inspection Levels (from ANSI/ASQC Z1.4):

- (a) Non-destructive Tests – General Inspection Level I.
- (b) Destructive Tests – Special Inspection Level S-2.

Specified Standards: The specified standards for the attributes requiring them shall be:

<u>Attribute</u>	<u>Specified Standard</u>
P-7. Type Quality and Uniformity	Average Type Dimension in Publication/ Electronic Media
P-8. Halftone Match (Single and Double Impression)	Electronic Media

OPTION TO EXTEND THE TERM OF THE CONTRACT: The Government has the option to extend the term of this contract for a period of 12 months by written notice to the contractor not later than 30 days before the contract expires. If the Government exercises this option, the extended contract shall be considered to include this clause, except, the total duration of the contract may not exceed five (5) years as a result of, and including, any extension(s) added under this clause. Further extension may be negotiated under the “EXTENSION OF CONTRACT TERM” clause. See also “ECONOMIC PRICE ADJUSTMENT” for authorized pricing adjustment(s).

EXTENSION OF CONTRACT TERM: At the request of the Government, the term of any contract resulting from this solicitation may be extended for such period of time as may be mutually agreeable to the GPO and the contractor.

ECONOMIC PRICE ADJUSTMENT: The pricing under this contract shall be adjusted in accordance with this clause, provided that in no event will any pricing adjustment be made that would exceed the maximum permissible under any law in effect at the time of the adjustment. There will be no adjustment for orders placed during the first period specified below. Pricing will thereafter be eligible for adjustment during the second and any succeeding performance period(s). For each performance period after the first, a percentage figure will be calculated as described below and that figure will be the economic price adjustment for that entire next period. Pricing adjustments under this clause are not applicable to reimbursable postage or transportation costs, or to paper, if paper prices are subject to adjustment by separate clause elsewhere in this contract.

For the purpose of this clause, performance under this contract will be divided into successive periods. The first period will extend from September 1, 2013 to August 31, 2014, and the second and any succeeding period(s) will extend for 12 months from the end of the last preceding period, except that the length of the final period may vary. The first day of the second and any succeeding period(s) will be the effective date of the economic price adjustment for that period.

Pricing adjustments in accordance with this clause will be based on changes in the seasonally adjusted “Consumer Price Index For All Urban Consumers - Commodities Less Food” (Index) published monthly in the CPI Detailed Report by the U.S. Department of Labor, Bureau of Labor Statistics.

The economic price adjustment will be the percentage difference between Index averages as specified in this paragraph. An index called the variable index will be calculated by averaging the monthly Indexes from the 12-month interval ending three (3) months prior to the beginning of the period being considered for adjustment. This average is then compared to the average of the monthly Indexes for the 12-month interval ending May 31, 2013, called the base index. The percentage change (plus or minus) of the variable index from the base index will be the economic price adjustment for the period being considered for adjustment.

The Government will notify the contractor by contract modification specifying the percentage increase or decrease to be applied to invoices for orders placed during the period indicated. The contractor shall apply the percentage increase or decrease against the total price of the invoice less reimbursable postage or transportation costs and separately adjusted paper prices. Payment discounts shall be applied after the invoice price is adjusted.

PAPER PRICE ADJUSTMENT: Paper prices charged under this contract will be adjusted in accordance with “Table 6 - Producer Price Indexes and Percent Changes for Commodity Groupings and Individual Items” in Producer Price Indexes report, published by the Bureau of Labor Statistics (BLS), as follows:

1. BLS code 0913 for All Paper will apply to all paper required under this contract.
2. The applicable index figures for the month of August 2013 will establish the base index.
3. There shall be no price adjustment for the first three (3) production months of the contract.
4. Price adjustments may be monthly thereafter, but only if the index varies by an amount (plus or minus) exceeding 5% by comparing the base index to the index for that month which is two (2) months prior to the month being considered for adjustment.
5. Beginning with order placement in the fourth month, index variances will be calculated in accordance with the following formula:

$$\frac{X - \text{base index}}{\text{base index}} \times 100 = \text{_____} \%$$

where X = the index for that month which is two (2) months prior to the month being considered for adjustment.

6. The contract adjustment amount, if any, will be the percentage calculated in 5 above less 5%.

7. Adjustments under this clause will be applied to the contractor's bid price(s) for line items II. PAPER (a) and (b) in the "SCHEDULE OF PRICES" and will be effective on the first day of any month for which prices are to be adjusted.

The Contracting Officer will give written notice to the contractor of any adjustments to be applied to invoices for orders placed during months affected by this clause.

In no event, however, will any price adjustment be made which would exceed the maximum permissible under any law in effect at the time of the adjustment. The adjustment, if any, shall not be based upon the actual change in cost to the contractor, but shall be computed as provided above.

The contractor warrants that the paper prices set forth in this contract do not include any allowance for any contingency to cover anticipated increased costs of paper to the extent such increases are covered by this price adjustment clause.

