Program No 0049-S Term 06/01/10 To 05/31/11												
TITLE: THE SMALL BUSINESS ADVOCATE												
			EVOLUTION									
			IMPRESSIONS		K-B OFFSET PRTG.		McDONALD & EUDY		PGI		QUALITY PRTG SVC	
			Rochester, NY		State College, PA		Temple Hills, MD		City Of Industry, CA		Bismarck, ND	
		BASIS OF										
ITEM NO.	DESCRIPTON	AWARD										
I.	**COMPLETE PRODUCT:**		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
(a)	Black:……Per Page											
	Makeready and/or Setup……	40	$74.10	$2,964.00	$50.00	$2,000.00	$60.00	$2,400.00	$44.47	$1,778.80	$35.00	$1,400.00
	Running Per 1,000 Copies……..	450	$37.40	$16,830.00	$8.00	$3,600.00	$22.50	$10,125.00	$27.28	$12,276.00	$15.00	$6,750.00
(b)	Additional Color……Per Page											
	Makeready and/or Setup……	40	$13.65	$546.00	$20.00	$800.00	$20.00	$800.00	$3.28	$131.20	$45.00	$1,800.00
	Running Per 1,000 Copies……..	450	$2.48	$1,116.00	$2.00	$900.00	$2.50	$1,125.00	$2.46	$1,107.00	$25.00	$11,250.00
(c)	Four Color……Per Page											
	Makeready and/or Setup……	34	$148.50	$5,049.00	$100.00	$3,400.00	$95.00	$3,230.00	$70.17	$2,385.78	$120.00	$4,080.00
	Running Per 1,000 Copies……..	306	$41.40	$12,668.40	$10.00	$3,060.00	$20.00	$6,120.00	$31.52	$9,645.12	$35.00	$10,710.00
	CONTRACTOR TOTALS			$39,173.40		$13,760.00		$23,800.00		$27,323.90		$35,990.00
	DISCOUNT		0.25%	$97.93	0.00%	$0.00	1.00%	$238.00	2.00%	$546.48	0.00%	$0.00
	DISCOUNTED TOTALS			$39,075.47		$13,760.00		$23,562.00		$26,777.42		$35,990.00
Program No 0049-S Term 06/01/10 To 05/31/11												
TITLE: THE SMALL BUSINESS ADVOCATE												
									CURRENT			
			QUINTESSENTIAL		SOC, INC		GRAY GRAPHICS		CONTRACTOR			
			Upper Marlboro, MD		Arlington, VA		Capitol Heights, MD		GRAY GRAPHICS			
		BASIS OF										
ITEM NO.	DESCRIPTON	AWARD										
I.	**COMPLETE PRODUCT:**		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
(a)	Black:……Per Page											
	Makeready and/or Setup……	40	$60.00	$2,400.00	$28.00	$1,120.00	$25.00	$1,000.00	$30.00	$1,200.00		
	Running Per 1,000 Copies……..	450	$25.00	$11,250.00	$9.90	$4,455.00	$10.00	$4,500.00	$13.00	$5,850.00		
(b)	Additional Color……Per Page											
	Makeready and/or Setup……	40	$40.00	$1,600.00	$28.00	$1,120.00	$15.00	$600.00	$24.28	$971.20		
	Running Per 1,000 Copies……..	450	$5.00	$2,250.00	$7.90	$3,555.00	$0.50	$225.00	$6.76	$3,042.00		
(c)	Four Color……Per Page											
	Makeready and/or Setup……	34	$120.00	$4,080.00	$35.00	$1,190.00	$65.00	$2,210.00	$98.38	$3,344.92		
	Running Per 1,000 Copies……..	306	$30.00	$9,180.00	$32.00	$9,792.00	$15.00	$4,590.00	$28.56	$8,739.36		
	CONTRACTOR TOTALS			$30,760.00		$21,232.00		$13,125.00		$23,147.48		
	DISCOUNT		5.00%	$1,538.00	2.00%	$424.64	2.00%	$262.50	2.00%	$462.95		
	DISCOUNTED TOTALS			$29,222.00		$20,807.36		$12,862.50		$22,684.53		
								AWARD				