

Program 199-S Date of Award to May 31, 2019												
Title: Medicare Handbook (Medicare and You)												
ITEM NO.	Description	BASIS OF AWARD	BIND-RITE Dayton, MD		Cenveo Richmond Richmond, VA		COLONIAL PRESS Miami, FL		Fry Communications Mechanicsburg, PA		Gatway Press, Inc Louisville, KY	
			Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$
I.	PROOFS:											
(a)	Digital color digital proofs per page ..	2248	\$ 0.34	\$ 764.32	\$ 20.00	\$ 44,960.00	\$ 2.00	\$ 4,496.00	\$ 2.00	\$ 4,496.00	\$ 1.80	\$ 4,046.40
(b)	Digital one-piece composite laminated halftone proofs per page ..	126	\$ 133.00	\$ 16,758.00	\$ 40.00	\$ 5,040.00	\$ 20.00	\$ 2,520.00	\$ 10.00	\$ 1,260.00	\$ 5.00	\$ 630.00
II.	PRINTING AND BINDING:											
(a)	Complete Cover:											
	Printing Cover 1 through 4											
	Including binding.....Per complete cover											
(1)	Makeready and/or setup	279	\$ 352.38	\$ 98,314.02	\$ 250.00	\$ 69,750.00	\$ 125.00	\$ 34,875.00	\$ 185.63	\$ 51,790.77	\$ 41.30	\$ 11,522.70
(2)	Running per 1,000 copies	3768	\$ 20.97	\$ 79,014.96	\$ 4.44	\$ 16,729.92	\$ 20.00	\$ 75,360.00	\$ 41.15	\$ 155,053.20	\$ 18.52	\$ 69,783.36
(b)	128-Page Base Section:											
	Printing in two ink colors, including											
	binding.....per base section ...											
(1)	Makeready and/or setup	7	\$ 19,000.00	\$ 133,000.00	\$ 2,475.00	\$ 17,325.00	\$ 550.00	\$ 3,850.00	\$ 1,181.00	\$ 8,267.00	\$ 4,329.00	\$ 30,303.00
(2)	Running per 1,000 copies	3768	\$ 155.00	\$ 584,040.00	\$ 135.00	\$ 508,680.00	\$ 110.00	\$ 414,480.00	\$ 44.08	\$ 166,093.44	\$ 147.82	\$ 556,985.76
(c)	16-Page signature printing in 2 ink colors											
	.....per signature											
(1)	Makeready and/or setup	295	\$ 719.00	\$ 212,105.00	\$ 650.00	\$ 191,750.00	\$ 49.50	\$ 14,602.50	\$ 257.00	\$ 75,815.00	\$ 243.00	\$ 71,685.00
(2)	Running per 1,000 copies	3814	\$ 38.84	\$ 148,135.76	\$ 17.77	\$ 67,774.78	\$ 13.25	\$ 50,535.50	\$ 9.26	\$ 35,317.64	\$ 33.00	\$ 125,862.00
(d)	8-Page signature printing in 2 ink colors											
	.....per signature											
(1)	Makeready and/or setup	129	\$ 1,015.00	\$ 130,935.00	\$ 450.00	\$ 58,050.00	\$ 49.50	\$ 6,385.50	\$ 141.00	\$ 18,189.00	\$ 275.00	\$ 35,475.00
(2)	Running per 1,000 copies	1717	\$ 66.44	\$ 114,077.48	\$ 8.88	\$ 15,246.96	\$ 15.85	\$ 27,214.45	\$ 8.38	\$ 14,388.46	\$ 16.51	\$ 28,347.67
(e)	4-Page signature printing in 2 ink colors											
	.....per signature											
(1)	Makeready and/or setup	130	\$ 1,015.00	\$ 131,950.00	\$ 250.00	\$ 32,500.00	\$ 49.50	\$ 6,435.00	\$ 85.00	\$ 11,050.00	\$ 275.00	\$ 35,750.00
(2)	Running per 1,000 copies	1764	\$ 62.86	\$ 110,885.04	\$ 4.44	\$ 7,832.16	\$ 8.91	\$ 15,717.24	\$ 4.16	\$ 7,338.24	\$ 8.26	\$ 14,570.64
III.	PAPER: PER 1,000 LEAVES											