PREAWARD SURVEY: In order to determine the responsibility of the prime contractor or any subcontractor, the Government reserves the right to conduct an on-site preaward survey at the contractor's/subcontractor's facility or to require other evidence of technical, production, managerial, financial, and similar abilities to perform, prior to the award of a contract.

ASSIGNMENT OF JACKETS, PURCHASE AND PRINT ORDERS: A GPO jacket number will be assigned and a purchase order issued to the contractor to cover work performed. The purchase order will be supplemented by an individual print order for each job placed with the contractor. The print order, when issued, will indicate the quantity to be produced and any other information pertinent to the particular order.

ORDERING: Items to be furnished under the contract shall be ordered by the issuance of print orders by the Government. Orders may be issued under the contract from September 1, 2013 through August 31, 2014, plus for such additional period(s) as the contract is extended. All print orders issued hereunder are subject to the terms and conditions of the contract. The contract shall control in the event of conflict with any print order. A print order shall be "issued," for purposes of the contract, when it is either deposited in the U.S. Postal Service mail or otherwise furnished to the contractor in conformance with the schedule.

REQUIREMENTS: This is a requirements contract for the items and for the period specified herein. Shipment/delivery of items or performance of work shall be made only as authorized by orders issued in accordance with the clause entitled "ORDERING." The quantities of items specified herein are estimates only, and are not purchased hereby. Except as may be otherwise provided in this contract, if the Government's requirements for the items set forth herein do not result in orders in the amounts or quantities described as "estimated," it shall not constitute the basis for an equitable price adjustment under this contract.

Except as otherwise provided in this contract, the Government shall order from the contractor all the items set forth which are required to be purchased by the Government activity identified on page 1.

The Government shall not be required to purchase from the contractor, requirements in excess of the limit on total orders under this contract, if any.

Orders issued during the effective period of this contract and not completed within that time shall be completed by the contractor within the time specified in the order, and the rights and obligations of the contractor and the Government respecting those orders shall be governed by the terms of this contract to the same extent as if completed during the effective period of this contract.

If shipment/delivery of any quantity of an item covered by the contract is required by reason of urgency prior to the earliest date that shipment/delivery may be specified under this contract, and if the contractor will not accept an order providing for the accelerated shipment/delivery, the Government may procure this requirement from another source.

The Government may issue orders which provide for shipment/delivery to or performance at multiple destinations.

Subject to any limitations elsewhere in this contract, the contractor shall furnish to the Government all items set forth herein which are called for by print orders issued in accordance with the “ORDERING” clause of this contract.

WARNING: Proper control and secured handling must be maintained at all times to prevent any information or materials required to produce the product ordered under these specifications from falling into unauthorized hands. Unless otherwise indicated herein, any extra copies, materials, and/or waste must be destroyed in a method that will prevent disclosure of contents or reconstruction of data or printed products. All data and any physical products must be stored in a closed, secured area when not in use.

SECTION 2. - SPECIFICATIONS

SCOPE: These specifications cover the production of self- and separate-covered publications requiring such operations as electronic prepress, printing, binding, drilling, packing, and distribution.

TITLE: Various Army Publications – TACOM.

FREQUENCY OF ORDERS: Approximately 300 to 600 orders per year.

Approximately 10 or more print orders may be placed in the same week and up to approximately five (5) print orders may be placed on the same workday requiring the same schedule.

QUANTITY: Approximately 10 to 75,000 copies per order. (Majority of orders will require less than 4,000 copies.)

NUMBER OF PAGES: Approximately 4 to 1,600 pages (plus cover, when required) per order. (Majority of orders will require less than 700 pages.)

Approximately 10% of all orders for FORMAT C only will require fold-ins ranging from approximately 1 to 50 fold-ins. Fold-ins will be ordered up to 42” in length which includes an 8-1/2 x 11” blank apron.

TRIM SIZE: Various trim sizes will be ordered and paid for in their respective “FORMAT” classification as follows:

FORMAT A – Any trim size up to and including 5-3/4 x 4” (including album style) or a maximum unit size of 23 square inches. (Approximately 5% of all orders.)

FORMAT B – Any trim size over 5-3/4 x 4” up to 6-1/2 x 11” (including album style) or a maximum unit size of 72 square inches. (Approximately 5% of all orders.)

FORMAT C – Any trim size over 6-1/2 x 11” up to and including 8-1/2 x 11” (including album style) or a maximum unit size of 94 square inches. (Approximately 75% of all orders.)

FORMAT D – Any trim size over 8-1/2 x 11” up to and including 11 x 17” (including album style) or a maximum unit size of 187 square inches. (Approximately 15% of all orders.)

GOVERNMENT TO FURNISH: Electronic media will be furnished as follows –

Platform: Microsoft Windows (Vista, XP).

Storage Media: FTP; CD-ROM. (Majority of orders will be furnished via FTP.)

Software: Adobe Acrobat. (Current or near current versions will be utilized.)

All platform system and software upgrades (for specified applications) that may occur during the term of the contract must be supported by the contractor.

Files will be furnished in PDF format.

