6424S	May 1, 2018 through March 31, 2019					Another Printer, Inc.		Professional Printers		Smith Printing Co, Inc
	Digital Printing of Graduation Programs					390-06135		390-71664		390-81169
				GPO		Columbia		Columbia		Columbia
				Estimate		SC		SC		SC
		BASIS OF								
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
	DIGITAL PRINTING, BINDING & PACKAGING									
/a\	Digital Color Proofing, per program	44	25.000	1100.00	100	4400.00	63.00	2772.00	12.00	528.00
(a)	Digital Color Probling, per program	44	25.000	1100.00	100	4400.00	63.00	2112.00	12.00	528.00
(b)	Digital Color Printing, per program	52,800	1.500	79,200.00	2,937.47	155,098,416.00	1.1125	58,740.00	1,301.29	68,708,112.00
II.	ADDITIONAL OPERATIONS									
(a)	Overnight shipping	2	50.000	100.00	60.00	120.00	85.00	170.00	35.00	70.00
	CONTRACTOR TOTALS			80,400.00		155,102,936.00		61,682.00		68,708,182.00
	CONTRACTOR DISCOUNT			0.00		0.00	0%	0.00	2%	1,374,163.64
				\$80,400.00		\$155,102,936.00		\$61,682.00		\$67,334,018.36
	Abstracted by: Bruce M. Canzanella							AWARDED		
	Certified by: Richard W. Gilbert									

Program 6424-S Specifications by BMC Reviewed by MRN

# U.S. GOVERNMENT PUBLISHING OFFICE Charleston, SC

## GENERAL TERMS, CONDITIONS, AND SPECIFICATIONS

# For the Procurement of *Digital Printing of Graduation Programs*

as requisitioned from the U.S. Government Publishing Office (GPO) for

DLA Information Operations Fort Jackson, SC

Single Award

**TERM OF CONTRACT:** The term of this contract is for the period beginning May 4, 2018 and ending April 30, 2019, plus up to four optional 12-month extension periods in accordance with the "Option to Extend the Term of the Contract" clause in Section 1 of this contract.

**BID OPENING:** Bids shall be publicly opened at 11:00 a.m., prevailing Eastern Standard Time, on May 1, 2018.

**BID SUBMISSION:** Submit bid to: U.S. Government Publishing Office, 2825 Noisette Boulevard, North Charleston, SC 29405-1819. Facsimile bids in response to this solicitation are permitted. Facsimile bids may be submitted directly to the GPO RPPO Charleston, Fax No. (843) 743-2068. The Program Number and bid opening date must be specified with the bid. *NOTE: BIDS RECEIVED AFTER 11:00 A.M. ON THE BID OPENING DATE SPECIFIED ABOVE WILL NOT BE CONSIDERED FOR AWARD.* 

**RESTRICTION ON LOCATION OF PRODUCTION FACILITIES:** All production facilities used in the manufacture of the product(s) ordered under this contract must be located within a 20 mile radius of Columbia, South Carolina.

**BIDDERS, PLEASE NOTE:** All bidders are cautioned to familiarize themselves with all provisions of these specifications before bidding.

The GPO 910 "BID" Form is no longer required. Bidders are to fill out, sign/initial, as applicable, all pages of SECTION 4. – Schedule of Prices.

**BIDDERS, PLEASE NOTE:** GPO has issued a new *GPO Publication 310.2, GPO Contract Terms - Solicitation Provisions, Supplemental Specifications, and Contract Clauses (Rev 1-18).* Prospective bidders should carefully read this publication as the applicable terms within become an integral part of this contract. The document is posted at <a href="https://www.gpo.gov/how-to-work-with-us/vendors/forms-and-standards">https://www.gpo.gov/how-to-work-with-us/vendors/forms-and-standards</a> along with a list of major revisions. Refer to Facsimile Bids in Solicitation Provisions of GPO Contract Terms, GPO Publication 310.2, as revised January, 2018.

