

PROGRAM NO. 4544-S CONTRACT PERIOD: May 1, 2014 through April 30, 2015 plus four option years

TITLE: Forms and Pamphlets - U.S. Fish and Wildlife Service

ITEM	DESCRIPTION	BASIS OF AWARD	Harris & Co. Inc Salem, OH		JB Printing Kalamazoo, MI		WBC Inc DBA Lithexcel Albuquerque, NM		Western Graphics St. Paul, MN		GPO Estimate	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	PRINTING:											
A.	FORMS											
(1)	Black Ink or a Color Other than Black:											
	Makeready and Setup, per printed side											
(a)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	8	\$30.00	\$240.00	\$31.00	\$248.00	\$48.00	\$384.00	\$33.21	\$265.68	\$35.55	\$284.42
(b)	Format B - 8-1/2x14, 8-1/2x16	8	\$38.00	\$304.00	\$38.80	\$310.40	\$48.00	\$384.00	\$36.08	\$288.64	\$40.22	\$321.76
(c)	Format C - 8-3/4x20, 8-1/2x20	8	\$48.00	\$384.00	\$48.50	\$388.00	\$68.00	\$544.00	\$48.50	\$388.00	\$53.25	\$426.00
(d)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	8	\$50.00	\$400.00	\$60.15	\$481.20	\$98.00	\$784.00	\$60.14	\$481.12	\$67.07	\$536.58
	Quantities up to 5,000 copies, running per printed side, per 100 copies:											
(e)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	200	\$2.25	\$450.00	\$2.25	\$450.00	\$1.50	\$300.00	\$2.41	\$482.00	\$2.10	\$420.50
(f)	Format B - 8-1/2x14, 8-1/2x16	200	\$2.25	\$450.00	\$2.25	\$450.00	\$2.00	\$400.00	\$2.09	\$418.00	\$2.15	\$429.50
(g)	Format C - 8-3/4x20, 8-1/2x20	40	\$2.65	\$106.00	\$3.30	\$132.00	\$3.00	\$120.00	\$3.07	\$122.80	\$3.01	\$120.20
(h)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	200	\$2.95	\$590.00	\$3.30	\$660.00	\$4.00	\$800.00	\$3.53	\$706.00	\$3.45	\$689.00
	Quantities over 5,000 copies, running per printed side, per 100 copies:											
(i)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	204	\$2.15	\$438.60	\$2.15	\$438.60	\$1.30	\$265.20	\$2.04	\$416.16	\$1.91	\$389.64
(j)	Format B - 8-1/2x14, 8-1/2x16	204	\$1.95	\$397.80	\$2.15	\$438.60	\$1.50	\$306.00	\$2.00	\$408.00	\$1.90	\$387.60
(k)	Format C - 8-3/4x20, 8-1/2x20	204	\$2.48	\$505.92	\$3.15	\$642.60	\$2.50	\$510.00	\$2.94	\$599.76	\$2.77	\$564.57
(l)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	204	\$2.95	\$601.80	\$3.15	\$642.60	\$3.00	\$612.00	\$2.94	\$599.76	\$3.01	\$614.04
(2)	Each Additional Color of Ink:											
	Makeready and Setup, per printed side											
(a)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	4	\$43.00	\$172.00	\$45.00	\$180.00	\$30.00	\$120.00	\$46.56	\$186.24	\$41.14	\$164.56
(b)	Format B - 8-1/2x14, 8-1/2x16	4	\$43.00	\$172.00	\$45.00	\$180.00	\$30.00	\$120.00	\$43.30	\$173.20	\$40.33	\$161.30
(c)	Format C - 8-3/4x20, 8-1/2x20	4	\$43.00	\$172.00	\$45.00	\$180.00	\$48.00	\$192.00	\$43.30	\$173.20	\$44.83	\$179.30
(d)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	4	\$43.00	\$172.00	\$45.00	\$180.00	\$68.00	\$272.00	\$46.56	\$186.24	\$50.64	\$202.56
	Quantities up to 5,000 copies, running per printed side, per 100 copies:											
