

Prog:	0079-S										
Title:	State Magazine										
Agency:	Department of State										
Term:	November 1, 2013 thru October 31, 2014										
			Colonial Press			Gateway Press		Gray Graphics		Intelligencer Printing	
		BASIS OF	Miami, FL		Louisville, KY		Capitol Heights, MD		Lancaster, PA		
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	PREPRESS:										
(a)	Trim/Page-size unit produced from electronic file..										
	.....per color/per page.....	3080	\$3.00	\$9,240.00	\$3.00	\$9,240.00	\$2.00	\$6,160.00	\$2.37	\$7,299.60
(b)	Digital Color Content Proofs	104	\$5.00	\$520.00	\$3.50	\$364.00	\$3.00	\$312.00	\$2.63	\$273.52	
(c)	Inkjet (high res) Proofs	104	\$12.00	\$1,248.00	\$4.00	\$416.00	\$5.00	\$520.00	\$5.25	\$546.00	
(d)	System Timework	1	\$60.00	\$60.00	\$50.00	\$50.00	\$85.00	\$85.00	\$84.00	\$84.00	
II.	PRINTING AND BINDING:										
(a)	Complete Cover (cost includes printing in four process colors and aqueous gloss coating for cover pages 1 and 4.....										
	.....per complete cover.....									
	<u>Makeready and/or Setup</u>	12	\$436.00	\$5,232.00	\$900.00	\$10,800.00	\$650.00	\$7,800.00	\$851.18	\$10,214.16	
	<u>Running Per 1,000 Copies</u>	264	\$101.40	\$26,769.60	\$87.00	\$22,968.00	\$90.00	\$23,760.00	\$87.70	\$23,152.80	
(b)	Printing text pages in four-color process.....										
	.....per page.....									
	<u>Makeready and/or Setup</u>	528	\$59.41	\$31,368.48	\$45.00	\$23,760.00	\$52.00	\$27,456.00	\$38.54	\$20,349.12	
	<u>Running Per 1,000 Copies</u>	12000	\$11.92	\$143,040.00	\$8.50	\$102,000.00	\$10.00	\$120,000.00	\$11.89	\$142,680.00	
III.	PACKING AND DISTRIBUTION:										
1.	<u>Bulk shipments (other than by mail):</u>										
(a)	Packing and sealing shipping containers.....										
	.....per container.....	9247	\$1.15	\$10,634.05	\$1.50	\$13,870.50	\$1.50	\$13,870.50	\$1.71	\$15,812.37
2.	<u>Mailing:</u>										
(a)	Affixing labels on single copies (self-mailer).....										
	.....per 100 labels.....	1005	\$3.50	\$3,517.50	\$4.00	\$4,020.00	\$3.50	\$3,517.50	\$5.00	\$5,025.00
(b)	Single or multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	7258	\$0.30	\$2,177.40	\$0.35	\$2,540.30	\$0.25	\$1,814.50	\$0.47	\$3,411.26	
(c.)	Multiple copies over 200 leaves, up to 12lbs., in cushioned shipping bags, or packed in shipping containers (maximum gross weight 14lbs.).....										
	.....per bag or container.....	549	\$1.50	\$823.50	\$1.00	\$549.00	\$1.25	\$686.25	\$1.58	\$867.42
	CONTRACTOR TOTALS			\$234,630.53		\$190,577.80		\$205,981.75		\$229,715.25	
	DISCOUNT		3.00%	\$7,038.92	3.00%	\$5,717.33	2.00%	\$4,119.64	5.00%	\$11,485.76	
	DISCOUNTED TOTALS			\$227,591.61		\$184,860.47		\$201,862.11		\$218,229.49	

