trust and support of the Guam community. When Typhoon Pamela devastated the island of Guam in 1976, Nanbo Guam's efforts to provide prompt settlements did not go unnoticed. Along with their good reputation came new applicants and increased premium sales. Akira credits this as the basis of Nanbo Guam's success.

Through the years, Nanbo Guam has developed and grown steadily. In 1977, the company began handling life insurance as the general agent for Pacific Guardian Life, Honolulu. In 1978, they established the Sun Rise, Inc., to open the Japan Frozen Food market. In the 1980's, Nanbo Guam engaged in real estate ventures and revived their import business by establishing the Nanbo Trading Company. In the 1990's, they broadened the scope of their insurance business by concluding another general agency agreement for property and casualty insurance with the Nippon Fire and Marine Insurance Co., Ltd., of Japan and by securing a claims agency agreement from the United Services Automobile Association. Akira Inoue's business acumen and attention to detail and his capability to lead are undoubtedly the driving force behind Nanbo Guam's success.

Outside of his business ventures, Akira additionally devotes personal time and resources to civic and community activities. As one of the founding members of the Japan Club of Guam, he served as its first vice-president in 1972. From 1973 through 1977, he served as the club's president. During his tenure, he was instrumental in raising donations for the Christmas Seal Fund Drive. He was also actively involved with the Vietnam Refugees Relief Drive in addition to serving on the Board of Governors of St. John's Episcopal School. Between 1987 and 1989, he was a member of the committee to establish a Japanese school on Guam. Serving once again as president of the Japan Club of Guam from 1992 through 1995, he worked towards the full payment of the construction loan for the Japanese school and organized a relief fund drive for the victims of the 1995 Kobe earthquake. Akira is also a distinguished member of the Rotary Club of Tumon Bay.

For over three decades, Guam's business community has reaped great benefits from Akira Inoue's efforts and dedication. I join his proud family—his wife, Machiko, his sons, Naoyuki and Tetsuji, and daughters, Sachiko and Yoshiko—who, together with the Guam Chamber of Commerce and the people of Guam, celebrate Akira Inoue's contributions and success. I commend and congratulate him for being chosen as this year's "Small Business Person of the Year."