

PROGRAM 6441-S												
			MONARCH LITHO		PRODUCTION PRESS		TODD ALLAN PRINTING CO		SEAWAY PRINTING		PREV VENDOR	
			Montebello		Jacksonville		Beltsville		Green Bay			
ITEM NUMBER	ITEM DESCRIPTION	BASIS OF AWARD	UNIT RATE	CA COST	UNIT RATE	IL COST	UNIT RATE	MD COST	UNIT RATE	WI COST	UNIT RATE	COST
I. PRINTING AND BINDING:												
(a)	Magazine Per Page											
(1)	Make ready and/or Setup.....	288	\$74.40	\$21,427.20	\$68.00	\$19,584.00	\$53.75	\$15,480.00	\$38.35	\$11,044.80	\$73.68	\$21,219.84
(2)	Running Per 1,000 Copies.....	2,864	\$12.20	\$34,940.80	\$11.49	\$32,907.36	\$10.35	\$29,642.40	\$11.83	\$33,881.12	\$9.47	\$27,122.08
(b)	Planner Per Page											
(1)	Make ready and/or Setup.....	36	\$85.60	\$3,081.60	\$72.97	\$2,626.92	\$58.75	\$2,115.00	\$42.08	\$1,514.88	\$73.68	\$2,652.48
(2)	Running Per 1,000 Copies.....	450	\$12.50	\$5,625.00	\$12.05	\$5,422.50	\$10.95	\$4,927.50	\$9.79	\$4,405.50	\$12.47	\$5,611.50
(c)	Per Subscription Card											
(1)	Make ready and/or Setup.....	1	\$678.00	\$678.00	\$88.00	\$88.00	\$685.00	\$685.00	\$329.96	\$329.96	\$605.26	\$605.26
(2)	Running Per 1,000 Copies.....	10	\$34.20	\$342.00	\$89.80	\$898.00	\$45.00	\$450.00	\$26.21	\$262.10	\$34.16	\$341.60
(d)	Drilling											
(1)	Make ready and/or Setup.....	XXXXXX										
(2)	Running Per 1,000 Copies.....	13	\$7.00	\$91.00	\$205.80	\$2,675.40	\$11.00	\$143.00	\$7.16	\$93.08	\$20.00	\$260.00
II. PACKING/MAILING:												
(a)	Affixing furnished labels on single copies (self-mailer) or inkjet directly onto cover											
	.....per 100 labels.....	372	\$7.00	\$2,604.00	\$4.95	\$1,841.40	\$5.00	\$1,860.00	\$3.16	\$1,175.52	\$4.74	\$1,763.28
(b)	Single copy in kraft envelope (up to 200 leaves)											
	.....per envelope.....	143	\$0.95	\$135.85	\$0.82	\$117.26	\$0.50	\$71.50	\$0.32	\$45.76	\$0.37	\$52.91
(c)	Single or multiple copies over 200 leaves, up to 12 lbs., in cushioned shipping bags, or wrapped in shipping bundles (max. gross wgt. 14 lbs.).....per bag or bundle.....	582	\$1.65	\$960.30	\$1.85	\$1,076.70	\$1.00	\$582.00	\$1.32	\$768.24	\$0.84	\$488.88
(d)	Quantities over 12 lbs., up to 24 lbs., wrapped in shipping bundles, or packed in shipping containers, (max. gross wgt. 27 lbs.)											
	.....per bundle or container.....	67	\$2.00	\$134.00	\$3.95	\$264.65	\$2.50	\$167.50	\$1.58	\$105.86	\$1.32	\$88.44
(e)	Quantities over 24 lbs., up to 36 lbs., packed in shipping containers (max. gross wgt. 40 lbs.)											
	.....per container.....	108	\$2.50	\$270.00	\$4.65	\$502.20	\$3.50	\$378.00	\$1.58	\$170.64	\$1.58	\$170.64
TOTAL				\$70,289.75		\$68,004.39		\$56,501.90		\$53,797.46		\$60,376.91
DISCOUNT				2.00% \$1,405.80	2.00%	\$1,360.09	5.00%	\$2,825.10	5.00%	\$2,689.87	2.00%	\$1,207.54
NET TOTAL				20 days \$68,883.96	20 days	\$66,644.30	20 days	\$53,676.81	20 days	\$51,107.59	21 days	\$59,169.37