Fonts: All fonts will be embedded. (An occasional order may require the contractor to furnish required fonts, as specified.)

The contractor is cautioned that furnished fonts are the property of the Government and/or its originator. All furnished fonts are to be eliminated from the contractor’s archive immediately after completion of the contract.

Addresses for distribution will be furnished electronically in a Microsoft Excel or Adobe Acrobat PDF file format (current or near current versions) via FTP or CD. (Majority of orders will be furnished via FTP.)

One reproduction proof, Form 905 (R. 6/03), with labeling and marking specifications.

A supply of blue labels and selection certificates for shipping Departmental Random copies.

Identification markings such as register marks, commercial identification marks of any kind, etc., except GPO imprint, form number, and revision date, carried in electronic files, must not print on finished product.

CONTRACTOR TO FURNISH: All materials and operations, other than those listed under “GOVERNMENT TO FURNISH,” necessary to produce the products in accordance with these specifications.

Files may be furnished via a contractor-hosted FTP server. Appropriate log-on instructions and protocol must be provided at time of award. Contractor must provide necessary security for the EFT, which at a minimum, must have a unique user ID and password. (FTP site must be locally hosted.)

ELECTRONIC PREPRESS: Prior to image processing, the contractor shall perform a basic check (preflight) of the furnished media and publishing files to assure correct output of the required production image. Any errors, media damage, or data corruption that might interfere with proper file image processing must be reported to: Dawn Wood at (703) 545-6641 or Mark Rydberg at (703) 693-1491.

The contractor shall create or alter any necessary trapping, set proper screen angles and screen frequency, and define file output selection for the imaging device being utilized. Furnished files must be imaged as necessary to meet the assigned quality level.

Unless otherwise specified, all halftones are to be 133-line screen or finer.

When required by the Government, the contractor shall make minor revisions to the electronic files. It is anticipated that the Government will make all major revisions.

Prior to making revisions, the contractor shall copy the furnished files and make all changes to the copy.

Upon completion of each order, the contractor must furnish final production native application files (digital deliverables) with the furnished material. The digital deliverables must be an exact representation of the final printed product and shall be returned on the same type of storage media as was originally furnished, unless otherwise specified. The Government will not accept, as digital deliverables, PostScript files, Adobe Acrobat Portable Document Format (PDF) files, or any proprietary file formats other than those supplied, unless specified by the Government. (The Government will accept Adobe Acrobat Portable Document Format (PDF) files as digital deliverables when furnished by the Government.)

STOCK/PAPER: The specifications of all paper furnished must be in accordance with those listed herein or listed for the corresponding JCP Code numbers in the “Government Paper Specification Standards No. 12” dated March 2011.

Government Paper Specification Standards No. 12 – http://www.gpo.gov/pdfs/customers/sfas/vol12/vol_12.pdf.

Color of paper furnished shall be of a uniform shade and a close match by visual inspection of the JCP and/or attached color sample(s). The Contracting Officer reserves the right to reject shipments of any order printed on paper the color of which, in his opinion, materially differs from that of the color sample(s).

All text paper used in each copy must be of a uniform shade.

All cover paper must have the grain parallel to the spine.

Text and Fold-ins: White Offset Book, basis weight: 50 lbs. per 500 sheets, 25 x 38”, equal to JCP Code A60.

Cover: Colored Index, basis weight: 110 lbs. per 500 sheets, 25-1/2 x 30-1/2”, equal to JCP Code K10.

PRINTING: Print head-to-head or head-to-foot in black ink only.

MARGINS: Margins will be as indicated on the print order or furnished media, unless otherwise specified.

Bleed pages scattered throughout. When indicated, bleeds such as rules or thumb indexes may be required on cover and text pages. When indicated, “WARNING” pages will bleed on three (3) sides.

Registration is critical.

BINDING: Various binding styles will be ordered as follows –

Side-Wire Stitched Products (orders up to and including 396 pages – including cover pages and fold-ins): Side-wire stitch in two (2) places on the left binding edge or along the top edge, as indicated. Wire stitches must not be thicker than 20 gauge wire and may be staggered to avoid bulking; however, they must be located between the drilled holes and confined to the 3” space nearest top and bottom edges of publication for satisfactory use with automated mailing equipment.

Looseleaf Products (orders over 396 pages): Trim four sides. Shrink-film wrap each unit.

Perfect-Bound Products: When required, perfect-bind text and wraparound cover; trim three sides. (Perfect-binding will be required on approximately 10% of Format C orders only.)

Fold-ins: When required, fold-ins will require parallel folding. The identification number in the lower right corner must be visible after folding. Insert throughout, or gather as specified, and bind with text as specified on the print order. All fold-ins will print with an apron.

NOTE: On an occasional order, a cover leaf will collate at the back of a side-stitched or looseleaf publication, as specified.

DRILLING: The majority of orders will require drilling. Specific drilling requirements will be indicated on the print order.

Common formats include –

Drill two (2) round holes, centered on the binding edge, 1/4” in diameter, 2-1/2” center-to-center, 3/8” from center of holes to the left binding edge.

