(b) This section does not prohibit ex parte inquiries concerning case status or procedural requirements, unless the inquiry involves an area of controversy in the hearing process.

§ 221.35 What are the requirements for motions?

- (a) General. Any party may apply for an order or ruling on any matter related to the hearing process by presenting a motion to the ALJ. A motion may be presented any time after the Department of Commerce's designated ALJ office issues a docketing notice under §221.30.
- (1) A motion made at a hearing may be stated orally on the record, unless the ALJ directs that it be reduced to writing.
 - (2) Any other motion must:
 - (i) Be in writing;
- (ii) Comply with the requirements of this subpart with respect to form, content, filing, and service; and
 - (iii) Not exceed 10 pages.
- (b) *Content*. (1) Each motion must state clearly and concisely:
- (i) Its purpose and the relief sought;
- (ii) The facts constituting the grounds for the relief sought; and
- (iii) Any applicable statutory or regulatory authority.
- (2) A proposed order must accompany the motion.
- (c) Response. Except as otherwise required by this part or by order of the ALJ, any other party may file a response to a written motion within 10 days after service of the motion. When a party presents a motion at a hearing, any other party may present a response orally on the record.
- (d) Reply. Unless the ALJ orders otherwise, no reply to a response may be filed.
- (e) *Effect of filing*. Unless the ALJ orders otherwise, the filing of a motion does not stay the hearing process.
- (f) Ruling. The ALJ will rule on the motion as soon as practicable, either orally on the record or in writing. He or she may summarily deny any dilatory, repetitive, or frivolous motion.

PREHEARING CONFERENCES AND DISCOVERY

§ 221.40 What are the requirements for prehearing conferences?

- (a) Initial prehearing conference. The ALJ will conduct an initial prehearing conference with the parties at the time specified in the docketing notice under §221.30, on or about the 20th day after issuance of the referral notice under §221.25(c).
- (1) The initial prehearing conference will be used:
- (i) To identify, narrow, and clarify the disputed issues of material fact and exclude issues that do not qualify for review as factual, material, and disputed:
- (ii) To consider the parties' motions for discovery under §221.41 and to set a deadline for the completion of discovery:
- (iii) To discuss the evidence on which each party intends to rely at the hearing;
- (iv) To set the deadline for submission of written testimony under § 221.52; and
- (v) To set the date, time, and place of the hearing.
- (2) The initial prehearing conference may also be used:
- (i) To discuss limiting and grouping witnesses to avoid duplication;
- (ii) To discuss stipulations of fact and of the content and authenticity of documents:
- (iii) To consider requests that the ALJ take official notice of public records or other matters;
- (iv) To discuss the submission of written testimony, briefs, or other documents in electronic form; and
- (v) To consider any other matters that may aid in the disposition of the case.
- (b) Other conferences. The ALJ may in his or her discretion direct the parties to attend one or more other prehearing conferences, if consistent with the need to complete the hearing process within 90 days. Any party may by motion request a conference.
- (c) Notice. The ALJ must give the parties reasonable notice of the time

§ 221.41

and place of any conference. A conference will ordinarily be held by telephone, unless the ALJ orders otherwise.

- (d) Preparation. (1) Each party's representative must be fully prepared for a discussion of all issues properly before the conference, both procedural and substantive. The representative must be authorized to commit the party that he or she represents respecting those issues.
- (2) Before the date set for the initial prehearing conference, the parties' representatives must make a good faith effort:
- (i) To meet in person, by telephone, or by other appropriate means; and
- (ii) To reach agreement on discovery and the schedule of remaining steps in the hearing process.
- (e) Failure to attend. Unless the ALJ orders otherwise, a party that fails to attend or participate in a conference, after being served with reasonable notice of its time and place, waives all objections to any agreements reached in the conference and to any consequent orders or rulings.
- (f) Scope. During a conference, the ALJ may dispose of any procedural matters related to the case.
- (g) Order. Within 2 days after the conclusion of each conference, the ALJ must issue an order that recites any agreements reached at the conference and any rulings made by the ALJ during or as a result of the conference.

§ 221.41 How may parties obtain discovery of information needed for the case?

- (a) General. By agreement of the parties or with the permission of the ALJ, a party may obtain discovery of information to assist the party in preparing or presenting its case. Available methods of discovery are:
 - (1) Written interrogatories;
- (2) Depositions as provided in paragraph (h) of this section; and
- (3) Requests for production of designated documents or tangible things or for entry on designated land for inspection or other purposes.
- (b) Criteria. Discovery may occur only as agreed to by the parties or as authorized by the ALJ in a written order or during a prehearing conference. The

ALJ may authorize discovery only if the party requesting discovery demonstrates:

- (1) That the discovery will not unreasonably delay the hearing process;
 - (2) That the information sought:
- (i) Will be admissible at the hearing or appears reasonably calculated to lead to the discovery of admissible evidence:
- (ii) Is not already in the license proceeding record or otherwise obtainable by the party;
- (iii) Is not cumulative or repetitious; and
- (iv) Is not privileged or protected from disclosure by applicable law;
- (3) That the scope of the discovery is not unduly burdensome;
- (4) That the method to be used is the least burdensome method available;
- (5) That any trade secrets or proprietary information can be adequately safeguarded; and
- (6) That the standards for discovery under paragraphs (f) through (h) of this section have been met, if applicable.
- (c) *Motions*. A party may initiate discovery:
- (1) Pursuant to an agreement of the parties; or
 - (2) By filing a motion that:
- (i) Briefly describes the proposed method(s), purpose, and scope of the discovery;
- (ii) Explains how the discovery meets the criteria in paragraphs (b)(1) through (b)(6) of this section; and
- (iii) Attaches a copy of any proposed discovery request (written interrogatories, notice of deposition, or request for production of designated documents or tangible things or for entry on designated land).
- (d) *Timing of motions*. A party must file any discovery motion under paragraph (c)(2) of this section within 7 days after issuance of the referral notice under §221.25(c).
- (e) Objections. (1) A party must file any objections to a discovery motion or to specific portions of a proposed discovery request within 7 days after service of the motion.
- (2) An objection must explain how, in the objecting party's view, the discovery sought does not meet the criteria in paragraphs (b)(1) through (b)(6) of this section.