NEWS RELEASE



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GPO MEDIA CONTACT: GARY SOMERSET 202.512.1957 | mb 202.355.3997 | gsomerset@gpo.gov

GPO'S PRINT PROCUREMENT PROGRAM HELPS LOCAL ECONOMIES IN FY2016

Washington –The U.S. Government Publishing Office's (GPO) print procurement program awarded nearly \$360 million in contracts with private sector printing companies across the country to meet the printing/publishing needs of Federal agencies in fiscal year 2016. Nearly 75% of all printing ordered by Federal agencies from GPO is performed by private sector firms working under contract with the agency. GPO typically awards contracts to 2,500-3,000 printing contractors a year on a purely competitive basis. Nearly 16,000 companies are registered to do business with the agency, using GPO as their one-stop shop for print contract opportunities. GPO's long-standing relationship with the private sector dates back to the 1940s. This program provides significant economic opportunity for the private sector, state and local economies.

GPO's top ten contractors for FY2016:

NPC Inc. \$43.1 million **\$24.9 million RR Donnelley** Gateway Press, Inc. \$15.1 million \$13.9 million **Pinnacle Date Systems** \$11.2 million FEDEX Office (GPOExpress) \$7.6 million Monarch Litho, Inc. \$7.1 million \$6.3 million **Husky Envelope Products Banknote Corp of America** \$6.0 million **Quality Associates Inc.** \$4.4 million

"Federal agencies are major generators of Government information and GPO has long advocated our partnership with the private sector printing industry as a cost-effective way of producing this information," said GPO Director Davita Vance-Cooks. "GPO's partnership with the private sector printing industry creates thousands of jobs nationwide and generates huge savings for the American taxpayer. Also, surveys of GPO's Federal agency customers in recent years have consistently reported high rates of Federal agency satisfaction with our print procurement program."

Studies by the Government Accountability Office (GAO) and the Joint Committee on Printing have shown that the most cost-effective use of Federal agency printing dollars is through GPO's partnership with the private sector printing and information product industry. Federal agencies realize significant savings by using GPO, as compared to producing printing themselves. In addition, when agencies use GPO, their information products are made available to the public through GPO's Federal Depository Library and Publications and Information Sales programs.

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