

| | | | | | | | | | |
|----------------|---|--------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|--|
| Prog: | 292-S | | | | | | | | |
| Title: | Various Mailers | | | | | | | | |
| Agency: | District of Columbia (DC) Government | | | | | | | | |
| Term: | Beginning and ending 07.31.21 | | | | | | | | |
| | | | | GRAY GRAPHICS | MPM COMM, LLC | NPC, INC. | | | |
| | | | | Capitol Heights, MD | Waldorf, MD | Claysburg, PA | | | |
| | | BASIS OF | | | | | | | |
| ITEM NC | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | |
| I. | TRANSMISSION EMAIL TEST; | | | | | | | | |
| | Transmission email test.....per test..... | 1 | 100.00 | 100.00 | 1,000.00 | 1,000.00 | 1,000.00 | 1,000.00 | |
| II. | PROOFS AND PRIOR TO PRODUCTION | | | | | | | | |
| | SAMPLES: | | | | | | | | |
| (a) | Letters and Inserts: Digital color content proofs.....per page/trim-size unit..... | 602 | 2.00 | 1,204.00 | 25.00 | 15,050.00 | 1.50 | 903.00 | |
| (b) | Envelopes: Digital color content proofs.....per envelope..... | 6 | 4.00 | 24.00 | 25.00 | 150.00 | 50.00 | 300.00 | |
| (c) | Prior to production samples.....per order..... | 1 | 2,200.00 | 2,200.00 | 2,500.00 | 2,500.00 | 1,000.00 | 1,000.00 | |
| III. | PRINTING, IMAGING, BINDING AND | | | | | | | | |
| | CONSTRUCTION: | | | | | | | | |
| (a) | *Daily makeready/setup charge..... | 250 | N/C | 0.00 | 375.00 | 93,750.00 | 422.50 | 105,625.00 | |
| (b) | Letters: Printing in black ink and one additional ink color, and imaging in black, including binding..per 1,000 leaves..... | 3440 | 100.00 | 344,000.00 | 50.00 | 172,000.00 | 10.98 | 37,771.20 | |
| (c) | Inserts: Printing/imaging face only in black, including binding.....per 1,000 leaves..... | 1236 | 20.00 | 24,720.00 | 25.00 | 30,900.00 | 56.14 | 69,389.04 | |
| (d) | BRE Envelopes (No. 9): Printing in black ink, including construction.....per 1,000 envelopes | 1245 | 32.00 | 39,840.00 | 25.00 | 31,125.00 | 14.00 | 17,430.00 | |
| (e) | Mail-out Envelope (No. 10.): Printing in black ink, including construction.....per 1,000 envelopes | 1706 | 38.00 | 64,828.00 | 25.00 | 42,650.00 | 20.00 | 34,120.00 | |
| (f) | Mail-out Envelope (6 x 9"): Printing in black ink, including construction.....per 1,000 envelopes | 14 | 65.00 | 910.00 | 100.00 | 1,400.00 | 17.00 | 238.00 | |
| IV. | GATHERING AND INSERTING: | | | | | | | | |
| (a) | Inserting into No. 10 Mail-out Envelope.....per 1,000 mailers..... | 1706 | 40.00 | 68,240.00 | 30.00 | 51,180.00 | 64.90 | 110,719.40 | |
| (b) | Inserting into 6 x 9' Mail-out Envelope.....per 1,000 mailers..... | 14 | 60.00 | 840.00 | 100.00 | 1,400.00 | 64.90 | 908.60 | |
| | | | | | | | | | |
| | CONTRACTOR TOTALS | | | \$546,906.00 | | \$443,105.00 | | \$379,404.24 | |
| | DISCOUNT | | 2.00% | \$10,938.12 | 5.00% | \$22,155.25 | 0.25% | \$948.51 | |
| | DISCOUNTED TOTALS | | | \$535,967.88 | | \$420,949.75 | | \$378,455.73 | |