Drill three (3) round holes, centered on the binding edge, 3/8” in diameter, spaced 4-1/4” center-to-center, 3/8” from center of holes to the left binding edge.

Drill five (5) round holes, centered on the binding edge. Three (3) holes will be 7/16” in diameter, 3-1/2” center-to-center; two (2) holes will be 3/8” in diameter, 8-1/2” center-to-center. Center of all holes to be 3/8” from left binding edge.

PACKING:

Bulk Delivery –

Pack in shipping containers. Each shipping container must not exceed 40 pounds when fully packed.

All materials used in packing for distribution must be suitable for safe transportation to destination.

<u>PUBLICATION SIZE</u>	<u>INSIDE DIMENSION OF CONTAINERS</u>
Up to 5-3/4 x 4"	16-1/2 x 11 x 6-3/4"
Over 5-3/4 x 4" up to 6-1/2 x 11"	16-1/2 x 11-1/2 x 10-1/8"
Over 6-1/2 x 11" up to 11 x 17"	17-1/2 x 11-1/2 x 7-7/8"

Products must not be mixed within bundles, shipping containers, or pallets.

PALLETIZING: Contractor will be required to furnish pallets for bulk shipments in shipping containers when the containers fill two (2) layers or more on the pallet. Except for size, pallets must conform with Federal Specifications NN-P-71c, dated September 10, 1973, and any amendments thereto, as follows –

Bulk shipments to the U.S. Army Publications and Distribution Center in St. Louis, MO must be palletized with the voids to the outside dimensions of the pallet. A minimum of a 3/4" void must be on the outside dimension of the pallet. (SEE EXHIBIT A.)

Type III (4-way (partial), flush, assembled, nonreversible). Size: L 40" x W 48". Full entry must be on the 40" dimension. Group II (medium density wood) or Group III (high density wood), at contractor's option.

Fasten with straps over edge protectors when the containers fill more than one layer on the pallet. Pallets shall be suitably packed so as to ensure acceptance and safe delivery by common carriers to the point of delivery.

Maximum height (including pallet) 47".

All containers on pallets must be secured to prevent containers from shifting when pallets are hoisted to a high shelving area.

Packing List: Each shipment (except envelopes/packages that are mailed) shall contain a packing list showing the following data –

- (1) name and address of consignor;
- (2) name and address of consignee;
- (3) GPO requisition, program, print order, and jacket numbers;
- (4) bill of lading number (if any);
- (5) description of the material shipped, including:
 - (a) publication number and title, if applicable, and date;
 - (b) quantity per container and total quantity;
 - (c) total number of containers;
 - (d) total number of pallets.

Each packing list must be sealed in a waterproof envelope, secured to the outside of the container on the upper left front of the pallet, and in the case of truckload shipments, be placed near the tailgate of the trailer.

Mailed Shipments –

Insert single or multiple copies (up to 200 leaves) into kraft envelopes.

Quantities over 200 leaves, up to 12 pounds, must be inserted into cushioned shipping bags or wrapped in shipping bundles (maximum gross weight 14 pounds).

Quantities over 12 pounds, up to 24 pounds, must be wrapped in shipping bundles or packed in small shipping containers (maximum gross weight 27 pounds).

Quantities over 24 pounds, up to 36 pounds, must be packed in shipping containers (maximum gross weight 40 pounds).

LABELING AND MARKING

Bulk Delivery – Reproduce shipping container label from furnished repro, fill in appropriate blanks, and attach to shipping containers. On an occasional order, contractor may be required to print labels on a color of paper other than white or with a color of ink other than black, as indicated on the individual print order.

Mailed Shipments – Create and affix a recipient address label to the back of each unit of mail packaged in kraft envelopes, cushioned shipping bags, shipping bundles, and shipping containers. At contractor's option, addresses may be imaged directly onto the kraft envelopes, cushioned shipping bags, shipping bundles, and shipping containers.

NOTE: Shipping container labels for Joint Publications must contain the appropriate service's rider requisition number and publications number (i.e. Air Force publications shall have a "TO" number such as TO 35A12-1C-581, Marine Corps shall have a "TM" number, etc.). When required, these numbers will be furnished with the print order.

DEPARTMENTAL RANDOM COPIES (BLUE LABEL): All orders must be divided into equal sublots in accordance with the chart below. A random copy must be selected from each subplot. Do not choose copies from the same general area in each subplot. The contractor will be required to execute a statement furnished by GPO certifying that copies were selected as directed. The random copies constitute a part of the total quantity ordered, and no additional charge will be allowed.

<u>Quantity Ordered</u>	<u>Number of Sublots</u>
500 - 3,200	50
3,201 - 10,000	80
10,001 - 35,000	125
35,001 and over	200

These randomly selected copies must be packed separately and identified by a special Government-furnished blue label, affixed to each affected container. The container and its contents shall be recorded separately on all shipping documents and sent to: U.S. Army Publications and Distribution Center, St. Louis, MO 63114.

A copy of the print order/specification and a signed Government-furnished certificate of selection must be included.

