

Program No 5506-S Term: February 13, 2012 to January 31, 2013 Plus Up to 4 Option Years

TITLE: Army Chemical Review, Military Police Professional Bulletin, and Engineer Professional Bulletin

| ITEM NO. | DESCRIPTION | BASIS OF AWARD | Gray Graphics Capitol Heights, MD | | K-B Offset Printing, Inc. State College, PA | | Linemark Printing Upper Marlboro, MD | | WBC Inc, d/b/a Lithexcel Albuquerque, NM | |
|------------|--|----------------|--------------------------------------|--------------------|--|--------------------|---|--------------------|---|---------------------|
| | | | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| I. | COMPLETE PRODUCT: Including paper, proofs, and operations necessary for the complete production and distribution. See item II for additional costs. | | | | | | | | | |
| (a) | Covers 1 and 4 print in 4-color process plus aqueous, and covers 2 and 3 in black.....per order: | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 7 | \$600.00 | \$4,200.00 | \$250.00 | \$1,750.00 | \$600.00 | \$4,200.00 | \$530.00 | \$3,710.00 |
| (2) | Running per 100 copies..... | 535 | \$13.00 | \$6,955.00 | \$9.50 | \$5,082.50 | \$13.40 | \$7,169.00 | \$40.00 | \$21,400.00 |
| (b) | Additional cost for Cover 2 and 3 printing in a 2nd ink color that can be built from 4 color process... per order: | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 4 | \$100.00 | \$400.00 | \$300.00 | \$1,200.00 | \$100.00 | \$400.00 | \$168.00 | \$672.00 |
| (2) | Running per 100 copies..... | 280 | \$1.00 | \$280.00 | \$3.00 | \$840.00 | \$0.60 | \$168.00 | \$6.00 | \$1,680.00 |
| (c) | Text pages printing in black ink only.....per page: | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 300 | \$15.00 | \$4,500.00 | \$10.00 | \$3,000.00 | \$20.00 | \$6,000.00 | \$15.00 | \$4,500.00 |
| (2) | Running per 100 copies..... | 23,440 | \$0.65 | \$15,236.00 | \$0.60 | \$14,064.00 | \$1.00 | \$23,440.00 | \$3.80 | \$89,072.00 |
| (d) | Text pages printing in black + 1 add'l color of ink.... per page: | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 76 | \$20.00 | \$1,520.00 | \$10.00 | \$760.00 | \$28.00 | \$2,128.00 | \$26.00 | \$1,976.00 |
| (2) | Running per 100 copies..... | 6,320 | \$1.00 | \$6,320.00 | \$0.75 | \$4,740.00 | \$1.15 | \$7,268.00 | \$4.50 | \$28,440.00 |
| (e) | Envelopes, cushioned bags, printing in black ink....per order: | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 7 | \$100.00 | \$700.00 | \$50.00 | \$350.00 | \$75.00 | \$525.00 | \$60.00 | \$420.00 |
| (2) | Running per 100 copies..... | 100 | \$5.00 | \$500.00 | \$1.25 | \$125.00 | \$3.00 | \$300.00 | \$8.00 | \$800.00 |
| II. | PACKING: | | | | | | | | | |
| | <i>Mailed copies:</i> | | | | | | | | | |
| (a) | Single copy envelopes.....per envelope..... | 3,958 | \$0.30 | \$1,187.40 | \$0.50 | \$1,979.00 | \$0.30 | \$1,187.40 | \$0.80 | \$3,166.40 |
| (b) | Multiple copies in kraft envelope or in cushioned shipping bags (2 to 5 pamphlets) ...per env./bag... | 4,700 | \$1.00 | \$4,700.00 | \$1.00 | \$4,700.00 | \$1.00 | \$4,700.00 | \$1.50 | \$7,050.00 |
| (c) | Multiple copies in containers or in cushioned shipping bags (6 to 80 pamphlets)...per env./bag... | 1,300 | \$1.50 | \$1,950.00 | \$1.50 | \$1,950.00 | \$1.50 | \$1,950.00 | \$1.80 | \$2,340.00 |
| | <i>Bulk shipments:</i> | | | | | | | | | |
| (d) | Bulk shipment (f.o.b. destination) copies in containers.....per container..... | 445 | \$2.00 | \$890.00 | \$3.00 | \$1,335.00 | \$4.00 | \$1,780.00 | \$2.00 | \$890.00 |
| III | ADDITIONAL OPERATIONS: | | | | | | | | | |
| (a) | NCOA certification setup.....per order..... | 7 | \$100.00 | \$700.00 | \$20.00 | \$140.00 | \$125.00 | \$875.00 | \$25.00 | \$175.00 |
| (b) | NCOA certification updates.....per 1,000 addresses | 10 | \$40.00 | \$400.00 | \$5.00 | \$50.00 | \$25.00 | \$250.00 | \$5.00 | \$50.00 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | CONTRACTOR TOTALS | | | \$50,438.40 | | \$42,065.50 | | \$62,340.40 | | \$166,341.40 |
| | DISCOUNT | | 1% | \$504.38 | 0% | | 5% | \$3,117.02 | 1% | \$1,663.41 |
| | DISCOUNTED TOTALS | | | \$49,934.02 | | \$42,065.50 | | \$59,223.38 | | \$164,677.99 |

