

Program 199-S Date of Award to 01/31/14										
Title: Medicare Handbook (Medicare and You)										
ITEM NO.	Description	BASIS OF AWARD	BIND-RITE Dayton, MD		BROWN PRINTING Waseca, MN		COLONIAL PRESS Miami, FL		GATEWAY PRESS Louisville, KY	
			Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$
I.	PROOFS:									
(a)	Composite color digital proofs per page ..	112	\$ 4.19	\$ 469.28	\$ 5.41	\$ 605.92	\$ 2.00	\$ 224.00	\$ 3.50	\$ 392.00
(b)	Digital one-piece composite laminated proofs per page ..	48	\$ 128.00	\$ 6,144.00	\$ 21.63	\$ 1,038.24	\$ 20.00	\$ 960.00	\$ 18.00	\$ 864.00
II.	PRINTING AND BINDING:									
(a)	128-Page Base Section:									
	Printing in two ink colors, price includes covers and perfect binding.....per base section ...									
(1)	Makeready and/or setup	508	\$ 363.00	\$ 184,404.00	\$ 1,237.40	\$ 628,599.20	\$ 594.00	\$ 301,752.00	\$ 100.00	\$ 50,800.00
(2)	Running per 1,000 copies	4420	\$ 120.36	\$ 531,991.20	\$ 83.98	\$ 371,191.60	\$ 122.00	\$ 539,240.00	\$ 122.00	\$ 539,240.00
(b)	4-Page signature printing in 2 ink colorsper signature									
(1)	Makeready and/or setup	352	\$ 65.62	\$ 23,098.24	\$ 748.50	\$ 263,472.00	\$ 49.50	\$ 17,424.00	\$ 200.00	\$ 70,400.00
(2)	Running per 1,000 copies	2966	\$ 11.22	\$ 33,278.52	\$ 2.91	\$ 8,631.06	\$ 8.91	\$ 26,427.06	\$ 5.02	\$ 14,889.32
(c)	8-Page signature printing in 2 ink colorsper signature									
(1)	Makeready and/or setup	184	\$ 65.28	\$ 12,011.52	\$ 742.93	\$ 136,699.12	\$ 49.50	\$ 9,108.00	\$ 200.00	\$ 36,800.00
(2)	Running per 1,000 copies	1684	\$ 17.34	\$ 29,200.56	\$ 4.20	\$ 7,072.80	\$ 15.85	\$ 26,691.40	\$ 10.01	\$ 16,856.84
(d)	16-Page signature printing in 2 ink colorsper signature									
(1)	Makeready and/or setup	1236	\$ 73.44	\$ 90,771.84	\$ 851.58	\$ 1,052,552.88	\$ 49.50	\$ 61,182.00	\$ 200.00	\$ 247,200.00
(2)	Running per 1,000 copies	3194	\$ 17.78	\$ 56,789.32	\$ 8.23	\$ 26,286.62	\$ 13.25	\$ 42,320.50	\$ 20.00	\$ 63,880.00
III.	PAPER: PER 1,000 LEAVES									
	Computation of the net number of leaves will be based on the following:									
	Cover and Text - Each 8-3/8 x 10-7/8" page-size leaf									
(a)	White Matte Coated Book, (modified per specifications) weight:									
	40 lbsper leaves	321,100	\$ 4.21	\$ 1,351,831.00	\$ 4.36	\$ 1,399,996.00	\$ 3.70	\$ 1,188,070.00	\$ 4.25	\$ 1,364,675.00
(b)	White Dull Coated Cover weight: 65 lbs.....per leaves	8,840	\$ 25.45	\$ 224,978.00	\$ 37.44	\$ 330,969.60	\$ 16.72	\$ 147,804.80	\$ 20.75	\$ 183,430.00
IV.	PACKAGING AND DISTRIBUTION:									
1	Bulk shipments (other than mail)									
(a)	Packing & sealing shipping containers (up to approximately 45 lbs capacity).....each container	2,870	\$ 2.30	\$ 6,601.00	\$ 1.78	\$ 5,108.60	\$ 1.25	\$ 3,587.50	\$ 1.50	\$ 4,305.00
2	Mailing:									