A copy of the Government-furnished certificate must accompany the invoice sent to U.S. Government Printing Office, Financial Management Service, for payment. Failure to furnish the certificate may result in delay in processing the invoice.

QUALITY ASSURANCE RANDOM COPIES: In addition to the Departmental Random Copies (Blue Label), the contractor may be required to submit quality assurance random copies to test for compliance against the specifications. The print order will indicate the number required, if any. When ordered, the contractor must divide the entire order into equal sublots and select a copy from a different general area of each subplot. The contractor will be required to execute a statement furnished by GPO certifying that copies were selected as directed. Copies will be paid for at the running rate offered in the contractor's bid and their cost will not be a consideration for award.

Business Reply Mail labels will be furnished for mailing the quality assurance random copies. The copies are to be mailed at the same time as the first scheduled shipment. A copy of the print order must be included.

A U.S. Postal Service approved Certificate of Mailing, identified by GPO program, jacket, and print order numbers must be furnished with billing as evidence of mailing.

DISTRIBUTION:

- Deliver f.o.b. destination the majority of each order to one (1) address in St. Louis, MO.
- Mail/ship f.o.b. contractor's city the balance of each order to domestic (nationwide) and APO addresses.

Complete addresses and quantities will be furnished with each print order.

Deliveries to the U.S. Army Publications and Distribution Center in St. Louis, MO must be a single, complete shipment for each individual print order, delivered on Government workdays between the hours of 8:00 a.m. and 2:00 p.m. (local time). More than one shipment for the same order will be reported as a short shipment.

All mailing shall be made at the Special Standard Mail Rate. Mailing must be made at the lowest rate for which the mailing qualifies.

Unless otherwise specified, contractor will mail using departmental mailing permit; however, orders which result in mailings of less than 200 pieces or less than 50 pounds will require the contractor to apply the appropriate postage to each mailing. Contractor will be reimbursed for postage by submitting a properly completed postal service form (or equivalent) with billing invoice for payment.

The contractor is cautioned that mailing permit imprint may be used only for the purpose of mailing material produced under this contract.

When using permit imprint mail, contractor must complete GPO Form 712 - Certificate of Conformance (Rev. 2-91), supplied by GPO, and the appropriate mailing statement or statements, supplied by USPS.

All copies mailed must conform to the appropriate regulations in the U. S. Postal Service manuals for "Domestic Mail" or "International mail" as applicable.

In accordance with United States Postal Service (USPS) regulations, contractor will be required to run distribution files on each order through the National Change of Address (NCOA) service database to verify addresses are NCOA certified, as required. All related costs to perform this operation must be included in submitted bid pricing. No additional reimbursement will be authorized.

NOTE: PS Form(s) 3602 or 3602-G, supplied by USPS, must be completed to include number of pieces, weights, and postal charges, signed and verified by the entry post office. Contractor must include the GPO jacket number, requisition number, and print order number in the block at the upper right of PS Form 3602 marked "*Mailing Statement Sequence Number.*" Copies of this signed postal documentation and also GPO Form 712 must be included with contractor's billing invoice submitted to GPO for payment. In addition, a copy must be forwarded within seven (7) workdays of completion of mailing to: U.S. Army Publishing Directorate, Attn: Dawn Wood/Mark Rydberg, Building 1456, 9351 Hall Road, Fort Belvoir, VA 22060.

Shipments are to be made traceable by reimbursable small package carrier and/or reimbursable freight. Contractor will be responsible for selection of carrier and shall ship by the most reasonable and economical method to ensure prompt delivery and safe arrival at all destinations. Contractor will be reimbursed for shipping costs by submitting all applicable shipping receipts with billing invoice for payment. Charges included on contractor's billing invoice shall be the actual cost that the contractor paid for shipping service. All shipments must be made by traceable means with inside delivery to room number(s) specified. A signed receipt is required.

A single shipment or several shipments totaling 120 pounds or less scheduled for shipment on the same day to a single destination are to be sent by reimbursable parcel post or small package carrier, whichever method is most economical to the Government unless otherwise instructed. However, shipments to APO, FPO, and post office addresses, regardless of total weight of shipment, must be made by reimbursable U.S. Postal Service.

Upon completion of each order, contractor must notify the ordering agency (on the same day the order delivers/mailed/ships) via email to the address indicated on the print order. The subject line of the email shall be “Distribution Notice for Program 672-S, Print Order XXXXX, Jacket Number XXX-XXX.” The notice must provide all applicable tracking numbers, delivery/mailed/shipping method, and title of publication. Contractor must be able to provide copies of all delivery/mailed/shipping receipts upon agency request.

Within 10 workdays of completion of each order, contractor must send the following: a copy of billing invoice; all furnished material (including electronic media); one copy of GPO Form 2511 (print order); one copy of assembly sheet; and one printed sample to: U.S. Army Publishing Directorate, Attn: DawnWood/Mark Rydberg, Building 1456, 9351 Hall Road, Fort Belvoir, VA 22060. (NOTE: These materials must be packaged and returned separately from the job, via Registered Mail, or any other traceable means. The contractor must be able to produce a separate receipt for these materials at any time during the contract term.)

