

appears reasonably calculated to lead to the discovery of admissible evidence.”¹ Subsequent contracts are not admissible to show culpable conduct or to show that the language of a previous contract was ambiguous.²

Pursuant to the explicit language of case law and Federal Rule of Evidence 407, the subsequent agreements are not admissible evidence and could not be used to challenge whether the language of the existing agreement is clear and unambiguous.³ Therefore, the subsequent agreements are only discoverable if they are “reasonably calculated” to lead to admissible evidence. Here, Plaintiff has not offered any explanation as to how the subsequent agreements are likely to lead to admissible evidence. Instead Plaintiff argues that the Court should find the subsequent agreements discoverable because Judge Feinerman found them discoverable in a similar case, *Mervyn v. Nelson Westerberg, Inc.*, case no. 11 CV 6594 (“*Mervyn I*”).

In *Mervyn I*, Judge Feinerman found that the subsequent agreements were discoverable because he agreed with the plaintiff’s argument that they were likely to lead to admissible evidence. In *Mervyn I*, the plaintiff argued that it could use the subsequent agreements during depositions to explore how the parties intended to use the term “effective bottom line discount.” Based on that argument, Judge Feinerman granted the motion to compel and ordered the defendant to produce the subsequent agreements. Judge Feinerman’s ruling is inapplicable to the Court’s analysis in resolving the current motion to compel because, here, Plaintiff has failed to articulate how the subsequent agreements could lead to the discovery of admissible evidence in this case.

The Court finds that the owner-operator agreements created after September 1, 2011 are not admissible and are not likely to lead to admissible evidence. As such they are not discoverable under Rule 26 of the Federal Rules of Civil Procedure. Plaintiff’s motion to compel is denied [dkt. 66].

Date: February 12, 2014

/s/ Magistrate Judge Susan E. Cox

¹ Fed. R. Civ. P. 26(b)(1)

² Fed. R. Evid. 407; *Pastor v. State Farm Mut. Auto. Ins. Co.*, 487 F.3d 1042 (7th Cir. 2007); *OOIDA v. Landstar System, Inc.*, 622 F.3d 130 (11th Cir. 2010).

³ *Id.*