

Program No. 243-S Term 08/12/14 To 07/31/15												
Title: PRINT ON DEMAND PUBLICATIONS												
			GRAPHIC COMMUNICATIONS, INC.				TEXAS DIGITAL COPY & PRINT		WBC Inc, d/b/a LITHEXCEL		DIGITAL IMPRESSIONS	
			Upper Marlboro, MD		GRAY GRAPHICS CAPITOL HEIGHTS, MD		San Antonio, TX		Albuquerque, NM		FREDERICKSBURG, VA	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS:												
(a)	Scanning text matter.....per page	2,400	\$8.00	\$19,200.00	\$0.20	\$480.00	\$0.05	\$120.00	\$1.00	\$2,400.00	No Charge	\$0.00
(b)	Scanning halftones (digitization).....per illustration	258	\$15.00	\$3,870.00	\$0.25	\$64.50	\$0.05	\$12.90	\$10.00	\$2,580.00	No Charge	\$0.00
	Makeready and/or Setup											
II. PRINTING AND BINDING:												
1. Products for 5 x 5", 5 x 8" and 6 x 9"												
(a)	Saddle-Stitched: Prtg text in black, including binding.....per page	7,680	\$1.06	\$8,140.80	\$0.04	\$307.20	\$0.02	\$138.24	\$0.02	\$115.20	\$0.008	\$61.44
(b)	Saddle-Stitched: Prtg text in full color, including binding.....per page	22,400	\$1.14	\$25,446.40	\$0.15	\$3,360.00	\$0.10	\$2,240.00	\$0.06	\$1,344.00	\$0.037	\$828.80
(c)	Perfect-Bound: Prtg text in black, including binding.....per page	38,400	\$5.40	\$207,360.00	\$0.03	\$1,152.00	\$0.03	\$960.00	\$0.02	\$768.00	\$0.008	\$307.20
(d)	Perfect-Bound: Prtg text in full color, including binding.....per page	18,000	\$5.75	\$103,500.00	\$0.20	\$3,600.00	\$0.15	\$2,700.00	\$0.08	\$1,350.00	\$0.038	\$684.00
(e)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in black including binding.....per side	640	\$2.00	\$1,280.00	\$0.50	\$320.00	\$0.03	\$19.20	\$0.10	\$64.00	\$0.008	\$5.12
(f)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in full color, including binding.....per side	1,270	\$2.50	\$3,175.00	\$1.00	\$1,270.00	\$0.15	\$190.50	\$0.25	\$317.50	\$0.037	\$46.99
(g)	Looseleaf Products: Prtg text and cover in black, including binding.....per page	8,000	\$1.00	\$8,000.00	\$0.04	\$320.00	\$0.02	\$144.00	\$0.02	\$120.00	\$0.006	\$48.00
(h)	Looseleaf Products: Prtg text and cover in full color, including binding.....per page	6,000	\$1.13	\$6,780.00	\$0.15	\$900.00	\$0.11	\$660.00	\$0.07	\$390.00	\$0.032	\$192.00
2. Products for 7 x 10" and 8-1/2 x 11":												
(a)	Saddle-Stitched: Prtg text in black, including binding.....per page	7,200	\$1.26	\$9,072.00	\$0.05	\$360.00	\$0.02	\$129.60	\$0.02	\$144.00	\$0.014	\$103.68
(b)	Saddle-Stitched: Prtg text in full color, including binding.....per page	43,200	\$1.40	\$60,480.00	\$0.18	\$7,776.00	\$0.10	\$4,320.00	\$0.12	\$5,184.00	\$0.056	\$2,419.20
(c)	Perfect-Bound: Prtg text in black, including binding.....per page	30,000	\$6.40	\$192,000.00	\$0.04	\$1,200.00	\$0.03	\$750.00	\$0.03	\$750.00	\$0.014	\$420.00
(d)	Perfect-Bound: Prtg text in full color, including binding.....per page	24,000	\$6.75	\$162,000.00	\$0.22	\$5,280.00	\$0.15	\$3,600.00	\$0.16	\$3,720.00	\$0.066	\$1,584.00
(e)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in black including binding.....per side	1,400	\$2.20	\$3,080.00	\$0.60	\$840.00	\$0.03	\$42.00	\$0.12	\$168.00	\$0.016	\$22.40