	Computation of the net number of leaves											
	will be based on the following:											
	Text - Each page size leaf											
	Cover: 2 page size leaves will be allowed for each cover. Prices offered must include the cost of the paper backstrip, when required											
(a)	Text: White Offset Book, 40 lbs .....per 1000 leaves	292,438	\$ 5.96	\$ 1,742,930.48	\$ 5.14	\$ 1,503,131.32	\$ 6.00	\$ 1,754,628.00	\$ 6.64	\$ 1,941,788.32	\$ 5.76	\$ 1,684,442.88
(b)	White Matte Coated Cover, 65 lbs.....per 1000 leaves	7,538	\$ 36.22	\$ 273,026.36	\$ 18.32	\$ 138,096.16	\$ 20.73	\$ 156,262.74	\$ 18.97	\$ 142,995.86	\$ 18.46	\$ 139,151.48
IV.	PACKING AND DISTRIBUTION:											
(a)	Bulk shipments (other than mail)											
	Packing & sealing shipping containers											
	.....per container	3,255	\$ 2.00	\$ 6,510.00	\$ 2.00	\$ 6,510.00	\$ 1.25	\$ 4,068.75	\$ 1.25	\$ 4,068.75	\$ 1.50	\$ 4,882.50
(b)	Mailing:											
	Addressing Single copies (self-mailers)											
	.....per 1,000 copies	3,582	\$ 30.52	\$ 109,322.64	\$ 24.00	\$ 85,968.00	\$ 16.00	\$ 57,312.00	\$ 15.00	\$ 53,730.00	\$ 30.00	\$ 107,460.00
	Contractor Totals			\$ 3,891,769.06		\$ 2,769,344.30		\$ 2,628,742.68		\$ 2,691,641.68		\$ 2,920,898.39
	Discount		0.00%	\$ -	1.00%	\$ 27,693.44	5.00%	\$ 131,437.13	2.00%	\$ 53,832.83	2.00%	\$ 58,417.97
	Discounted totals			\$ 3,891,769.06		\$ 2,741,650.86		\$ 2,497,305.55		\$ 2,637,808.85		\$ 2,862,480.42
								AWARDED				

Program 199-S Date of Award to May 31, 2019												
Title: Medicare Handbook (Medicare and You)												
ITEM NO.	Description	BASIS OF AWARD	Gray Graphics Capitol Heights, MD		LSC Communications Owensville, MD		NPC, Inc Claysburg, PA		RR Donnelley Chevy Chase, MD		The Strathmore Company Geneva, IL	
			Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$
I. PROOFS:												
(a)	Digital color digital proofs per page ..	2248	\$ 4.00	\$ 8,992.00	\$ 2.00	\$ 4,496.00	\$ 1.67	\$ 3,754.16	\$ 3.32	\$ 7,463.36	\$ 2.00	\$ 4,496.00
(b)	Digital one-piece composite laminated halftone proofs per page ..	126	\$ 20.00	\$ 2,520.00	\$ 125.00	\$ 15,750.00	\$ 11.60	\$ 1,461.60	\$ 43.35	\$ 5,462.10	\$ 125.00	\$ 15,750.00
II. PRINTING AND BINDING:												
(a) Complete Cover:												
Printing Cover 1 through 4												
Including binding.....Per complete cover												
(1)	Makeready and/or setup	279	\$ 550.00	\$ 153,450.00	\$ 1,000.00	\$ 279,000.00	\$ 11.10	\$ 3,096.90	\$ 479.11	\$ 133,671.69	\$ 120.00	\$ 33,480.00
(2)	Running per 1,000 copies	3768	\$ 35.00	\$ 131,880.00	\$ 13.50	\$ 50,868.00	\$ 43.67	\$ 164,548.56	\$ 42.76	\$ 161,119.68	\$ 13.00	\$ 48,984.00
(b) 128-Page Base Section:												
Printing in two ink colors, including binding.....per base section ...												