## This is a new contract. No previous abstract is available.

Direct all questions concerning these specifications to Bruce Canzanella at (843) 743-2036, ext. 1, or e-mail bcanzanella@gpo.gov.

#### **SECTION 1. - GENERAL TERMS AND CONDITIONS**

**GPO CONTRACT TERMS:** Any contract which results from this Invitation for Bid will be subject to GPO Contract Terms (GPO Publication 310.2, effective December 1, 1987 (Rev. 1-18)) and GPO Contract Terms, Quality Assurance Through Attributes Program for Printing and Binding (GPO Publication 310.1, effective May 1979 (revised January, 2018)).

GPO Contract Terms (GPO Publication 310.2) –

https://www.gpo.gov/how-to-work-with-us/vendors/forms-and-standards

GPO QATAP (GPO Publication 310.1) -

https://www.gpo.gov/docs/default-source/forms-and-standards-files-for-vendors/qatap.pdf.

**SUBCONTRACTING:** No subcontracting will be allowed on this contract.

**QUALITY ASSURANCE LEVELS AND STANDARDS:** The following levels and standards shall apply to these specifications:

Product Quality Levels:

- (a) Printing (Page related) Attributes -- Level III.
- (b) Finishing (Item related) Attributes -- Level III.

Inspection Levels (from ANSI/ASQC Z1.4):

- (a) Non-destructive Tests General Inspection Level I.
- (b) Destructive Tests Special Inspection Level S-2.

Specified Standards: The specified standards for the attributes requiring them shall be:

Attribute Specified Standard

P-7. Type Quality and Uniformity P-10. Process Color Match

OK'd Proof/Electronic Media OK'd Proof/Electronic Media

Prior to award, contractor may be required to provide information related to specific equipment that will be used for production.

**OPTION TO EXTEND THE TERM OF THE CONTRACT:** The Government has the option to extend the term of this contract for a period of 12 months by written notice to the contractor not later than 30 days before the contract expires. If the Government exercises this option, the extended contract shall be considered to include this clause, except, the total duration of the contract may not exceed five years as a result of, and including, any extension(s) added under this clause. Further extension may be negotiated under the "Extension of Contract Term" clause. See also "Economic Price Adjustment" for authorized pricing adjustments.

**EXTENSION OF THE CONTRACT TERM:** At the request of the Government, the term of any contract resulting from this solicitation may be extended for such period of time as may be mutually agreeable to the GPO and the contractor.

**ECONOMIC PRICE ADJUSTMENT:** The pricing under this contract shall be adjusted in accordance with this clause, provided that in no event will any pricing adjustment be made that would exceed the maximum permissible under any law in effect at the time of the adjustment. There will be no adjustment for orders placed during the first period specified below. Pricing will thereafter be eligible for adjustment during the second and any succeeding performance period(s). For each performance period after the first, a percentage figure will be calculated as described below and that figure will be the economic price adjustment for that entire next period. Pricing adjustments under this clause are not applicable to reimbursable postage or transportation costs, or to paper, if paper prices are subject to adjustment by separate clause elsewhere in this contract.

For the purpose of this clause, performance under this contract will be divided into successive periods. The first period will extend from May 4, 2018 to April 30, 2019, and the second and any succeeding period(s) will extend for 12 months from the last preceding period, except that the length of the final period may vary. The first day of the second and any succeeding period(s) will be the effective date of the economic price adjustment for that period.

Pricing adjustments in accordance with this clause will be based on changes in the seasonally adjusted "Consumer Price Index For All Urban Consumers - Commodities Less Food" (Index) published monthly in the CPI Detailed Report by the U.S. Department of Labor, Bureau of Labor Statistics.