(a)	Jet spray addressing or creating & affixing labels from furnished cartridges onto single (self mailer) copiesper 1,000 addresses or labels	4,334	\$ 17.34	\$ 75,151.56	\$ 11.52	\$ 49,927.68	\$ 18.00	\$ 78,012.00	\$ 10.00	\$ 43,340.00
(b)	Multiple copies (up to 200 leaves into kraft envelopes).....per envelope	4	\$ 1.74	\$ 6.96	\$ 0.70	\$ 2.80	\$ 1.00	\$ 4.00	\$ 5.00	\$ 20.00
(c.)	Quantities over 200 leaves, up to 12 lbs, in cushioned shipping bags or wrapped in shipping bundles (maximum gross weight 14 lbs).....per bundle or container	20	\$ 2.04	\$ 40.80	\$ 0.66	\$ 13.20	\$ 1.25	\$ 25.00	\$ 8.00	\$ 160.00
(d)	Quantities 14 lbs, up to 40 lbs, packed in shipping containers (maximum gross weight 45 lbs.).....per container	20	\$ 2.03	\$ 40.60	\$ 1.78	\$ 35.60	\$ 2.00	\$ 40.00	\$ 10.00	\$ 200.00
	Contractor Totals			\$ 2,626,808.40		\$ 4,282,202.92		XXXXXXXXXXXX		\$ 2,637,452.16
	Discount		2.0%	\$ 52,536.17	5.00%	\$ 214,110.15	1.00%	XXXXXXXXXXXX	3.00%	\$ 79,123.56
	Discounted totals			\$ 2,574,272.23		\$ 4,068,092.77		XXXXXXXXXXXX		\$2,558,328.60

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Title: Medicare Handbook (Medicare and You)												
ITEM NO.	Description	BASIS OF AWARD	NPC, INC. Claysburg, PA		PUBLISHERS PRESS Lebanon Junction, KY		RR DONNELLEY Chevy Chase, MD		FRY COMMUNICATIONS Mechanicsburg, PA		CURRENT CONTRACTOR: Fry Communications	
			Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$	Unit Rate \$	COST \$
I. PROOFS:												
(a)	Composite color digital proofs per page ..	112	\$ 1.00	\$ 112.00	\$ 2.11	\$ 236.32	\$ 25.00	\$ 2,800.00	\$ 2.00	\$ 224.00	New	New
(b)	Digital one-piece composite laminated proofs per page ..	48	\$ 12.00	\$ 576.00	\$ 16.84	\$ 808.32	\$ 55.00	\$ 2,640.00	\$ 125.00	\$ 6,000.00	New	New
II. PRINTING AND BINDING:												
(a) 128-Page Base Section:												
Printing in two ink colors, price includes covers and perfect binding.....per base section ...												
(1)	Makeready and/or setup	508	\$ 117.00	\$ 59,436.00	\$ 247.00	\$ 125,476.00	\$ 850.00	\$ 431,800.00	\$ 700.00	\$ 355,600.00	New	New
(2)	Running per 1,000 copies	4420	\$ 140.00	\$ 618,800.00	\$ 38.29	\$ 169,241.80	\$ 54.00	\$ 238,680.00	\$ 105.80	\$ 467,636.00	New	New
(b) 4-Page signature printing in 2 ink colors												
.....per signature												
(1)	Makeready and/or setup	352	\$ 70.00	\$ 24,640.00	\$ 145.31	\$ 51,149.12	\$ 22.80	\$ 8,025.60	\$ 62.75	\$ 22,088.00	\$ 64.75	22,792.00
(2)	Running per 1,000 copies	2966	\$ 11.00	\$ 32,626.00	\$ 3.52	\$ 10,440.32	\$ 8.85	\$ 26,249.10	\$ 7.85	\$ 23,283.10	\$ 8.02	23,787.32
(c) 8-Page signature printing in 2 ink colors												
.....per signature												
(1)	Makeready and/or setup	184	\$ 70.00	\$ 12,880.00	\$ 166.36	\$ 30,610.24	\$ 38.00	\$ 6,992.00	\$ 62.75	\$ 11,546.00	\$ 64.75	11,914.00