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			Mt. Vernon Printing		NPC, Inc.		Peake/Delancey	
			Landover, MD		Claysburg, PA		Cheverly, MD	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:							
(a)	Trim/Page-size unit produced from electronic file..							
	.....per color/per page.....	3080	\$1.11	\$3,418.80	\$2.00	\$6,160.00	\$4.00	\$12,320.00
(b)	Digital Color Content Proofs	104	\$2.20	\$228.80	\$1.00	\$104.00	\$2.00	\$208.00
(c)	Inkjet (high res) Proofs	104	\$1.15	\$119.60	\$10.00	\$1,040.00	\$28.00	\$2,912.00
(d)	System Timework	1	\$95.00	\$95.00	\$150.00	\$150.00	\$90.00	\$90.00
II.	PRINTING AND BINDING:							
(a)	Complete Cover (cost includes printing in four process colors and aqueous gloss coating for cover pages 1 and 4.....							
	.....per complete cover.....							
	Makeready and/or Setup	12	\$550.00	\$6,600.00	\$450.00	\$5,400.00	\$880.00	\$10,560.00
	Running Per 1,000 Copies	264	\$110.00	\$29,040.00	\$58.00	\$15,312.00	\$86.00	\$22,704.00
(b)	Printing text pages in four-color process.....							
	.....per page.....							
	Makeready and/or Setup	528	\$56.00	\$29,568.00	\$45.00	\$23,760.00	\$85.00	\$44,880.00
	Running Per 1,000 Copies	12000	\$10.69	\$128,280.00	\$13.00	\$156,000.00	\$11.00	\$132,000.00
III.	PACKING AND DISTRIBUTION:							
1.	<u>Bulk shipments (other than by mail):</u>							
(a)	Packing and sealing shipping containers.....							
	.....per container.....	9247	\$1.50	\$13,870.50	\$1.15	\$10,634.05	\$2.25	\$20,805.75
2.	<u>Mailing:</u>							
(a)	Affixing labels on single copies (self-mailer).....							
	.....per 100 labels.....	1005	\$4.00	\$4,020.00	\$6.80	\$6,834.00	\$4.10	\$4,120.50
(b)	Single or multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	7258	\$0.65	\$4,717.70	\$0.50	\$3,629.00	\$1.75	\$12,701.50
(c.)	Multiple copies over 200 leaves, up to 12lbs., in cushioned shipping bags, or packed in shipping containers (maximum gross weight 14lbs.).....							
	.....per bag or container.....	549	\$1.60	\$878.40	\$2.00	\$1,098.00	\$2.50	\$1,372.50
	CONTRACTOR TOTALS			\$220,836.80		\$230,121.05		\$264,674.25
	DISCOUNT		1.00%	\$2,208.37	0.25%	\$575.30	1.00%	\$2,646.74
	DISCOUNTED TOTALS			\$218,628.43		\$229,545.75		\$262,027.51

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			Stephenson Printing		McArdle Printing		CURRENT CONTRACTOR	
			Alexandria, VA		Upper Marlboro, MD		McDonald & Eudy	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:							
(a)	Trim/Page-size unit produced from electronic file..							
	.....per color/per page.....	3080	\$2.50	\$7,700.00	\$2.80	\$8,624.00	\$3.50	\$10,780.00
(b)	Digital Color Content Proofs	104	\$19.75	\$2,054.00	\$1.50	\$156.00		\$0.00
(c)	Inkjet (high res) Proofs	104	\$7.00	\$728.00	\$9.00	\$936.00		\$0.00
(d)	System Timework	1	\$85.00	\$85.00	\$70.00	\$70.00	\$85.00	\$85.00
II.	PRINTING AND BINDING:							
(a)	Complete Cover (cost includes printing in four process colors and aqueous gloss coating for cover pages 1 and 4.....							
	.....per complete cover.....							
	Makeready and/or Setup	12	\$1,105.00	\$13,260.00	\$552.00	\$6,624.00	\$800.00	\$9,600.00
	Running Per 1,000 Copies	264	\$93.45	\$24,670.80	\$63.63	\$16,798.32	\$111.00	\$29,304.00
(b)	Printing text pages in four-color process.....							
	.....per page.....							
	Makeready and/or Setup	528	\$64.94	\$34,288.32	\$35.90	\$18,955.20	\$85.00	\$44,880.00
	Running Per 1,000 Copies	12000	\$9.71	\$116,520.00	\$10.20	\$122,400.00	\$10.00	\$120,000.00
III.	PACKING AND DISTRIBUTION:							
1.	<u>Bulk shipments (other than by mail):</u>							
(a)	Packing and sealing shipping containers.....							
	.....per container.....	9247	\$2.25	\$20,805.75	\$1.00	\$9,247.00	\$1.25	\$11,558.75
2.	<u>Mailing:</u>							
(a)	Affixing labels on single copies (self-mailer).....							
	.....per 100 labels.....	1005	\$3.75	\$3,768.75	\$3.00	\$3,015.00	\$3.75	\$3,768.75
(b)	Single or multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	7258	\$0.45	\$3,266.10	\$0.30	\$2,177.40	\$0.25	\$1,814.50
(c.)	Multiple copies over 200 leaves, up to 12lbs., in cushioned shipping bags, or packed in shipping containers (maximum gross weight 14lbs.).....							
	.....per bag or container.....	549	\$1.50	\$823.50	\$1.25	\$686.25	\$1.50	\$823.50
	CONTRACTOR TOTALS			\$227,970.22		\$189,689.17		\$232,614.50
	DISCOUNT		2.00%	\$4,559.40	5.00%	\$9,484.46	1.00%	\$2,326.15
	DISCOUNTED TOTALS			\$223,410.82		\$180,204.71		\$230,288.35
						AWARDED		