§ 120.434 What are SBA's requirements for loan pledges?

- (a) Except as set forth in §120.435, SBA must give its prior written consent to all pledges of any portion of a 7(a) loan, which consent SBA may withhold in its sole discretion;
- (b) The Lender must be in good standing with SBA as defined in §120.420(f) and determined by SBA in its discretion;
- (c) The Lender has satisfactory SBA performance, as determined by SBA in its discretion. The Lender's Risk Rating, among other factors, will be considered in determining satisfactory SBA performance. Other factors may include, but are not limited to, on-site review/examination assessments, historical performance measures (like default rate, purchase rate and loss rate), loan volume to the extent that it impacts performance measures, and other performation (such as contribution toward SBA mission);
- (d) All loan documents must be satisfactory to SBA and must include a multi-party agreement among SBA, Lender, the pledgee, FTA and such other parties as SBA determines are necessary;
- (e) The Lender must use the proceeds of the loan secured by the 7(a) loans only for financing 7(a) loans and for costs and expenses directly connected with the borrowing for which the loans are pledged;
- (f) The Lender must remain the servicer of the loans and retain possession of all loan documents other than the original promissory notes;
- (g) The Lender must deposit the original promissory notes at the FTA; and
- (h) The Lender must retain an economic interest in and the ultimate risk of loss on the unguaranteed portion of the loans.

 $[64 \; \mathrm{FR} \; 6507-6509, \; \mathrm{Feb.} \; 10, \; 1999, \; \mathrm{as} \; \mathrm{amended} \; \mathrm{at} \; 73 \; \mathrm{FR} \; 75511, \; \mathrm{Dec.} \; 11, \; 2008]$

§ 120.435 Which loan pledges do not require notice to or consent by SBA?

Notwithstanding the provisions of §120.434(e), 7(a) loans may be pledged for the following purposes without notice to or consent by SBA:

(a) Treasury tax and loan accounts;

- (b) The deposit of public funds;
- (c) Uninvested trust funds;
- (d) Discount borrowings at a Federal Reserve Bank; or
- (e) Advances by a Federal Home Loan Bank.

[64 FR 6507-6509, Feb. 10, 1999, as amended at 73 FR 75511, Dec. 11, 2008]

CERTIFIED LENDERS PROGRAM (CLP)

§ 120.440 The Certified Lenders Program.

Under the Certified Lenders Program (CLP), designated Lenders process and close 7(a) loans and service and liquidate such loans in accordance with subpart E of this part. SBA gives priority to applications and servicing actions submitted by Lenders under this program, and will provide expedited loan processing or servicing. All other rules in this part 120 relating to the operations of Lenders apply to CLP Lenders.

[61 FR 3235, Jan. 31, 1996; 61 FR 7986, Mar. 1, 1996, as amended at 72 FR 18360, Apr. 12, 2007]

§ 120.441 How does a Lender become a CLP Lender?

- (a) An SBA field office may nominate a Lender or a Lender may request a field office to consider it for CLP status. SBA district directors may approve and renew a Lender's CLP status. The district director will consider whether the Lender:
- (1) Has the ability to process, close, service and liquidate loans;
- (2) Has a satisfactory performance history with SBA, including the submission of complete and accurate loan guarantee application packages;
- (3) Has an acceptable SBA purchase rate: and
- (4) Has shown the ability to work well with the local SBA office.
- (b) If the district director does not approve a request for CLP status, the Lender may appeal to the D/FA, whose decision will be final. If SBA grants CLP status, it applies only in the field office that processed the CLP designation. A CLP Lender must execute a Supplemental Guarantee Agreement that will specify a term not to exceed two years.