

Program: 199-S													
Title: Medicare Handbook (Medicare and You)													
Term: Date of Award to May 31, 2021													
ITEM NO.	Description	BASIS OF AWARD	ADVANTAGE MAILING LLC Anaheim, CA		CENVEO WORLDWIDE Eureka, MO		GRAY GRAPHICS Capitol Heights, MD		HBP, INC. Hagerstown, MD		LSC Communications Owensville, MD		
			Unit Rate	COST	Unit Rate	COST	Unit Rate	COST	Unit Rate	COST	Unit Rate	COST	
I. PROOFS:													
(a)	Digital color content proofs per page ..	6315	\$2.00	\$12,630.00	\$12.00	\$75,780.00	\$2.00	\$12,630.00	\$0.50	\$3,157.50	\$4.00	\$25,260.00	
(b)	G7 proofs per page ..	2062	\$15.00	\$30,930.00	\$40.00	\$82,480.00	\$5.00	\$10,310.00	\$6.00	\$12,372.00	\$5.00	\$10,310.00	
II. PRINTING AND BINDING:													
(a)	Complete Cover: Printing Cover 1 through 4 Including binding.....Per complete cover												
(1)	Makeready and/or setup	274	\$150.00	\$41,100.00	\$500.00	\$137,000.00	\$550.00	\$150,700.00	\$585.00	\$160,290.00	\$385.00	\$105,490.00	
(2)	Running per 1,000 copies	3607	\$12.80	\$45,448.20	\$8.00	\$28,856.00	\$35.00	\$126,245.00	\$170.00	\$613,190.00	\$10.50	\$37,873.50	
(b)	116-Page Base Section: Printing in two ink colors, including binding.....per base section ...												
(1)	Makeready and/or setup	9	\$1,200.00	\$10,800.00	\$5,000.00	\$45,000.00	\$1,450.00	\$13,050.00	\$5,425.00	\$48,825.00	\$2,500.00	\$22,500.00	
(2)	Running per 1,000 copies	3607	\$135.50	\$488,748.50	\$220.00	\$793,540.00	\$155.00	\$559,085.00	\$625.00	\$2,254,375.00	\$170.00	\$613,190.00	
(c)	16-Page signature printing in 2 ink colorsper signature												
(1)	Makeready and/or setup	248	\$250.00	\$62,000.00	\$800.00	\$198,400.00	\$200.00	\$49,600.00	\$480.00	\$119,040.00	\$800.00	\$198,400.00	
(2)	Running per 1,000 copies	3622	\$35.09	\$127,095.98	\$25.00	\$90,550.00	\$25.00	\$90,550.00	\$86.00	\$311,492.00	\$24.00	\$86,928.00	
(d)	8-Page signature printing in 2 ink colorsper signature												
(1)	Makeready and/or setup	134	\$200.00	\$26,800.00	\$800.00	\$107,200.00	\$200.00	\$26,800.00	\$450.00	\$60,300.00	\$400.00	\$53,600.00	
(2)	Running per 1,000 copies	2089	\$25.00	\$52,225.00	\$25.00	\$52,225.00	\$12.00	\$25,068.00	\$44.00	\$91,916.00	\$12.00	\$25,068.00	
(e)	4-Page signature printing in 2 ink colorsper signature												
(1)	Makeready and/or setup	139	\$150.00	\$20,850.00	\$500.00	\$69,500.00	\$200.00	\$27,800.00	\$440.00	\$61,160.00	\$200.00	\$27,800.00	
(2)	Running per 1,000 copies	1510	\$25.00	\$37,750.00	\$8.00	\$12,080.00	\$6.00	\$9,060.00	\$22.00	\$33,220.00	\$6.00	\$9,060.00	
III. PAPER:													
Computation of the net number of leaves will be based on the following:													
Text: Each page size leaf													
Cover: 2 page size leaves will be allowed for each complete cover. Prices offered must include the cost of paper for backstrip, when required													
(a)	Text: White Uncoated Text, (50-lb)per 1000 leaves.....	271,200	\$5.35	\$1,450,920.00	\$14.00	\$3,796,800.00	\$6.40	\$1,735,680.00	\$9.70	\$2,630,640.00	\$5.07	\$1,374,984.00	
(b)	Cover: White Matte Coated Cover, (65-lb)per 1000 leaves.....	7,214	\$20.12	\$145,145.68	\$22.00	\$158,708.00	\$32.00	\$230,848.00	\$33.15	\$239,144.10	\$25.50	\$183,957.00	
IV. PACKING AND DISTRIBUTION:													
(a)	Bulk shipments (other than by mail) Packing & Sealing shipping containers...per container.....	6,464	\$8.70	\$56,236.80	\$4.00	\$25,856.00	\$2.00	\$12,928.00	\$2.75	\$17,776.00	\$3.65	\$23,593.60	