The economic price adjustment will be the percentage difference between Index averages as specified in this paragraph. An index called the variable index will be calculated by averaging the monthly Indexes from the 12-month interval ending three (3) months prior to the beginning of the period being considered for adjustment. This average is then compared to the average of the monthly Indexes for the 12-month interval ending January 31, 2018, called the base index. The percentage change (plus or minus) of the variable index from the base index will be the economic price adjustment for the period being considered for adjustment.

The Government will notify the contractor by contract modification specifying the percentage increase or decrease to be applied to invoices for orders placed during the period indicated. The contractor shall apply the percentage increase or decrease against the total price of the invoice less reimbursable postage or transportation costs and separately adjusted paper prices. Payment discounts shall be applied after the invoice price is adjusted.

**ASSIGNMENT OF JACKETS, PURCHASE AND PRINT ORDERS**: A GPO jacket number will be assigned and a purchase order issued to the contractor to cover work performed. The purchase order will be supplemented by an individual "Print Order" for each job placed with the contractor. The print order, when issued, will indicate the quantity to be produced and any other information pertinent to the particular order.

**PREAWARD SURVEY:** In order to determine the responsibility of the contractor, the Government reserves the right to conduct an on-site preaward survey at the contractor's facility or to require other evidence of technical, production, managerial, financial, and similar abilities to perform, prior to the award of a contract.

**ORDERING:** Items to be furnished under the contract shall be ordered by the issuance of print orders by the Government. Orders may be issued under the contract from May 4, 2018 through April 30, 2019, plus for such additional period(s) as the contract is extended. All print orders issued are subject to the terms and conditions of the contract. The contract shall control in the event of conflict with any print order. A print order shall be "issued" upon notification by the Government for purposes of the contract when it is electronically transmitted or otherwise physically furnished to the contractor in conformance with the schedule.

**REQUIREMENTS:** This is a requirements contract for the items and for the period specified herein. Shipment/delivery of items or performance of work shall be made only as authorized by orders issued in accordance with the clause entitled "Ordering." The quantities of items specified herein are estimates only, and are not purchased hereby. Except as may be otherwise provided in this contract, if the Government's requirements for the items set forth herein do not result in orders in the amounts or quantities described as "estimated", it shall not constitute the basis for an equitable price adjustment under this contract.

Except as otherwise provided in this contract, the Government shall order from the contractor all the items set forth which are required to be purchased by the Government activity identified on page 1.

The Government shall not be required to purchase from the contractor requirements in excess of the limit on total orders under this contract, if any.

Orders issued during the effective period of this contract and not completed within that time shall be completed by the contractor within the time specified in the order, and the rights and obligations of the contractor and the Government respecting those orders shall be governed by the terms of this contract to the same extent as if completed during the effective period of this contract.

If shipment/delivery of any quantity of an item covered by the contract is required by reason of urgency prior to the earliest date that shipment/delivery may be specified under this contract, and if the contractor will not accept an order providing for the accelerated shipment/delivery, the Government may procure this requirement from another source.

The Government may issue orders which provide for shipment/delivery to or performance at multiple destinations.

Subject to any limitations elsewhere in this contract, the contractor shall furnish to the Government all items set forth herein which are called for by print orders issued in accordance with the "Ordering" clause of this contract.

**PAYMENT:** Submitting invoices for payment via the GPO fax gateway (if no samples are required) utilizing the GPO barcode coversheet program application is the most efficient method of invoicing. Instruction for using this method can be found at the following web address:

http://winapps.access.gpo.gov/fms/vouchers/barcode/instructions.html.

Invoices may also be mailed to: U.S. Government Publishing Office, Office of Financial Management, Attn: Comptroller, Stop: FMCE, Washington, DC 20401.

For more information about the billing process refer to the General Information of the Office of Finance web page located at https://www.gpo.gov/how-to-work-with-us/vendors/how-to-get-paid.

To check on the status of a payment e mail to invoice-inquiry@gpo.gov

NOTE: Contractor's billing invoice must be itemized in accordance with the line items in the "Schedule of Prices."