(1)	Makeready and/or setup	7	\$ 1,600.00	\$ 11,200.00	\$ 1,000.00	\$ 7,000.00	\$ 1,400.08	\$ 9,800.56	\$ 5,241.35	\$ 36,689.45	\$ 1,200.00	\$ 8,400.00
(2)	Running per 1,000 copies	3768	\$ 175.00	\$ 659,400.00	\$ 30.59	\$ 115,263.12	\$ 161.81	\$ 609,700.08	\$ 310.02	\$ 1,168,155.36	\$ 122.00	\$ 459,696.00
(c) 16-Page signature printing in 2 ink colors												
.....per signature												
(1)	Makeready and/or setup	295	\$ 200.00	\$ 59,000.00	\$ 55.69	\$ 16,428.55	\$ 34.65	\$ 10,221.75	\$ 1,544.41	\$ 455,600.95	\$ 95.00	\$ 28,025.00
(2)	Running per 1,000 copies	3814	\$ 25.00	\$ 95,350.00	\$ 8.83	\$ 33,677.62	\$ 20.55	\$ 78,377.70	\$ 26.02	\$ 99,240.28	\$ 8.00	\$ 30,512.00
(d) 8-Page signature printing in 2 ink colors												
.....per signature												
(1)	Makeready and/or setup	129	\$ 200.00	\$ 25,800.00	\$ 45.00	\$ 5,805.00	\$ 26.41	\$ 3,406.89	\$ 1,305.75	\$ 168,441.75	\$ 90.00	\$ 11,610.00
(2)	Running per 1,000 copies	1717	\$ 15.00	\$ 25,755.00	\$ 8.00	\$ 13,736.00	\$ 19.92	\$ 34,202.64	\$ 14.19	\$ 24,364.23	\$ 7.00	\$ 12,019.00
(e) 4-Page signature printing in 2 ink colors												
.....per signature												
(1)	Makeready and/or setup	130	\$ 200.00	\$ 26,000.00	\$ 35.00	\$ 4,550.00	\$ 22.30	\$ 2,899.00	\$ 1,293.77	\$ 168,190.10	\$ 65.00	\$ 8,450.00
(2)	Running per 1,000 copies	1764	\$ 10.00	\$ 17,640.00	\$ 7.00	\$ 12,348.00	\$ 19.59	\$ 34,556.76	\$ 8.28	\$ 14,605.92	\$ 4.00	\$ 7,056.00
III. PAPER: PER 1,000 LEAVES												
<i>Computation of the net number of leaves will be based on the following:</i>												
Text - Each page-size leaf												
Cover: 2 page size leaves will be allowed for each cover. Prices offered must include the cost of the paper backstrip, when required												
(a)	Text: White Offset Book, 40 lbs .....per 1000 leaves	292,438	\$ 5.90	\$ 1,725,384.20	\$ 5.88	\$ 1,719,535.44	\$ 5.49	\$ 1,605,484.62	\$ 8.05	\$ 2,354,125.90	\$ 4.50	\$ 1,315,971.00
(b)	White Matte Coated Cover, 65 lbs.....per 1000 leaves	7,538	\$ 38.00	\$ 286,444.00	\$ 24.00	\$ 180,912.00	\$ 19.28	\$ 145,332.64	\$ 60.18	\$ 453,636.84	\$ 25.00	\$ 188,450.00
IV. PACKING AND DISTRIBUTION:												
(a) Bulk shipments (other than mail)												
Packing & sealing shipping containers												
.....per container												
		3,255	\$ 3.00	\$ 9,765.00	\$ 1.25	\$ 4,068.75	\$ 3.75	\$ 12,206.25	\$ 1.53	\$ 4,980.15	\$ 1.25	\$ 4,068.75
(b) Mailing:												
Addressing Single copies (self-mailers)												
.....per 1,000 copies												
		3,582	\$ 28.00	\$ 100,296.00	\$ 30.00	\$ 107,460.00	\$ 37.00	\$ 132,534.00	\$ 31.03	\$ 111,149.46	\$ 18.50	\$ 66,267.00