Prepared by: TF
Proofread by: FM

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TITLE: Army Chemical Review, Military Police Professional Bulletin, and Engineer Professional Bulletin

| ITEM NO. | DESCRIPTION | BASIS OF AWARD | McDonald & Eudy Printers Inc. Temple Hills, MD | | Publishers Press Inc. Lebanon Junction, KY | | Todd Allan Printing Beltsville, MD | | Universal Printing Company Brownwood, TX | | Previous Contractor McDonald & Eudy Temple Hills, MD | |
|------------|--|----------------|--|--------------------|--|--------------------|------------------------------------|--------------------|--|--------------------|--|--------------------|
| | | | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| I. | COMPLETE PRODUCT: Including paper, proofs, and operations necessary for the complete production and distribution. See item II for additional costs. | | | | | | | | | | | |
| (a) | Covers 1 and 4 print in 4-color process plus aqueous, and covers 2 and 3 in black.....per order: | | | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 7 | \$1,200.00 | \$8,400.00 | \$587.87 | \$4,115.09 | \$975.00 | \$6,825.00 | \$878.79 | \$6,151.53 | \$1,075.00 | \$7,525.00 |
| (2) | Running per 100 copies..... | 535 | \$12.00 | \$6,420.00 | \$9.68 | \$5,178.80 | \$12.00 | \$6,420.00 | \$12.13 | \$6,489.55 | \$11.00 | \$5,885.00 |
| (b) | Additional cost for Cover 2 and 3 printing in a 2nd ink color that can be built from 4 color process... per order: | | | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 4 | \$75.00 | \$300.00 | NC | \$0.00 | \$65.00 | \$260.00 | \$209.09 | \$836.36 | \$75.00 | \$300.00 |
| (2) | Running per 100 copies..... | 280 | \$1.50 | \$420.00 | NC | \$0.00 | \$0.75 | \$210.00 | NC | \$0.00 | \$1.50 | \$420.00 |
| (c) | Text pages printing in black ink only.....per page: | | | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 300 | \$12.00 | \$3,600.00 | \$29.72 | \$8,916.00 | \$19.00 | \$5,700.00 | \$45.58 | \$13,674.00 | \$20.00 | \$6,000.00 |
| (2) | Running per 100 copies..... | 23,440 | \$0.79 | \$18,517.60 | \$0.48 | \$11,251.20 | \$0.55 | \$12,892.00 | \$0.48 | \$11,251.20 | \$0.60 | \$14,064.00 |
| (d) | Text pages printing in black + 1 add'l color of ink.... per page: | | | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 76 | \$23.00 | \$1,748.00 | \$35.35 | \$2,686.60 | \$24.00 | \$1,824.00 | \$45.58 | \$3,464.08 | \$25.00 | \$1,900.00 |
| (2) | Running per 100 copies..... | 6,320 | \$0.83 | \$5,245.60 | \$0.68 | \$4,297.60 | \$0.60 | \$3,792.00 | \$0.48 | \$3,033.60 | \$0.60 | \$3,792.00 |
| (e) | Envelopes, cushioned bags, printing in black ink....per order: | | | | | | | | | | | |
| (1) | Makeready and/or setup charges..... | 7 | \$50.00 | \$350.00 | NC | \$0.00 | \$75.00 | \$525.00 | NC | \$0.00 | \$75.00 | \$525.00 |
| (2) | Running per 100 copies..... | 100 | \$3.50 | \$350.00 | \$31.58 | \$3,158.00 | \$3.00 | \$300.00 | NC | \$0.00 | \$1.50 | \$150.00 |
| II. | PACKING: | | | | | | | | | | | |
| | <i>Mailed copies:</i> | | | | | | | | | | | |
| (a) | Single copy envelopes.....per envelope..... | 3,958 | \$0.25 | \$989.50 | \$0.34 | \$1,345.72 | \$0.28 | \$1,108.24 | \$0.27 | \$1,068.66 | \$0.25 | \$989.50 |
| (b) | Multiple copies in kraft envelope or in cushioned shipping bags (2 to 5 pamphlets) ...per env./bag... | 4,700 | \$0.95 | \$4,465.00 | \$0.92 | \$4,324.00 | \$1.05 | \$4,935.00 | \$0.95 | \$4,465.00 | \$1.00 | \$4,700.00 |
| (c) | Multiple copies in containers or in cushioned shipping bags (6 to 80 pamphlets)...per env./bag... | 1,300 | \$1.75 | \$2,275.00 | \$0.92 | \$1,196.00 | \$2.25 | \$2,925.00 | \$2.12 | \$2,756.00 | \$1.75 | \$2,275.00 |
| | <i>Bulk shipments:</i> | | | | | | | | | | | |
| (d) | Bulk shipment (f.o.b. destination) copies in containers.....per container..... | 445 | \$2.00 | \$890.00 | \$0.76 | \$338.20 | \$5.00 | \$2,225.00 | \$6.26 | \$2,785.70 | \$4.00 | \$1,780.00 |
| III | ADDITIONAL OPERATIONS: | | | | | | | | | | | |
| (a) | NCOA certification setup.....per order..... | 7 | \$125.00 | \$875.00 | \$211.84 | \$1,482.88 | \$50.00 | \$350.00 | \$85.00 | \$595.00 | \$125.00 | \$875.00 |
| (b) | NCOA certification updates.....per 1,000 addresses | 10 | \$4.50 | \$45.00 | NC | \$0.00 | \$10.00 | \$100.00 | NC | \$0.00 | \$4.50 | \$45.00 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | CONTRACTOR TOTALS | | | \$54,890.70 | | \$48,290.09 | | \$50,391.24 | | \$56,570.68 | | \$51,225.50 |
| | DISCOUNT | | 1% | \$548.91 | 5% | \$2,414.50 | 5% | \$2,519.56 | 1% | \$565.71 | 1% | \$512.26 |
| | DISCOUNTED TOTALS | | | \$54,341.79 | | \$45,875.59 | | \$47,871.68 | | \$56,004.97 | | \$50,713.24 |

Awarded