All expenses incidental to picking up and returning materials and furnishing sample copies must be borne by the contractor.

LOST SHIPMENTS: When required by the Government, contractor must provide receipts for proof of delivery or shipment. Any lost shipments will be replaced by the contractor at no additional cost to the Government. When orders are shipped by the U.S. Postal Service, the contractor will be relieved of any additional shipping responsibility after surrender of the shipment to the USPS. The contractor must be able to produce a separate, signed receipt for these materials.

SCHEDULE: Adherence to this schedule must be maintained. Contractor must not start production of any job prior to receipt of the individual print order (GPO Form 2511).

Furnished material must be picked up from and delivered to: U.S. Army Publishing Directorate, Attn: Dawn Wood/Mark Rydberg, Building 1456, 9351 Hall Road, Fort Belvoir, VA 22060.

No definite schedule for pickup of material can be predetermined.

The following schedule begins the workday after notification of the availability of print order and furnished material; the workday after notification will be the first workday of the schedule.

- Each individual order up to and including a total of 500,000 printed text pages (not including cover or fold-ins) must be completed and distributed within eight (8) workdays.
- Contractor will be allowed one (1) additional workday for each additional 250,000 printed text pages, or portion thereof, on an individual order.
- For orders requiring a separate cover, the contractor will be allowed one (1) additional workday for each 25,000 covers, or portions thereof.
- For orders requiring fold-ins, the contractor will be allowed one (1) additional workday for each 10,000 fold-ins, or portions thereof – up to a maximum of five (5) workdays.
- Maximum number of days allowed for production and distribution on any order is 20 workdays.

The ship/deliver date indicated on the print order is the date products ordered for delivery f.o.b. destination must be delivered to the destination(s) specified and products ordered for mailing/shipping f.o.b. contractor’s city must be delivered to the U.S. Postal Service or picked up by the small package or freight carrier.

Unscheduled material such as shipping documents, receipts or instructions, delivery lists, labels, etc., will be furnished with each order or shortly thereafter. In the event such information is not received in due time, the contractor will not be relieved of any responsibility in meeting the shipping schedule because of failure to request such information.

For compliance reporting purposes, the contractor is to notify the U.S. Government Printing Office of the date of shipment or delivery. Upon completion of each order, contractor must contact the Shared Support Services Compliance Section via email at compliance@gpo.gov; via telephone at (202) 512-0520; or via facsimile at (202) 512-1364. Personnel receiving email, call, or facsimile will be unable to respond to questions of a technical nature or to transfer any inquiries.

SECTION 3. - DETERMINATION OF AWARD

The Government will determine the lowest bid by applying the prices offered in the “SCHEDULE OF PRICES” to the following units of production which are the estimated requirements to produce one (1) year’s production under this contract. These units do not constitute, nor are they to be construed as, a guarantee of the volume of work which may be ordered for a like period of time.

The following item designations correspond to those listed in the “SCHEDULE OF PRICES.”

		(1)	(2)		
I.	A.	1.	3,320	18,960	
		2.	4,000	6,800	
		3.	120	540	
	B.	1.	3,920	4,460	
		2.	4,120	4,940	
		3.	80	80	
	C.	1.	43,460	76,320	
		2.	72,300	13,980	
		3.	7,220	2,900	
		4.(a)	800	1,240	
		(b)	40	10	
		5.(a)	1,170	610	
		(b)	540	170	
		(c)	240	40	
	D.	1.	6,960	5,560	
		2.	20,140	3,580	
		3.	240	100	
			(1)	(2)	(3)
II.	(a)	12,880	4,700	47,380	4,570
	(b)	270	40	640	50
III.	1.(a)	14,210			
	(b)	580			
	2.(a)	360			
	(b)	400			
	(c)	130			
	(d)	240			
	(e)	170			

SECTION 4. - SCHEDULE OF PRICES

Bids offered are f.o.b. destination for bulk shipments to St. Louis, MO and f.o.b. contractor's city for all other destinations.

Prices must include the cost of all required materials and operations for each item listed in accordance with these specifications.

Bidder must make an entry in each of the spaces provided. Bids submitted with any obliteration, revision, or alteration of the order and manner of submitting bids may be declared non-responsive.

An entry of NC (No Charge) shall be entered if bidder intends to furnish individual items at no charge to the Government.

Bids submitted with NB (No Bid) or blank spaces for an item may be declared non-responsive.

The Contracting Officer reserves the right to reject any offer that contains prices for individual items of production (whether or not such items are included in the DETERMINATION OF AWARD) that are inconsistent or unrealistic in regard to other prices in the same offer or to GPO prices for the same operation if such action would be in the best interest of the Government.

All invoices submitted to the GPO shall be based on the most economical method of production.

Fractional parts of 1,000 will be prorated at the per-1,000 rate.

A charge will be allowed for each page, whether printed or blank.