**MODIFICATIONS:** If any additional costs are incurred during the production of any print order under this contract due to Government action (i.e., Author's Alterations), contractor is REQUIRED to contact the publishing specialist in writing for approval BEFORE proceeding.

#### **SECTION 2. – SPECIFICATIONS**

**SCOPE:** These specifications cover the production of digital printing of separate covered publications requiring such operations as electronic prepress, color digital printing, binding, packing, and distribution.

**TITLE:** Digital Printing of Graduation Programs.

**FREQUENCY OF ORDERS:** Approximately 44 orders per year.

**QUANTITY:** Approximately 1,200 copies per order.

**NUMBER OF PAGES:** 12 text pages and 4 cover pages per order

**TRIM SIZE:** 8-1/2 x 11" folded to 5.5 x 5.5".

### **GOVERNMENT TO FURNISH:**

Electronic media will be furnished as follows –

Platform: Windows XP (or later).

Storage Media: Electronic files via e-mail or FTP.

Software: Latest version of Adobe Acrobat.

All platform system and software upgrades (for specified applications) which may occur during the term of the contract must be supported by the contractor.

Fonts: Fonts will be furnished, embedded, or embedded subsets.

The contractor is cautioned that furnished fonts are the property of the Government and/or its originator. All furnished fonts are to be eliminated from the contractor's archives

immediately after completion of the contract.

Additional Information: Files will be furnished in PDF format.

Identification markings such as register marks, commercial identification marks of any kind, etc., form number, and revision date, carried in the electronic files, must not print on the finished product.

**CONTRACTOR TO FURNISH:** All materials and operations, other than those listed under "Government to Furnish," necessary to produce the product(s) in accordance with these specifications.

**ELECTRONIC PREPRESS:** Prior to image processing, the contractor shall perform a basic check (preflight) of the furnished media and publishing files to assure correct output of the required reproduction image. Any errors, media damage, or data corruption that might interfere with proper file image processing must be reported to Penny Latimore, (803) 751-4707, or in some cases, Leigh Ann Wakefield, (843) 743-2500, ext 10.

The contractor shall create or alter any necessary trapping, set proper screen angles and screen frequency, and define file output selection for the imaging device being utilized. Furnished files must be imaged as necessary to meet the assigned quality level.

The Government will make all author's alterations to the electronic files.

**PROOFS:** One set of digital color one-off proof of each program, imaged face and back, on the actual production stock, trimmed to the finished size of the product and bound per specs. Proofs must be created using the same Raster Image Processor (RIP) that will be used to produce the product. Proof will be an exact representation of the final product. Proof copy DOES NOT count as one of the total requested copies.

**STOCK/PAPER:** The specifications of all paper furnished must be in accordance with those listed herein or listed for the corresponding JCP Code numbers in the "Government Paper Specification Standards No. 12" dated March 2011.

 $Government\ Paper\ Specifications\ Standards,\ No.\ 12\ -\ \underline{https://www.gpo.gov/docs/default-source/forms-and-standards-files-for-vendors/vol\_12.pdf?sfvrsn=70b9613d\_8$ 

All text stock used in each copy must be of a uniform shade. All cover paper must have the grain parallel to the spine.

Text – White No. 1 Coated Text, Gloss-finish, basis weight 80 lbs. per 500 sheets, 25" x 38", equal to JCP Code A181.

Cover – White No. 1 Coated Cover, Gloss-finish, basis weight 80 lbs. per 500 sheets, 20" x 26", equal to JCP Code L11.

NOTE: Exception to Paper Specification Standards (March 2011), under "Testing" - The acceptance criteria in Part 4 SHALL apply for Opacity ONLY.

**DIGITAL PRINTING:** Digitally print, text and cover head-to-head, in color, with bleeds.

Digital printing must maintain Quality Level 3 standards. Final output must be a minimum of 150 line screen and at a minimum resolution of 2400 x 2400 x 1 dpi or 600 x 600 x 8 bit depth technology. Digital device must have a RIP that provides an option for high quality color matching such as Device Links Technology and/or ICC Profiles.

