

| ITEM DESCRIPTION | BASIS OF AWARD | Advantage Mailing LLC - Anaheim 040-02494 | | Amsive | | Duty Inc | | Ennis Inc. DBA Impressions Direct 240-24012 | | K-B Offset Printing Inc 370-46903 | | Kessler Creative 090-48119 | | K M Media 290-47448 | |
|---|----------------|---|--------------|-----------|--------------|-----------|-----------------|---|--------------|-----------------------------------|--------------|----------------------------|--------------|---------------------|--------------|
| | | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| I. PROOFS: Digital color content proofs Per trim/page-size unit | 75 | 25.00 | \$ 1,875.00 | NC | \$ - | 0.20 | \$ 15.00 | NC | \$ - | 72.00 | \$ 5,400.00 | 15.00 | \$ 1,125.00 | 25.00 | \$ 1,875.00 |
| II. PRINTING, BINDING, AND CONSTRUCTION: Prices offered shall include the cost of all required materials and operations (including paper and reports) for the printing, binding, and construction of the product listed in accordance with these specifications. | | | | | | | | | | | | | | | |
| (a) *Makeready/setup charge Per print order *Contractor will be allowed only one (1) makeready/setup charge per print order. This combined charge shall include all materials and operations necessary to makeready and/or setup the contractor's equipment for all files transmitted for each order. Invoices submitted with more than one (1) makeready/setup charge per print order will be disallowed. | 156 | 250.00 | \$ 39,000.00 | 190.00 | \$ 29,640.00 | 1000.00 | \$ 156,000.00 | NC | \$ - | 62.00 | \$ 9,672.00 | 20.00 | \$ 3,120.00 | 150.00 | \$ 23,400.00 |
| (b) Letters: Printing face and back in black ink, including binding. Per 1,000 printed pages | 2808 | 40.00 | \$112,320.00 | 20.10 | \$ 66,440.80 | 100.00 | \$ 280,800.00 | 138.26 | \$388,234.08 | 29.10 | \$ 81,712.80 | 20.00 | \$ 66,160.00 | 50.00 | \$140,400.00 |
| (c) Envelopes: Printing face only in black ink, including construction (including cost of PDF soft proof). Per 1,000 envelopes | 936 | 30.00 | \$ 28,080.00 | 20.00 | \$ 18,720.00 | 70.00 | \$ 65,520.00 | 44.34 | \$ 41,502.24 | 29.40 | \$ 27,518.40 | 42.00 | \$ 39,312.00 | 40.00 | \$ 37,440.00 |
| III. GATHERING, INSERTING, AND MAILING: Prices offered include the cost of all required materials and operations necessary for the mailing of the letters including the cost of gathering leaves in proper sequence; folding to required size in accordance with these specifications; insertion into envelope; and, mailing in accordance with these specifications. Mailer Per 1,000 complete mailers | 936 | 100.00 | \$ 93,600.00 | 19.50 | \$ 18,252.00 | 15000.00 | \$14,040,000.00 | 46.46 | \$ 43,486.56 | 47.00 | \$ 43,992.00 | 13.00 | \$ 12,168.00 | 60.00 | \$ 56,160.00 |
| CONTRACTOR TOTALS | | | \$274,875.00 | | \$123,052.80 | | \$14,542,335.00 | | \$473,222.88 | | \$168,295.20 | | \$111,885.00 | | \$259,275.00 |
| DISCOUNT | | 0.25% | \$ 687.19 | | \$ - | | \$ - | 2.00% | \$ 9,464.46 | | \$ - | | \$ - | 0.25% | \$ 648.19 |
| DISCOUNTED TOTALS | | 20 days | \$274,187.81 | | \$123,052.80 | | \$14,542,335.00 | 20 days | \$463,758.42 | | \$168,295.20 | | \$111,885.00 | 20 days | \$258,626.81 |

AWARDED

| ITEM DESCRIPTION | BASIS OF AWARD | NPC Inc 370-64115 | | Phoenix Lithographing Corp 370-68882 | | Postal Plus Experts | | Solo Printing LLC 090-81244 | | Taylor Corp/TPVI IL 120-25312 | |
|---|----------------|-------------------|--------------|--------------------------------------|--------------|---------------------|-----------------|-----------------------------|--------------|-------------------------------|--------------|
| | | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| I. PROOFS: Digital color content proofs Per trim/page-size unit | 75 | 100.00 | \$ 7,500.00 | 50.00 | \$ 3,750.00 | 265.00 | \$ 19,875.00 | 25.00 | \$ 1,875.00 | 25.00 | \$ 1,875.00 |
| II. PRINTING, BINDING, AND CONSTRUCTION: Prices offered shall include the cost of all required materials and operations (including paper and reports) for the printing, binding, and construction of the product listed in accordance with these specifications. | | | | | | | | | | | |
| (a) *Makeready/setup charge Per print order *Contractor will be allowed only one (1) makeready/setup charge per print order. This combined charge shall include all materials and operations necessary to makeready and/or setup the contractor's equipment for all files transmitted for each order. Invoices submitted with more than one (1) makeready/setup charge per print order will be disallowed. | 156 | 350.00 | \$ 54,600.00 | 420.00 | \$ 65,520.00 | 465.00 | \$ 72,540.00 | 15.00 | \$ 2,340.00 | 0.00 | \$ - |
| (b) Letters: Printing face and back in black ink, including binding. Per 1,000 printed pages | 2808 | 9.00 | \$ 25,272.00 | 90.67 | \$254,601.36 | 230.00 | \$ 645,840.00 | 49.00 | \$137,592.00 | 22.29 | \$ 62,590.32 |
| (c) Envelopes: Printing face only in black ink, including construction (including cost of PDF soft proof). Per 1,000 envelopes | 936 | 23.00 | \$ 21,528.00 | 115.00 | \$107,640.00 | 140.00 | \$ 131,040.00 | 30.00 | \$ 28,080.00 | 26.19 | \$ 24,513.84 |
| III. GATHERING, INSERTING, AND MAILING: Prices offered include the cost of all required materials and operations necessary for the mailing of the letters including the cost of gathering leaves in proper sequence; folding to required size in accordance with these specifications; insertion into envelope; and, mailing in accordance with these specifications. Mailer Per 1,000 complete mailers | 936 | 55.00 | \$ 51,480.00 | 73.35 | \$ 68,655.60 | 1290.00 | \$ 1,207,440.00 | 100.00 | \$ 93,600.00 | 25.41 | \$ 23,783.76 |
| CONTRACTOR TOTALS | | | \$160,380.00 | | \$500,166.96 | | \$ 2,076,735.00 | | \$263,487.00 | | \$112,762.92 |
| DISCOUNT | | 0.25% | \$ 400.95 | 5.00% | \$ 25,008.35 | 7.00% | \$ 145,181.45 | 0.25% | \$ 658.72 | | \$ - |
| DISCOUNTED TOTALS | | 20 days | \$159,979.05 | 20 days | \$475,158.61 | 15 days | \$ 2,076,735.00 | 20 days | \$262,828.28 | | \$112,762.92 |

Reviewed by: _____