(f)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in full color, including binding.....per side	1,800	\$2.70	\$4,860.00	\$1.15	\$2,070.00	\$0.15	\$270.00	\$0.40	\$720.00	\$0.058	\$104.40
(g)	Looseleaf Products: Prtg text and cover in black, including binding.....per page	12,000	\$1.06	\$12,720.00	\$0.05	\$600.00	\$0.02	\$216.00	\$0.03	\$300.00	\$0.014	\$168.00
(h)	Looseleaf Products: Prtg text and cover in full color, including binding.....per page	16,000	\$1.30	\$20,800.00	\$0.24	\$3,840.00	\$0.11	\$1,760.00	\$0.14	\$2,240.00	\$0.054	\$864.00
3. Products for 14 x 20":												
(a)	Saddle-Stitched: Prtg text in black, including binding.....per page	3,600	\$13.00	\$46,800.00	\$0.50	\$1,800.00	\$0.10	\$360.00	\$0.13	\$450.00	\$0.016	\$57.60
(b)	Saddle-Stitched: Prtg text in full color, including binding.....per page	4,800	\$60.00	\$288,000.00	\$1.50	\$7,200.00	\$0.45	\$2,160.00	\$0.40	\$1,920.00	\$0.070	\$336.00
(c)	Perfect-Bound: Prtg text in black, including binding.....per page	5,200	\$40.00	\$208,000.00	\$0.55	\$2,860.00	\$0.12	\$624.00	\$0.15	\$780.00	\$0.017	\$88.40
(d)	Perfect-Bound: Prtg text in full color, including binding.....per page	5,600	\$55.00	\$308,000.00	\$1.60	\$8,960.00	\$0.30	\$1,680.00	\$0.51	\$2,828.00	\$0.070	\$392.00
(e)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in black including binding.....per side	400	\$40.00	\$16,000.00	\$3.00	\$1,200.00	\$0.10	\$40.00	\$1.00	\$400.00	\$0.020	\$8.00

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			GRAPHIC				WBC Inc, d/b/a					
			COMMUNICATIONS, INC.		GRAY GRAPHICS		TEXAS DIGITAL		LITHEXCEL		DIGITAL IMPRESSIONS	
			Upper Marlboro, MD		CAPITOL HEIGHTS, MD		COPY & PRINT		Albuquerque, NM		FREDERICKSBURG, VA	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	San Antonio, TX	UNIT RATE	COST	UNIT RATE	COST	
II.	PRINTING AND BINDING:											
3.	Products for 14 x 20":											
(f)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in full color, including binding.....per side	400	\$60.00	\$24,000.00	\$5.00	\$2,000.00	\$0.30	\$120.00	\$2.50	\$1,000.00	\$0.072	\$28.80
(g)	Looseleaf Products: Prtg text and cover in black, including binding.....per page	3,200	\$13.00	\$41,600.00	\$0.65	\$2,080.00	\$0.08	\$256.00	\$0.10	\$313.60	\$0.021	\$67.20
(h)	Looseleaf Products: Prtg text and cover in full color, including binding.....per page	4,560	\$50.00	\$228,000.00	\$1.80	\$8,208.00	\$0.17	\$775.20	\$0.50	\$2,280.00	\$0.072	\$328.32
III.	PAPER: Per Leaf											
1.	Products for 5 x 5", 5 x 8" and 6 x 9":											
(a)	White Offset Book (50-lb.)	27,040	\$0.01	\$270.40	\$0.02	\$540.80	\$0.01	\$189.28	\$0.01	\$270.40	\$0.003	\$81.12
(b)	White Litho (Gloss) Coated Book (70-lb.)	23,200	\$0.02	\$348.00	\$0.04	\$928.00	\$0.02	\$348.00	\$0.02	\$348.00	\$0.007	\$162.40
(c)	White Litho (Gloss) Coated Cover (80-lb.)	1,350	\$0.02	\$27.00	\$0.15	\$202.50	\$0.03	\$33.75	\$0.05	\$67.50	\$0.012	\$16.20
2.	Products for 7 x 10" and 8-1/2 x 11":											