MARGINS: Maintain margins as indicated on copy or electronic files. There will be full bleeds on all pages.

**BINDING:** Score all covers on fold. Cracking along the fold line is unacceptable.

Saddle-wire stitch in two places and trim three sides. Each product must contain complete 4-page signatures after trimming. Single leaves connected with a lip (i.e., binding stub) to left or right of stitches will not be allowed.

**PACKING:** Pack suitably, in shipping containers not to exceed 30 lbs. when fully packed.

#### **LABELING AND MARKING:**

Contractor to download the "Labeling and Marking Specifications" form (GPO Form 905, R. 7-15) from gpo.gov, fill in appropriate blanks, and attach to shipping containers.

https://www.gpo.gov/docs/default-source/forms-and-standards-files-for-vendors/gpo905.pdf?sfvrsn=6fb9613d\_4

**DEPARTMENTAL RANDOM COPIES (BLUE LABEL):** All orders must be divided into equal sublots in accordance with the chart below. A random copy must be selected from each sublot. Do not choose copies from the same general area in each sublot. The contractor will be required to execute a statement furnished by GPO certifying that copies were selected as directed. The random copies constitute a part of the total quantity ordered, and no additional charge will be allowed.

Q	uar	ıtity	Number of		
<u>C</u>	rde	ered	<u>Sublots</u>		
500	_	3,200	50		

These randomly selected copies must be packed separately and identified by a special Government-furnished blue label, affixed to each affected container.

A copy of the print order/specification and a signed Government-furnished certificate of selection must be included.

A copy of the Government-furnished certificate must accompany the invoice sent to U.S. Government Publishing Office, Financial Management Service, for payment. Failure to furnish the certificate may result in delay in processing the invoice.

**DISTRIBUTION:** Deliver f.o.b. destination to address located within Fort Jackson (Columbia, SC).

Complete address and quantities will be furnished on the individual print order.

For each order placed, contractor must notify the ordering agency on the same day that the product delivers via e-mail sent to <a href="mailto:penny.latimer@dla.mil">penny.latimer@dla.mil</a> AND infocharleston@gpo.gov. The subject line of this message shall be "Distribution Notice for Program 6424-S, P.O. XXXXX, Print Order XXXXX". The notice must provide all applicable tracking numbers, delivery method, and title. Contractor must be able to provide copies of all delivery, mailing, and shipping receipts upon agency request.

Upon completion of each order, contractor must return all furnished material (when applicable) to the address indicated on the print order.

All expenses incidental to picking up and returning of furnished materials (if applicable), and submitting proofs, must be borne by the contractor.

**SCHEDULE:** Adherence to this schedule must be maintained. Contractor must not start production of any job prior to receipt of the individual print order (GPO Form 2511).

It is anticipated that the contractor will receive an e-mailed PDF file on Friday afternoon the week preceding a graduation ceremony. A one-off proof must be delivered on the following Monday. The ordering agency will approve the proof the same day received and the contractor must deliver in full by close of business on Wednesday. Graduation ceremonies are held on Thursdays.

Note: Proofs must be delivered to Penny Latimore in Fort Jackson. On rare occasions, Ms. Latimer may be unavailable to accept proofs. In such an instance, the proof must be overnighted to zip code 29405 or 33214 for evaluation. Contractor will be informed of those instances when they receive the file on Friday. The programs must still be delivered on Wednesday.

The ship/deliver date indicated on the print order is the date products ordered for delivery f.o.b. destination must be delivered to the destination(s) specified.

Unscheduled material such as shipping documents, receipts or instructions, delivery lists, labels, etc., will be furnished with each order or shortly thereafter. In the event such information is not received in due time, the contractor will not be relieved of any responsibility in meeting the shipping schedule because of failure to request such information.