(2)	Running per 1,000 copies	1684	\$ 20.25	\$ 34,101.00	\$ 5.49	\$ 9,245.16	\$ 14.75	\$ 24,839.00	\$ 10.25	\$ 17,261.00	\$ 13.70	23,070.80
(d) 16-Page signature printing in 2 ink colors												
.....per signature												
(1)	Makeready and/or setup	1236	\$ 70.00	\$ 86,520.00	\$ 332.72	\$ 411,241.92	\$ 38.00	\$ 46,968.00	\$ 70.35	\$ 86,952.60	\$ 75.35	93,132.60
(2)	Running per 1,000 copies	3194	\$ 20.25	\$ 64,678.50	\$ 6.35	\$ 20,281.90	\$ 29.00	\$ 92,626.00	\$ 16.50	\$ 52,701.00	\$ 17.25	55,096.50
III. PAPER: PER 1,000 LEAVES												
<i>Computation of the net number of leaves will be based on the following:</i>												
Cover and Text - Each 8-3/8 x 10-7/8" page-size leaf												
(a) White Matte Coated Book, (modified per specifications) weight:												
40 lbsper leaves												
		321,100	\$ 3.98	\$ 1,277,978.00	\$ 4.92	\$ 1,579,812.00	\$ 4.35	\$ 1,396,785.00	\$ 3.95	\$ 1,268,345.00	\$ 3.87	1,242,657.00
(b) White Dull Coated Cover												
weight: 65 lbs.....per leaves												
		8,840	\$ 28.00	\$ 247,520.00	\$ 19.45	\$ 171,938.00	\$ 24.14	\$ 213,397.60	\$ 18.38	\$ 162,479.20	\$ 12.23	108,113.20
IV. PACKAGING AND DISTRIBUTION:												
1 Bulk shipments (other than mail)												
(a) Packing & sealing shipping containers (up to approximately 45 lbs capacity).....												
.....each container												
		2,870	\$ 1.00	\$ 2,870.00	\$ 0.92	\$ 2,640.40	\$ 1.25	\$ 3,587.50	\$ 1.25	\$ 3,587.50	\$ 1.25	3,587.50
2 Mailing:												
(a) Jet spray addressing or creating & affixing labels from furnished cartridges onto single (self mailer) copies.....												
.....per 1,000 addresses or labels												
		4,334	\$ 11.05	\$ 47,890.70	\$ 15.79	\$ 68,433.86	\$ 24.00	\$ 104,016.00	\$ 17.50	\$ 75,845.00	\$ 18.00	78,012.00
(b) Multiple copies (up to 200 leaves into kraft envelopes).....per envelope												
		4	\$ 2.00	\$ 8.00	\$ 0.42	\$ 1.68	\$ 4.00	\$ 16.00	\$ 1.00	\$ 4.00	\$ 1.00	4.00
(c.) Quantities over 200 leaves, up to 12 lbs, in cushioned shipping bags or wrapped in shipping bundles (maximum gross weight 14 lbs).....per bundle or container												
		20	\$ 2.00	\$ 40.00	\$ 0.79	\$ 15.80	\$ 4.00	\$ 80.00	\$ 1.25	\$ 25.00	\$ 1.25	25.00
(d) Quantities 14 lbs, up to 40 lbs, packed in shipping containers (maximum gross weight 45 lbs.).....												
.....per container												
		20	\$ 2.00	\$ 40.00	\$ 0.95	\$ 19.00	\$ 4.00	\$ 80.00	\$ 2.00	\$ 40.00	\$ 2.00	40.00
Contractor Totals				\$ 2,510,716.20	\$ 2,651,591.84	\$ 2,599,581.80	\$ 2,553,617.40	XXXXXX				
Discount				0.25% \$ 6,276.79	5.00% \$ 132,579.59	0.00% \$ -	2.00% \$ 51,072.35	2.00%				
Discounted totals				\$ 2,504,439.41	\$ 2,519,012.25	\$ 2,599,581.80	\$ 2,502,545.05	XXXXXX				
AWARDED												