(a)	White Offset Book (50-lb.)	24,600	\$0.02	\$369.00	\$0.03	\$738.00	\$0.01	\$172.20	\$0.02	\$369.00	\$0.005	\$123.00
(b)	White Litho (Gloss) Coated Book (70-lb.)	41,600	\$0.02	\$832.00	\$0.05	\$2,080.00	\$0.02	\$624.00	\$0.02	\$748.80	\$0.014	\$582.40
(c)	White Litho (Gloss) Coated Cover (80-lb.)	3,600	\$0.03	\$108.00	\$0.20	\$720.00	\$0.03	\$90.00	\$0.07	\$234.00	\$0.025	\$90.00
3.	Products for 14 x 20":											
(a)	White Offset Book (50-lb.)	6,000	\$0.05	\$300.00	\$0.50	\$3,000.00	\$0.03	\$180.00	\$0.03	\$180.00	\$0.021	\$126.00
(b)	White Litho (Gloss) Coated Book (70-lb.)	7,480	\$0.06	\$448.80	\$0.75	\$5,610.00	\$0.06	\$448.80	\$0.05	\$374.00	\$0.031	\$231.88
(c)	White Litho (Gloss) Coated Cover (80-lb.)	800	\$0.11	\$88.00	\$0.60	\$480.00	\$0.06	\$48.00	\$0.15	\$120.00	\$0.074	\$59.20
IV.	PACKING AND DISTRIBUTION:											
(a)	Sgl/mult cps in kraft envelopes to 200 lvs..per env.	5	\$1.25	\$6.25	\$1.00	\$5.00	\$5.00	\$25.00	\$1.00	\$5.00	\$0.060	\$0.30
(b)	Sgl/mult cps over 200 lvs to 12-lbs.....per bag/bdl	22	\$3.00	\$66.00	\$1.50	\$33.00	\$30.00	\$660.00	\$1.80	\$39.60	\$0.390	\$8.58
(c)	Quantities over 12-lbs to 24-lbs...per bdl/container	20	\$3.00	\$60.00	\$1.75	\$35.00	\$35.00	\$700.00	\$2.50	\$50.00	\$1.250	\$25.00
(d)	Quantities over 24-lbs to 36-lbs.....per container	40	\$3.50	\$140.00	\$2.00	\$80.00	\$40.00	\$1,600.00	\$3.50	\$140.00	\$1.320	\$52.80
CONTRACTOR TOTALS				\$2,015,217.25		\$82,500.00		\$29,406.67		\$35,592.60		\$10,724.43
DISCOUNT			0.5%	\$10,076.09	2.00%	\$1,650.00	1.00%	\$294.07	1.00%	\$355.93	2.00%	\$214.49
DISCOUNTED TOTALS				\$2,005,141.16		\$80,850.00		\$29,112.60		\$35,236.67		\$10,509.94
												AWARDED

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Title: PRINT ON DEMAND PUBLICATIONS				
ITEM NO.	DESCRIPTION	BASIS OF AWARD	CURRENT CONTRACTOR	
			UNIT RATE	DIGITAL IMPRESSIONS COST
I. PREPRESS:				
(a)	Scanning text matter.....per page	2,400	No Charge	0.00
(b)	Scanning halftones (digitization).....per illustration	258	No Charge	0.00
	Makeready and/or Setup			
II. PRINTING AND BINDING:				
1. Products for 5 x 5", 5 x 8" and 6 x 9"				
(a)	Saddle-Stitched: Prtg text in black, including binding.....per page	7,680	\$0.006	\$46.08
(b)	Saddle-Stitched: Prtg text in full color, including binding.....per page	22,400	\$0.037	\$828.80
(c)	Perfect-Bound: Prtg text in black, including binding.....per page	38,400	\$0.007	\$268.80
(d)	Perfect-Bound: Prtg text in full color, including binding.....per page	18,000	\$0.038	\$684.00
(e)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in black including binding.....per side	640	\$0.006	\$3.84
(f)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in full color, including binding.....per side	1,270	\$0.037	\$46.99
(g)	Looseleaf Products: Prtg text and cover in black, including binding.....per page	8,000	\$0.006	\$48.00
(h)	Looseleaf Products: Prtg text and cover in full color, including binding.....per page	6,000	\$0.032	\$192.00
2. Products for 7 x 10" and 8-1/2 x 11":				
(a)	Saddle-Stitched: Prtg text in black, including binding.....per page	7,200	\$0.013	\$93.60