Contractors are to report information regarding each order for compliance reporting purposes and include date of delivery (or shipment if applicable) for proofs and delivery schedules in accordance with the contract requirements via e-mail to infocharleston@gpo.gov or by faxing (843) 743-2068.

## **SECTION 3. - DETERMINATION OF AWARD**

The Government will determine the lowest bid by applying the prices offered in the "Schedule of Prices" to the following units of production which are the estimated requirements to produce one year's production under this contract. These units do not constitute, nor are they to be construed as, a guarantee of the volume of work which may be ordered for a like period of time.

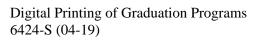
The following item designations correspond to those listed in the "Schedule of Prices."

I.

- (a) 44
- (b) 52,800

II.

(a) 2



Page 10 of 12

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### **SECTION 4. - SCHEDULE OF PRICES**

Bids offered are f.o.b. destination.

Prices must include the cost of all required materials and operations for each item listed in accordance with these specifications.

Bidder must make an entry in each of the spaces provided. Bids submitted with any obliteration, revision, or alteration of the order and manner of submitting bids may be declared nonresponsive.

An entry of NC (No Charge) shall be entered if bidder intends to furnish individual items at no charge to the Government.

Bids submitted with NB (No Bid), NA (Not Applicable) or blank spaces for an item may be declared nonresponsive.

The Contracting Officer reserves the right to reject any offer that contains prices for individual items of production (whether or not such items are included in the Determination of Award) that are inconsistent or unrealistic in regard to other prices in the same offer or to GPO prices for the same operation if such action would be in the best interest of the Government.

All invoices submitted to the GPO shall be based on the most economical method of production.

## I. DIGITAL PRINTING, BINDING AND PACKING:

Prices offered shall include the cost of all required materials (including stock) and operations necessary for the complete production and distribution of the product listed in accordance with these specifications.

(a)	Digital color proofingper program\$	
(b)	Digital color printing per program\$	

(a) Overnight shipping......per shipment ...\$

## II. ADDITIONAL OPERATIONS:

Price offered is for overnight shipment of proofs to locations other than Fort Jackson, to either North Charleston, SC 29405 or Jacksonville, FL 32214. Please note this charge applies ONLY to proofs shipped to the two zip codes noted (29405 and 32214) and is NOT to be construed as a charge applicable to every proof order, NOR construed as a shipping charge for each complete order.

	(Initials)

<b>SHIPMENT(S):</b> Shipments will be made to	From: City	, State
The city(ies) indicated above will be used for specified. If no shipping point is indicated below in the address block, and the bid will from evaluation point, the contractor will be	above, it will be deemed that the lead to be evaluated and the contract aware	oidder has selected the city and state shown rded on that basis. If shipment is not made
<b>DISCOUNTS:</b> Discounts are offered for p 12 "Discounts" of Solicitation Provisions in	ayment as follows: Pe GPO Contract Terms (Publication	rcent,calendar days. See Article 310.2).
<b>AMENDMENT(S):</b> Bidder hereby acknow	vledges amendment(s) number(ed)	
BID ACCEPTANCE PERIOD: In conwithin calendar days (60 calendar days to furnish the specified item exact accordance with specifications.	endar days unless a different period	is inserted by the bidder) from the date for
NOTE: Failure to provide a 60-day bid acce	eptance period may result in expirat	ion of the bid prior to award.
submitting a bid, agrees with and accept	s responsibility for all certification ication 310.2. When responding by	fax or mail, fill out and return one copy of
Failure to sign the signature block below ma	ay result in the bid being declared r	on-responsive.
Bidder		
(Contractor Name)		(GPO Contractor's Code)
	(Street Address)	
	(City – State – Zip Code)	
By(Printed Name, Signature, and Title o	f Person Authorized to Sign this Bi	d) (Date)
(Person to be Contacted)	(Telephone Number)	(Email)