(e)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	100	\$2.25	\$225.00	\$2.25	\$225.00	\$2.00	\$200.00	\$2.41	\$241.00	\$2.23	\$222.75
(f)	Format B - 8-1/2x14, 8-1/2x16	100	\$2.50	\$250.00	\$2.25	\$225.00	\$3.00	\$300.00	\$2.09	\$209.00	\$2.46	\$246.00
(g)	Format C - 8-3/4x20, 8-1/2x20	20	\$3.95	\$79.00	\$3.30	\$66.00	\$4.00	\$80.00	\$3.14	\$62.80	\$3.60	\$71.95
(h)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	100	\$4.90	\$490.00	\$3.30	\$330.00	\$5.00	\$500.00	\$3.53	\$353.00	\$4.18	\$418.25
	Quantities over 5,000 copies, running per printed side, per 100 copies:											
(i)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	102	\$1.80	\$183.60	\$2.15	\$219.30	\$1.50	\$153.00	\$2.24	\$228.48	\$1.92	\$196.10
(j)	Format B - 8-1/2x14, 8-1/2x16	102	\$1.95	\$198.90	\$2.15	\$219.30	\$2.50	\$255.00	\$1.94	\$197.88	\$2.14	\$217.77
(k)	Format C - 8-3/4x20, 8-1/2x20	102	\$2.95	\$300.90	\$3.15	\$321.30	\$3.50	\$357.00	\$2.92	\$297.84	\$3.13	\$319.26
(l)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	102	\$3.95	\$402.90	\$3.15	\$321.30	\$4.50	\$459.00	\$3.28	\$334.56	\$3.72	\$379.44
(3)	4-Color Process:											
	Makeready and Setup, per printed side											
(a)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	16	\$90.00	\$1,440.00	\$415.00	\$6,640.00	\$80.00	\$1,280.00	\$387.11	\$6,193.76	\$243.03	\$3,888.44
(b)	Format B - 8-1/2x14, 8-1/2x16	4	\$90.00	\$360.00	\$415.00	\$1,660.00	\$110.00	\$440.00	\$403.76	\$1,615.04	\$254.69	\$1,018.76
(c)	Format C - 8-3/4x20, 8-1/2x20	4	\$90.00	\$360.00	\$415.00	\$1,660.00	\$180.00	\$720.00	\$374.63	\$1,498.52	\$264.91	\$1,059.63
(d)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	16	\$90.00	\$1,440.00	\$415.00	\$6,640.00	\$260.00	\$4,160.00	\$387.11	\$6,193.76	\$288.03	\$4,608.44
	Quantities up to 5,000 copies, running per printed side, per 100 copies:											
(e)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	600	\$2.25	\$1,350.00	\$3.40	\$2,040.00	\$3.00	\$1,800.00	\$3.16	\$1,896.00	\$2.95	\$1,771.50
(f)	Format B - 8-1/2x14, 8-1/2x16	100	\$1.80	\$180.00	\$4.40	\$440.00	\$4.00	\$400.00	\$4.75	\$475.00	\$3.74	\$373.75
(g)	Format C - 8-3/4x20, 8-1/2x20	20	\$2.35	\$47.00	\$4.40	\$88.00	\$5.00	\$100.00	\$4.13	\$82.60	\$3.97	\$79.40
(h)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	600	\$2.75	\$1,650.00	\$9.95	\$5,970.00	\$6.00	\$3,600.00	\$8.96	\$5,376.00	\$6.92	\$4,149.00
	Quantities over 5,000 copies, running per printed side, per 100 copies:											
(i)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	400	\$1.80	\$720.00	\$2.35	\$940.00	\$2.50	\$1,000.00	\$2.19	\$876.00	\$2.21	\$884.00
(j)	Format B - 8-1/2x14, 8-1/2x16	200	\$2.45	\$490.00	\$3.40	\$680.00	\$3.50	\$700.00	\$3.64	\$728.00	\$3.25	\$649.50
(k)	Format C - 8-3/4x20, 8-1/2x20	102	\$3.85	\$392.70	\$3.40	\$346.80	\$4.50	\$459.00	\$3.07	\$313.14	\$3.71	\$377.91
(l)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	400	\$2.90	\$1,160.00	\$4.55	\$1,820.00	\$5.50	\$2,200.00	\$4.30	\$1,720.00	\$4.31	\$1,725.00
B.	PAMPHLETS - Complete Product											