(b)	Saddle-Stitched: Prtg text in full color, including binding.....per page	43,200	\$0.056	\$2,419.20
(c)	Perfect-Bound: Prtg text in black, including binding.....per page	30,000	\$0.014	\$420.00
(d)	Perfect-Bound: Prtg text in full color, including binding.....per page	24,000	\$0.066	\$1,584.00
(e)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in black including binding.....per side	1,400	\$0.014	\$19.60
(f)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in full color, including binding.....per side	1,800	\$0.058	\$104.40
(g)	Looseleaf Products: Prtg text and cover in black, including binding.....per page	12,000	\$0.012	\$144.00
(h)	Looseleaf Products: Prtg text and cover in full color, including binding.....per page	16,000	\$0.054	\$864.00
3. Products for 14 x 20":				
(a)	Saddle-Stitched: Prtg text in black, including binding.....per page	3,600	\$0.016	\$57.60
(b)	Saddle-Stitched: Prtg text in full color, including binding.....per page	4,800	\$0.070	\$336.00
(c)	Perfect-Bound: Prtg text in black, including binding.....per page	5,200	\$0.017	\$88.40
(d)	Perfect-Bound: Prtg text in full color, including binding.....per page	5,600	\$0.070	\$392.00
(e)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in black including binding.....per side	400	\$0.020	\$8.00

Program No. 243-S Term 08/12/14 To 07/31/15				
Title: PRINT ON DEMAND PUBLICATIONS				
			CURRENT CONTRACTOR	
			DIGITAL IMPRESSIONS	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST
II. PRINTING AND BINDING:				
3. Products for 14 x 20":				
(f)	Cover: Prtg Covers 1 & 4 or Covers 2 & 3 in full color, including binding.....per side	400	\$0.072	\$28.80
(g)	Looseleaf Products: Prtg text and cover in black, including binding.....per page	3,200	\$0.021	\$67.20
(h)	Looseleaf Products: Prtg text and cover in full color, including binding.....per page	4,560	\$0.072	\$328.32
III. PAPER: Per Leaf				
1.	Products for 5 x 5", 5 x 8" and 6 x 9":			
(a)	White Offset Book (50-lb.)	27,040	\$0.002	\$54.08
(b)	White Litho (Gloss) Coated Book (70-lb.)	23,200	\$0.007	\$162.40
(c)	White Litho (Gloss) Coated Cover (80-lb.)	1,350	\$0.012	\$16.20
2.	Products for 7 x 10" and 8-1/2 x 11":			
(a)	White Offset Book (50-lb.)	24,600	\$0.004	\$98.40
(b)	White Litho (Gloss) Coated Book (70-lb.)	41,600	\$0.014	\$582.40
(c)	White Litho (Gloss) Coated Cover (80-lb.)	3,600	\$0.025	\$90.00
3.	Products for 14 x 20":			
(a)	White Offset Book (50-lb.)	6,000	\$0.021	\$126.00
(b)	White Litho (Gloss) Coated Book (70-lb.)	7,480	\$0.031	\$231.88
(c)	White Litho (Gloss) Coated Cover (80-lb.)	800	\$0.074	\$59.20
IV. PACKING AND DISTRIBUTION:				
(a)	Sgl/mult cps in kraft envelopes to 200 lvs..per env.	5	\$0.050	\$0.25
(b)	Sgl/mult cps over 200 lvs to 12-lbs.....per bag/bdl	22	\$0.390	\$8.58
(c)	Quantities over 12-lbs to 24-lbs...per bdl/container	20	\$1.250	\$25.00
(d)	Quantities over 24-lbs to 36-lbs.....per container	40	\$1.320	\$52.80
CONTRACTOR TOTALS				\$10,580.82
			2.00%	\$211.62
DISCOUNT				
DISCOUNTED TOTALS				\$10,369.20