Unless otherwise specified, no more than one (1) blank page shall be permitted at the end of the text.

Bids for each "FORMAT" shall be for any trim size up to the maximum trim size listed for each of the "FORMATS", as outlined in "SECTION 2. – SPECIFICATIONS."

The cost of all required paper must be charged under II. PAPER.

I. PRINTING AND BINDING: Prices offered shall include the cost of all required materials and operations necessary for the complete printing and binding (including drilling) of the product listed in accordance with these specifications, as applicable to the binding style(s) ordered and its respective "FORMAT" trim size group, as defined in "SECTION 2. – SPECIFICATIONS."

Fold-ins: A charge will be allowed for each fold-in unit based on the maximum square-inch size for each "FORMAT" group, as defined in "SECTION 2. – SPECIFICATIONS." The number of units in a particular fold-in will be determined by dividing its trim size (expressed in square inches) by the maximum square-inch size of its respective "FORMAT" group, with any fractional remainder being counted as a whole.

A. FORMAT A –

	<u>Makeready and/or Setup</u> (1)	<u>Running Per 1,000 Copies</u> (2)
1. <i>Side-Stitched:</i> Printing text in black ink, including binding per page.....	\$ _____	\$ _____
2. <i>Looseleaf:</i> Printing text in black ink, including shrink-film wrapping per page.....	\$ _____	\$ _____
3. <i>Cover:</i> Printing in black ink, including binding per page.....	\$ _____	\$ _____

B. FORMAT B –

	<u>Makeready and/or Setup</u> (1)	<u>Running Per 1,000 Copies</u> (2)
1. <i>Side-Stitched:</i> Printing text in black ink, including binding per page.....	\$ _____	\$ _____
2. <i>Looseleaf:</i> Printing text in black ink, including shrink-film wrapping per page.....	\$ _____	\$ _____
3. <i>Cover:</i> Printing in black ink, including binding per page.....	\$ _____	\$ _____

C. FORMAT C –

	<u>Makeready and/or Setup</u> (1)	<u>Running Per 1,000 Copies</u> (2)
1. <i>Side-Stitched:</i> Printing text in black ink, including binding per page.....	\$ _____	\$ _____
2. <i>Looseleaf:</i> Printing text in black ink, including shrink-film wrapping..... per page.....	\$ _____	\$ _____
3. <i>Perfect-Bound:</i> Printing text in black ink, including binding per page.....	\$ _____	\$ _____

(Initials)

	<u>Makeready and/or Setup</u> (1)	<u>Running Per 1,000 Copies</u> (2)
4. <i>Cover:</i>		
(a) <i>Looseleaf and Side-Stitched Products:</i>		
Printing in black ink, including binding..... per page.....	\$ _____	\$ _____
(b) <i>Perfect-Bound Products:</i>		
Printing in black ink, including binding..... per complete cover.....	\$ _____	\$ _____
5. <i>Fold-ins:</i>		
(a) Printing in black ink on one side only and inserting throughout text..... per fold-in unit.....	\$ _____	\$ _____
(b) Printing in black ink on one side only and gathering in sets per fold-in unit.....	\$ _____	\$ _____
(c) Printing on second side in black ink per fold-in unit.....	\$ _____	\$ _____

D. **FORMAT D –**

	<u>Makeready and/or Setup</u> (1)	<u>Running Per 1,000 Copies</u> (2)
1. <i>Side-Stitched:</i>		
Printing text in black ink, including binding per page.....	\$ _____	\$ _____
2. <i>Looseleaf:</i>		
Printing text in black ink, including shrink-film wrapping per page.....	\$ _____	\$ _____
3. <i>Cover:</i>		
Printing in black ink, including binding per page.....	\$ _____	\$ _____

II. PAPER: Payment for all paper supplied by the contractor under the terms of these specifications, as ordered on the individual print orders, will be based on the net number of leaves furnished for the product(s) ordered in the applicable “FORMAT” group. The cost of any paper required for makeready or running spoilage must be included in the prices offered.

Computation of the net number of leaves will be based on the following –

Text: Each page-size leaf

Cover: Two page-size leaves will be allowed for each complete cover. Prices offered must include the cost of paper for backstrip, when required.

(Initials)

Fold-ins: One page-size leaf will be allowed for each fold-in unit based on the maximum square-inch size of the “FORMAT” group ordered. The number of units in a particular fold-in will be determined by dividing its trim size (expressed in square inches) by the maximum square-inch size of its respective “FORMAT” group, with any fractional remainder being counted as a whole.

	Per 1,000 Leaves <u>(FORMATS)</u>			
	<u>A</u> (1)	<u>B</u> (2)	<u>C</u> (3)	<u>D</u> (4)
(a) White Offset Book (50-lb.).....	\$ _____	\$ _____	\$ _____	\$ _____
(b) Colored Index (110-lb.).....	\$ _____	\$ _____	\$ _____	\$ _____

III. PACKING AND DISTRIBUTION: Prices must be all-inclusive, as applicable, and include the cost of packing; kraft envelopes, cushioned shipping bags, shipping bundles, and shipping containers; all necessary wrapping and packing materials; labeling and marking; NCOA verification; and distribution, in accordance with these specifications.

