

PROGRAM 1213-S		TERM: 06/01/2015 through 05/01/2016		A J IMAGES, INC.		FCL Graphics, Inc.		GATEWAY PRESS, INC.		Gray Graphics		K-B OFFSET PRINTING, INC.		McDonald & Eudy Printers Inc.			
TITLE: SALUTE YOUR HEALTH NEWSLETTER		BASIS OF AWARD		Roselle, NJ		Harwood Heights, IL		Louisville, KY		Capitol Heights, MD		State College, PA		Temple Hills, MD			
ITEM NO.	DESCRIPTION	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I.	PROOFS																
	Digital one-piece composite laminated halftone proofs/digital color one-off proofs.....per trim/page-size unit	8	\$2.40	\$19.20	\$48.00	\$384.00	\$5.00	\$40.00	\$10.00	\$80.00	\$60.00	\$480.00	\$5.00	\$40.00			
II.	PRINTING AND BINDING																
	Printing in four-color process, including bindingper product																
(1)	Makeready and/or Setup	4	\$419.00	\$1,676.00	\$226.40	\$905.60	\$1,000.00	\$4,000.00	\$600.00	\$2,400.00	\$1,200.00	\$4,800.00	\$425.00	\$1,700.00			
(2)	Running per 1,000 Copies	84	\$45.20	\$3,796.80	\$86.21	\$7,241.64	\$75.00	\$6,300.00	\$75.00	\$6,300.00	\$148.00	\$12,432.00	\$43.20	\$3,628.80			
III.	PACKING AND DISTRIBUTION																
1	Bulk Shipments - Packing and sealing shipping containersper container	24	\$3.25	\$78.00	\$17.35	\$416.40	\$1.50	\$36.00	\$2.00	\$48.00	\$21.00	\$504.00	\$2.50	\$60.00			
2	Mailed Shipments - Addressing single copies (self-mailers) including folding down to 8-1/2 x 5-1/2" and applying wafer seals	80	\$35.10	\$2,808.00	\$45.40	\$3,632.00	\$32.00	\$2,560.00	\$65.00	\$5,200.00	\$22.00	\$1,760.00	\$35.00	\$2,800.00			
	CONTRACTOR TOTALS			\$8,378.00		\$12,579.64		\$12,936.00		\$14,028.00		\$19,976.00		\$8,228.80			
	DISCOUNT		0.00%	\$0.00	3.25%	\$408.84	3.00%	\$388.08	1.00%	\$140.28	0.00%	\$0.00	1.00%	\$82.29			
	DISCOUNTED TOTALS			\$8,378.00		\$12,170.80		\$12,547.92		\$13,887.72		\$19,976.00		\$8,146.51			
PROGRAM 1213-S		TERM: 06/01/2015 through 05/01/2016		Midwest Direct		Mount Vernon Printing		Nittany Valley Offset		Production Press		StayWell Co., LLC.		Taylor/Progressive Impression		WBC Inc. d/b/a Lithexcel	
TITLE: SALUTE YOUR HEALTH NEWSLETTER		BASIS OF AWARD		Cleveland, OH		Laurel, MD		State College, PA		Jacksonville, IL		Yardley, PA		Bloomington, IL		Albuquerque, NM	
ITEM NO.	DESCRIPTION	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PROOFS																
	Digital one-piece composite laminated halftone proofs/digital color one-off proofs.....per trim/page-size unit	8	\$85.00	\$680.00	\$35.00	\$280.00	\$10.00	\$80.00	\$7.42	\$59.36	\$13.00	\$104.00	\$15.85	\$126.80	\$20.00	\$160.00	
II.	PRINTING AND BINDING																
	Printing in four-color process, including bindingper product																
(1)	Makeready and/or Setup	4	\$0.00	\$0.00	\$350.00	\$1,400.00	\$308.00	\$1,232.00	\$200.05	\$800.20	NC		\$467.87	\$1,871.48	\$420.00	\$1,680.00	
(2)	Running per 1,000 Copies	84	\$109.72	\$9,216.48	\$58.00	\$4,872.00	\$75.00	\$6,300.00	\$59.69	\$5,013.96	\$198.00	\$16,632.00	\$151.86	\$12,756.24	\$65.80	\$5,527.20	
III.	PACKING AND DISTRIBUTION																
1	Bulk Shipments - Packing and sealing shipping containersper container	24	\$0.00	\$0.00	\$3.00	\$72.00	\$15.00	\$360.00	\$3.95	\$94.80	\$12.50	\$300.00	\$1.25	\$30.00	\$1.50	\$36.00	
2	Mailed Shipments - Addressing single copies (self-mailers) including folding down to 8-1/2 x 5-1/2" and applying wafer seals	80	\$41.34	\$3,307.20	\$28.50	\$2,280.00	\$45.00	\$3,600.00	\$49.99	\$3,999.20	\$33.33	\$2,666.40	N/C		\$39.00	\$3,120.00	
	CONTRACTOR TOTALS			\$13,203.68		\$8,904.00		\$11,572.00		\$9,967.52		\$19,702.40		\$14,784.52		\$10,523.20	
	DISCOUNT		5.00%	\$660.18	1.00%	\$89.04		\$24.92	0.25%	\$24.92					1.00%	\$105.23	
	DISCOUNTED TOTALS			\$12,543.50		\$8,814.96		\$11,547.08		\$9,942.60		\$19,702.40		\$14,784.52		\$10,417.97	