

ITEM NO.	DESCRIPTION	BASIS OF AWARD	EU SERVICES Rockville, MD		GRAPHIC VISIONS Gaithersburg, MD		GRAY GRAPHICS Capitol Heights, MD		McDONALD & EUDY Temple Hills, MD		WBC, Inc. Albuquerque, NM		
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. PRINTING AND BINDING:</b>													
(a)	2-Page Product - single ink color .....per page												
(1)	Makeready and/or Setup	2	65.00	\$ 130.00	95.00	\$ 190.00	150.00	\$ 300.00	\$ 50.00	\$ 100.00	\$ 12.00	\$ 24.00	
(2)	Running Per 100 Copies	10	0.15	\$ 1.50	3.50	\$ 35.00	4.00	\$ 40.00	\$ 0.25	\$ 2.50	\$ 2.00	\$ 20.00	
(b)	4-Page Product - single ink color .....per page												
(1)	Makeready and/or Setup	774	65.00	\$ 50,310.00	75.00	\$ 58,050.00	75.00	\$ 58,050.00	\$ 40.00	\$ 30,960.00	\$ 10.00	\$ 7,740.00	
(2)	Running Per 100 Copies	41,046	0.17	\$ 6,977.82	2.30	\$ 94,405.80	1.75	\$ 71,830.50	\$ 0.26	\$ 10,671.96	\$ 1.50	\$ 61,569.00	
(c)	Saddle-Stitched Product - single ink color ...per page												
(1)	Makeready and/or Setup	2,328	\$38.00	\$ 88,464.00	\$12.50	\$ 29,100.00	\$15.00	\$ 34,920.00	\$ 9.50	\$ 22,116.00	\$ 5.00	\$ 11,640.00	
(2)	Running Per 100 Copies	123,169	\$0.28	\$ 34,487.32	\$0.36	\$ 44,340.84	\$0.35	\$ 43,109.15	\$ 0.25	\$ 30,792.25	\$ 1.00	\$ 123,169.00	
<b>II. PAPER: Per 100 Leaves</b>													
(a)	White C.W. Writing 20 lb.	46,164	\$0.78	\$ 36,007.92	\$0.78	\$ 36,007.92	\$1.00	\$ 46,164.00	\$ 0.67	\$ 30,929.88	\$ 1.10	\$ 50,780.40	
(b)	Colored C.W. Writing 20 lb.	35,948	\$1.05	\$ 37,745.40	\$1.15	\$ 41,340.20	\$1.30	\$ 46,732.40	\$ 1.05	\$ 37,745.40	\$ 1.50	\$ 53,922.00	
<b>III. ADDITIONAL OPERATIONS:</b>													
(a)	Add'l folding (16-pages or less).....per 100 cps	13,888	\$0.65	\$ 9,027.20	\$1.90	\$ 26,387.20	\$2.00	\$ 27,776.00	\$ 0.65	\$ 9,027.20	\$ 5.00	\$ 69,440.00	
(b)	Shrink-film packaging.....per package.....	44,112	\$0.20	\$ 8,822.40	\$0.20	\$ 8,822.40	\$0.25	\$ 11,028.00	\$ 0.15	\$ 6,616.80	\$ 0.30	\$ 13,233.60	
(c)	Collating/Tip-in.....per 100 sets	58	\$120.00	\$ 6,960.00	\$10.00	\$ 580.00	\$50.00	\$ 2,900.00	\$ 50.00	\$ 2,900.00	\$ 5.00	\$ 290.00	
CONTRACTOR'S SUBTOTAL				\$ 278,933.56		\$ 339,259.36		\$ 342,850.05		\$ 181,861.99		\$ 391,828.00	
CONTRACTOR'S PAPER PRICE				\$73,753.32		\$77,348.12		\$92,896.40		\$68,675.28		\$104,702.40	
SUBTOTAL LESS PAPER				\$205,180.24		\$261,911.24		\$249,953.65		\$113,186.71		\$287,125.60	
ACCELERATED SCHEDULE 30%				\$61,554.07		\$78,573.37		\$74,986.10		\$33,956.01		\$86,137.68	
IV. PERCENTAGE INCREASE				8.00%	\$4,924.33	10.00%	\$7,857.34	20.00%	\$14,997.22	5.00%	\$1,697.80	35.00%	\$30,148.19
CONTRACTOR TOTALS				\$283,857.89		\$347,116.70		\$357,847.27		\$183,559.79		\$421,976.19	
DISCOUNT				0.25%	\$709.64	0.50%	\$1,735.58	2.00%	\$7,156.95	1.00%	\$1,835.60	1.00%	\$4,219.76
DISCOUNTED TOTALS				\$283,148.24		\$345,381.11		\$350,690.32		\$181,724.19		\$417,756.43	

ITEM NO.	DESCRIPTION	BASIS OF AWARD	WEST SHORE PRINTING Mechanicsburg, PA		CURRENT CONTRACTOR Gray Graphics	
			UNIT RATE	COST	UNIT RATE	COST
<b>I. PRINTING AND BINDING:</b>						
(a)	2-Page Product - single ink color .....per page					
(1)	Makeready and/or Setup	2	3.50	\$ 7.00	XXXX	
(2)	Running Per 100 Copies	10	0.35	\$ 3.50	XXXX	
(b)	4-Page Product - single ink color .....per page					
(1)	Makeready and/or Setup	774	3.50	\$ 2,709.00	XXXX	
(2)	Running Per 100 Copies	41,046	0.35	\$ 14,366.10	XXXX	
(c)	Saddle-Stitched Product - single ink color ...per page					
(1)	Makeready and/or Setup	2,328	\$3.50	\$ 8,148.00	XXXX	
(2)	Running Per 100 Copies	123,169	\$0.35	\$ 43,109.15	XXXX	
<b>II. PAPER: Per 100 Leaves</b>						
(a)	White C.W. Writing 20 lb.	46,164	\$0.80	\$ 36,931.20	\$0.72	\$ 33,238.08
(b)	Colored C.W. Writing 20 lb.	35,948	\$1.40	\$ 50,327.20	\$1.10	\$ 39,542.80
<b>III. ADDITIONAL OPERATIONS:</b>						
(a)	Add'l folding (16-pages or less).....per 100 cps	13,888	\$4.00	\$ 55,552.00	\$1.00	\$ 13,888.00
(b)	Shrink-film packaging.....per package.....	44,112	\$0.20	\$ 8,822.40	\$0.18	\$ 7,940.16
(c)	Collating/Tip-in.....per 100 sets	58	\$10.00	\$ 580.00	\$30.00	\$ 1,740.00
CONTRACTOR'S SUBTOTAL				\$ 220,555.55		
CONTRACTOR'S PAPER PRICE				\$87,258.40		
SUBTOTAL LESS PAPER				\$133,297.15		
ACCELERATED SCHEDULE 30%				\$39,989.15		
IV. PERCENTAGE INCREASE				20.00%	\$7,997.83	10.00%
CONTRACTOR TOTALS				\$228,553.38		
DISCOUNT				2.00%	\$4,571.07	1.00%
DISCOUNTED TOTALS				\$223,982.31		
				<b>AWARDED</b>		