Contractor Totals				\$ 3,338,876.20	\$ 2,570,898.48	\$ 2,851,584.11	\$ 5,366,897.22	\$ 2,243,234.75				
Discount				2.00% \$ 66,777.52	0.00% \$ -	0.25% \$ 7,128.96	2.00% \$ 107,337.94	5.00% \$ 112,161.74				
Discounted totals				\$ 3,272,098.68	\$ 2,570,898.48	\$ 2,844,455.15	\$ 5,259,559.28	\$ 2,131,073.01				

Program 199-S Date of Award to May 31, 2019				
Title: Medicare Handbook (Medicare and You)				
CURRENT CONTRACTOR				
ITEM NO.	Description	BASIS OF AWARD	Unit Rate \$	COST \$
I.	PROOFS:			
(a)	Digital color digital proofs per page ..	2248	\$ 2.00	\$ 4,496.00
(b)	Digital one-piece composite laminated halftone proofs per page ..	126	\$ 125.00	\$ 15,750.00
III.	PRINTING AND BINDING:			
(a)	Complete Cover:			
	Printing Cover 1 through 4			
	Including binding.....Per complete cover			
(1)	Makeready and/or setup	279	\$ 185.63	\$ 51,790.77
(2)	Running per 1,000 copies	3768	\$ 41.15	\$ 155,053.20
(b)	128-Page Base Section:			
	Printing in two ink colors, including			
	binding.....per base section ...			
(1)	Makeready and/or setup	7	\$ 700.00	\$ 4,900.00
(2)	Running per 1,000 copies	3768	\$ 105.80	\$ 398,654.40
(c)	16-Page signature printing in 2 ink colors			
	.....per signature			
(1)	Makeready and/or setup	295	\$ 70.35	\$ 20,753.25
(2)	Running per 1,000 copies	3814	\$ 16.50	\$ 62,931.00
(d)	8-Page signature printing in 2 ink colors			
	.....per signature			
(1)	Makeready and/or setup	129	\$ 62.75	\$ 8,094.75
(2)	Running per 1,000 copies	1717	\$ 10.25	\$ 17,599.25
(e)	4-Page signature printing in 2 ink colors			
	.....per signature			
(1)	Makeready and/or setup	130	\$ 62.75	\$ 8,157.50
(2)	Running per 1,000 copies	1764	\$ 7.85	\$ 13,847.40
III.	PAPER: PER 1,000 LEAVES			
	<i>Computation of the net number of leaves</i>			
	<i>will be based on the following:</i>			
	Text - Each page-size leaf			
	Cover: 2 page size leaves will be allowed for each cover. Prices offered must include the cost of the paper backstrip, when required			
(a)	Text: White Offset Book, 40 lbs .....per 1000 leaves	292,438	\$ 3.95	\$ 1,155,130.10
(b)	White Matte Coated Cover, 65 lbs.....per 1000 leaves	7,538	\$ 18.38	\$ 138,548.44
IV.	PACKING AND DISTRIBUTION:			
(a)	Bulk shipments (other than mail)			
	Packing & sealing shipping containers			
	.....per container	3,255	\$ 1.25	\$ 4,068.75
(b)	Mailing:			
	Addressing Single copies (self-mailers)			
	.....per 1,000 copies	3,582	\$ 17.50	\$ 62,685.00
	Contractor Totals			\$ 2,122,459.81
	Discount		2.00%	\$ 42,449.20
	Discounted totals			\$ 2,080,010.61