

Program No 0284-S Term 08/26/13 To 07/31/14												
TITLE: VA SURVEY MAILERS												
			DATA		GRAY		GRC					
			INTEGRATORS		GRAPHICS		ENTERPRISES		HBP, INC.		NPC, INC.	
			Fredericksburg, VA		Capitol Heights, MD		Warrenton, VA		Hagerstown, MD		Claysburg, PA	
			BASIS OF AWARD									
ITEMS NO.	DESCRIPTION		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PROOFS:												
(a)	Adobe Acrobat PDF soft proof.....per item/per proof.....	108	\$0.00	\$0.00	\$20.00	\$2,160.00	\$32.00	\$3,456.00	\$25.00	\$2,700.00	\$5.00	\$540.00
(b)	Digital one-piece composite laminated color proofsper trim/page-size unit.	189	\$0.00	\$0.00	\$15.00	\$2,835.00	\$6.00	\$1,134.00	\$60.00	\$11,340.00	\$10.00	\$1,890.00
II. PRINTING, VARIABLE IMAGING, BINDING, AND CONSTRUCTION:												
(a)	Postcards: Printing face and back in a single ink color, including variable imaging and binding.....per postcard.....											
	Makeready and/or Setup.....	60	\$25.00	\$1,500.00	\$400.00	\$24,000.00	\$240.00	\$14,400.00	\$672.50	\$40,350.00	\$90.00	\$5,400.00
	Running Per 1,000 Copies.....	346	\$15.00	\$5,190.00	\$100.00	\$34,600.00	\$48.27	\$16,701.42	\$62.40	\$21,590.40	\$17.50	\$6,055.00
(b)	Cover Letters: Printing face only in black ink only, including bindingper letter.....											
	Makeready and/or Setup.....	67	\$25.00	\$1,675.00	\$150.00	\$10,050.00	\$46.00	\$3,082.00	\$111.00	\$7,437.00	\$62.85	\$4,210.95
	Running Per 1,000 Copies.....	346	\$20.00	\$6,920.00	\$40.00	\$13,840.00	\$21.15	\$7,317.90	\$40.80	\$14,116.80	\$11.80	\$4,082.80
(c)	Cover Letters: Printing face only in black ink and one additional color including binding.....per letter.....											
	Makeready and/or Setup.....	17	\$25.00	\$425.00	\$200.00	\$3,400.00	\$80.00	\$1,360.00	\$211.00	\$3,587.00	\$84.75	\$1,440.75
	Running Per 1,000 Copies.....	87	\$33.00	\$2,871.00	\$50.00	\$4,350.00	\$63.46	\$5,521.02	\$69.00	\$6,003.00	\$12.65	\$1,100.55
(d)	Four-Page Questionnaires: Printing in two ink colors, including variable and bindingper questionnaire.....											
	Makeready and/or Setup.....	25	\$25.00	\$625.00	\$600.00	\$15,000.00	\$108.00	\$2,700.00	\$717.00	\$17,925.00	\$212.50	\$5,312.50
	Running Per 1,000 Copies.....	130	\$50.00	\$6,500.00	\$400.00	\$52,000.00	\$110.60	\$14,378.00	\$230.30	\$29,939.00	\$72.75	\$9,457.50
(e)	Six-Page Questionnaires: Printing in two ink color, including variable imaging and bindingper questionnaire.....											
	Makeready and/or Setup.....	59	\$25.00	\$1,475.00	\$800.00	\$47,200.00	\$147.00	\$8,673.00	\$995.50	\$58,734.50	\$250.00	\$14,750.00
	Running Per 1,000 Copies.....	303	\$70.00	\$21,210.00	\$600.00	\$181,800.00	\$169.90	\$51,479.70	\$345.45	\$104,671.35	\$103.50	\$31,360.50
(f)	BRE Envelope: Printing face only in a single ink color, including constructionper envelope.....											
	Makeready and/or Setup.....	84	\$0.00	\$0.00	\$150.00	\$12,600.00	\$87.00	\$7,308.00	\$262.00	\$22,008.00	\$30.50	\$2,562.00
	Running Per 1,000 Copies.....	433	\$15.00	\$6,495.00	\$65.00	\$28,145.00	\$41.80	\$18,099.40	\$28.75	\$12,446.25	\$31.80	\$13,769.40
(g)	OME Envelope: Printing face only in a single ink color, including constructionper envelope.....											
	Makeready and/or Setup.....	84	\$0.00	\$0.00	\$200.00	\$16,800.00	\$87.00	\$7,308.00	\$262.00	\$22,008.00	\$30.50	\$2,562.00
	Running Per 1,000 Copies.....	433	\$14.00	\$6,062.00	\$100.00	\$43,300.00	\$43.07	\$18,649.31	\$31.75	\$13,747.75	\$39.00	\$16,887.00
III. INSERTING AND MAILING:												
	Per 1,000 Survey Mailers.....	433	\$20.00	\$8,660.00	\$50.00	\$21,650.00	\$95.32	\$41,273.56	\$258.50	\$111,930.50	\$39.50	\$17,103.50
CONTRACTOR TOTALS				\$69,608.00		\$513,730.00		\$222,841.31		\$488,088.30		\$138,484.45
DISCOUNT			2.00%	\$1,392.16	1.00%	\$5,137.30	2.00%	\$4,456.83	0.50%	\$2,440.44	0.25%	\$346.21
DISCOUNTED TOTALS				\$68,215.84		\$508,592.70		\$218,384.48		\$485,647.86		\$138,138.24
											AWARDED	