(b)	Mailing: Addressing Single copies (self-mailers)per 1,000 copies....	3,333	\$15.00	\$49,995.00	\$8.00	\$26,664.00	\$28.00	\$93,324.00	\$22.73	\$75,759.09	\$33.00	\$109,989.00	
CONTRACTOR TOTALS				\$2,658,675.16		\$5,700,639.00		\$3,173,678.00		\$6,732,656.69		\$2,908,003.10	
DISCOUNT				0.50%	\$13,293.38	0.00%	\$0.00	2.00%	\$63,473.56	0.50%	\$33,663.28	0.00%	\$0.00
DISCOUNTED TOTALS				\$2,645,381.78		\$5,700,639.00		\$3,110,204.44		\$6,698,993.41		\$2,908,003.10	

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			RR DONNELLEY		COLONIAL PRESS		CURRENT CONTRACTOR	
			Laurel, MD		Miami, FL		COLONIAL PRESS	
ITEM NO.	Description	BASIS OF AWARD	Unit Rate	COST	Unit Rate	COST	Unit Rate	COST
I.	PROOFS:							
(a)	Digital color content proofs per page ..	6315	\$0.89	\$5,620.35	\$2.14	\$13,514.10	\$2.00	\$12,630.00
(b)	G7 proofs per page ..	2062	\$14.58	\$30,063.96	\$21.40	\$44,126.80	\$20.00	\$41,240.00
II.	PRINTING AND BINDING:							
(a)	Complete Cover: Printing Cover 1 through 4 Including binding.....Per complete cover							
(1)	Make ready and/or setup	274	\$676.22	\$185,284.28	\$133.75	\$36,647.50	\$125.00	\$34,250.00
(2)	Running per 1,000 copies	3607	\$49.17	\$177,356.19	\$38.00	\$137,066.00	\$20.00	\$72,140.00
(b)	116-Page Base Section: Printing in two ink colors, including binding.....per base section ...							
(1)	Make ready and/or setup	9	\$8,574.74	\$77,172.66	\$980.00	\$8,820.00	\$550.00	\$4,950.00
(2)	Running per 1,000 copies	3607	\$367.87	\$1,326,907.09	\$136.80	\$493,437.60	\$110.00	\$396,770.00
(c)	16-Page signature printing in 2 ink colorsper signature							
(1)	Make ready and/or setup	248	\$534.91	\$132,657.68	\$253.00	\$62,744.00	\$49.50	\$12,276.00
(2)	Running per 1,000 copies	3622	\$26.14	\$94,679.08	\$23.25	\$84,211.50	\$13.25	\$47,991.50
(d)	8-Page signature printing in 2 ink colorsper signature							
(1)	Make ready and/or setup	134	\$509.09	\$68,218.06	\$221.30	\$29,654.20	\$49.50	\$6,633.00
(2)	Running per 1,000 copies	2089	\$21.71	\$45,352.19	\$16.96	\$35,429.44	\$15.85	\$33,110.65
(e)	4-Page signature printing in 2 ink colorsper signature							
(1)	Make ready and/or setup	139	\$503.21	\$69,946.19	\$210.00	\$29,190.00	\$49.50	\$6,880.50
(2)	Running per 1,000 copies	1510	\$16.49	\$24,899.90	\$9.53	\$14,390.30	\$8.91	\$13,454.10
III.	PAPER:							
	Computation of the net number of leaves will be based on the following: Text: Each page size leaf Cover: 2 page size leaves will be allowed for each complete cover. Prices offered must include the cost of paper for backstrip, when required							
(a)	Text: White Uncoated Text, (50-lb)per 1000 leaves.....	271,200	\$4.42	\$1,198,704.00	\$7.20	\$1,952,640.00	\$6.00	\$1,627,200.00
(b)	Cover: White Matte Coated Cover, (65-lb)per 1000 leaves.....	7,214	\$50.72	\$365,894.08	\$21.86	\$157,698.04	\$20.73	\$149,546.22
IV.	PACKING AND DISTRIBUTION:							
(a)	Bulk shipments (other than by mail) Packing & Sealing shipping containers.....per container.....	6,464	\$1.50	\$9,696.00	\$1.75	\$11,312.00	\$1.25	\$8,080.00
(b)	Mailing: Addressing Single copies (self-mailers)per 1,000 copies.....	3,333	\$78.66	\$262,173.78	\$22.50	\$74,992.50	\$16.00	\$53,328.00
	CONTRACTOR TOTALS			\$4,074,625.49		\$3,185,873.98		\$2,520,479.97
	DISCOUNT		0.00%	\$0.00	0.50%	\$15,929.37	5.00%	\$126,024.00
	DISCOUNTED TOTALS			\$4,074,625.49		\$3,169,944.61		\$2,394,455.97