1. *Bulk Shipments* –

- (a) Packing and sealing shipping containers per container\$ _____
- (b) Palletizing per pallet\$ _____

2. *Mailed Shipments* –

- (a) Single or multiple copies in kraft envelope
(up to 200 leaves).....per envelope\$ _____
- (b) Quantities over 200 leaves, up to 12 pounds,
inserted in cushioned shipping bags or
wrapped in shipping bundles
(maximum gross weight 14 pounds)..... per bag or bundle\$ _____
- (c) Quantities over 12 pounds, up to 24 pounds,
wrapped in shipping bundles or
packed in shipping containers
(maximum gross weight 27 pounds)..... per bundle or container\$ _____
- (d) Quantities over 24 pounds, up to 36 pounds,
packed in shipping containers
(maximum gross weight 40 pounds)..... per container\$ _____
- (e) Addressing additional labels
for more than one parcel per destination..... per label\$ _____

(Initials)

My production facilities are located within the assumed area of production yes _____ no _____

NOTICE: Bidders OUTSIDE the assumed production area specified on page one of these specifications should complete the following information.

1. Proposed carrier(s) for pickup of Government furnished material _____

a. Number of hours from acceptance of print order to pickup of Government furnished material..... _____

b. Number of hours from pickup of Government furnished material to delivery at contractor’s plant..... _____

2. Proposed carrier(s) for delivery of completed product _____

a. Number of hours from notification to carrier to pickup of completed product _____

b. Number of hours from pickup of completed product to delivery at destination _____

LOCATION OF POST OFFICE: All mailing will be made from the _____

Post Office located at Street Address _____,

City _____, State _____, Zip Code _____.

INSTRUCTIONS FOR BID SUBMISSION: Fill out “SECTION 4.-SCHEDULE OF PRICES,” initialing or signing each page in the space(s) provided. Submit two copies (original and one exact duplicate) of the “SCHEDULE OF PRICES” with two copies of the GPO Form 910 “BID” form. Do not enter bid prices on GPO Form 910; prices entered in the “SCHEDULE OF PRICES” will prevail.

Bidder _____

(City - State)

By _____

(Signature and title of person authorized to sign this bid)

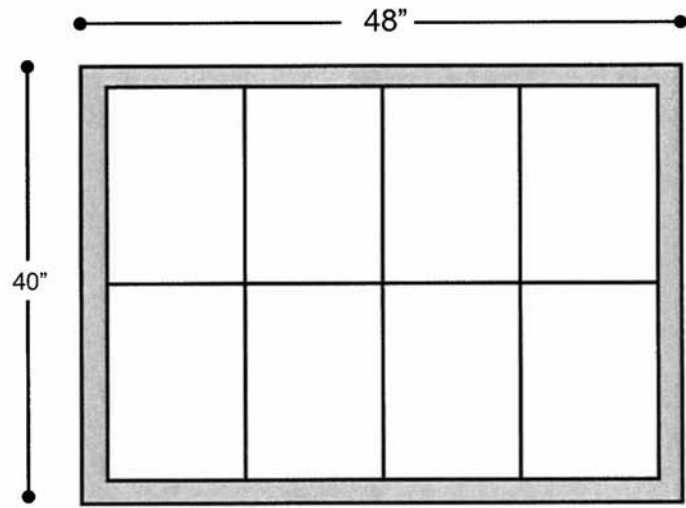
(Person to be contacted)

(Telephone Number)

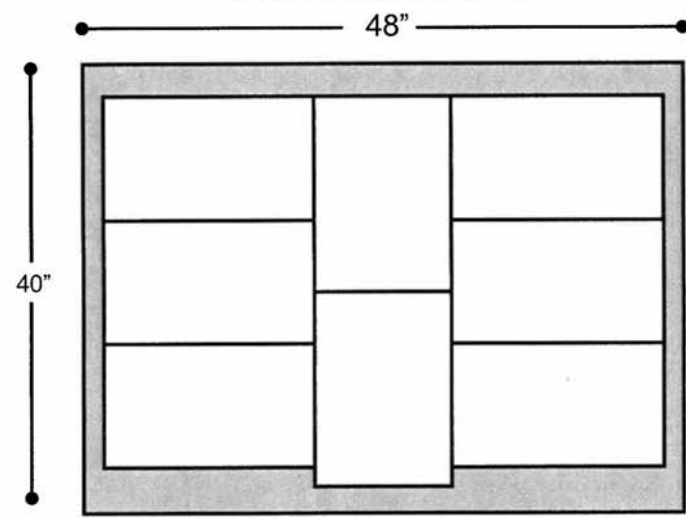
EXHIBIT A

Pallet Requirements

For Army Deliveries to St. Louis, Missouri



8 CARTON LAYER



8 CARTON LAYER
(ALTERNATING TIERS)

NOTE: Pallet diagram gray areas designate "free space."