	(includes paper JCP A240), per page whether printed or blank:											
(1)	Black Ink or a Color Other than Black:											
(a)	Makeready and Setup, per page	48	\$35.00	\$1,680.00	\$26.00	\$1,248.00	\$48.00	\$2,304.00	\$25.96	\$1,246.08	\$33.74	\$1,619.52
(b)	Up to 10,000 Copies, running per page, per 100 copies	1600	\$2.15	\$3,440.00	\$1.55	\$2,480.00	\$3.50	\$5,600.00	\$1.69	\$2,704.00	\$2.22	\$3,556.00
(c)	Over 10,000 Copies to 20,000 Copies, running per page, per 100 copies	1616	\$1.74	\$2,811.84	\$1.35	\$2,181.60	\$3.00	\$4,848.00	\$1.22	\$1,971.52	\$1.83	\$2,953.24
(2)	Each Additional Color of Ink:											
(a)	Makeready and Setup, per page	24	\$4.95	\$118.80	\$12.65	\$303.60	\$48.00	\$1,152.00	\$11.77	\$282.48	\$19.34	\$464.22
(b)	Up to 10,000 Copies, running per page, per 100 copies	800	\$0.80	\$640.00	\$0.79	\$632.00	\$2.00	\$1,600.00	\$0.79	\$632.00	\$1.10	\$876.00
(c)	Over 10,000 Copies to 20,000 Copies, running per page, per 100 copies	808	\$0.72	\$581.76	\$0.70	\$565.60	\$1.50	\$1,212.00	\$0.63	\$509.04	\$0.89	\$717.10
(3)	4-Color Process:											
(a)	Makeready and Setup, per page	48	\$30.00	\$1,440.00	\$103.00	\$4,944.00	\$208.00	\$9,984.00	\$110.21	\$5,290.08	\$112.80	\$5,414.52
(b)	Up to 10,000 Copies, running per page, per 100 copies	1600	\$2.15	\$3,440.00	\$2.15	\$3,440.00	\$5.00	\$8,000.00	\$2.32	\$3,712.00	\$2.91	\$4,648.00
(c)	Over 10,000 Copies to 20,000 Copies, running per page, per 100 copies	1616	\$1.73	\$2,795.68	\$1.75	\$2,828.00	\$4.00	\$6,464.00	\$1.87	\$3,021.92	\$2.34	\$3,777.40

C.	PAMPHLETS, SELF-COVER WITH FOLD-IN PANEL - Complete Product											
	(includes paper JCP A240), per page whether printed or blank:											
(1)	Black Ink or a Color Other than Black											
(a)	Makeready and Setup, per page	48	\$30.00	\$1,440.00	\$103.00	\$4,944.00	\$68.00	\$3,264.00	\$92.70	\$4,449.60	\$73.43	\$3,524.40
(b)	Up to 10, 000 Copies, running per page, per 100 copies	1600	\$2.10	\$3,360.00	\$2.15	\$3,440.00	\$4.00	\$6,400.00	\$1.94	\$3,104.00	\$2.55	\$4,076.00
(c)	Over 10,000 Copies to 20,000 Copies, running per page, per 100 copies	1616	\$1.80	\$2,908.80	\$1.85	\$2,989.60	\$3.60	\$5,817.60	\$1.69	\$2,731.04	\$2.24	\$3,611.76
(2)	Each Additional Color of Ink											
(a)	Makeready and Setup, per page	24	\$5.00	\$120.00	\$54.00	\$1,296.00	\$68.00	\$1,632.00	\$48.60	\$1,166.40	\$43.90	\$1,053.60
(b)	Up to 10, 000 Copies, running per page, per 100 copies	800	\$2.35	\$1,880.00	\$1.75	\$1,400.00	\$2.00	\$1,600.00	\$1.57	\$1,256.00	\$1.92	\$1,534.00
(c)	Over 10,000 Copies to 20,000 Copies, running per page, per 100 copies	808	\$2.15	\$1,737.20	\$1.45	\$1,171.60	\$1.80	\$1,454.40	\$1.35	\$1,090.80	\$1.69	\$1,363.50
(3)	4-Color Process											
(a)	Makeready and Setup, per page	32	\$30.00	\$960.00	\$260.00	\$8,320.00	\$240.00	\$7,680.00	\$234.00	\$7,488.00	\$191.00	\$6,112.00
(b)	Up to 10, 000 Copies, running per page, per 100 copies	800	\$2.85	\$2,280.00	\$2.90	\$2,320.00	\$5.00	\$4,000.00	\$2.72	\$2,176.00	\$3.37	\$2,694.00
(c)	Over 10,000 Copies to 20,000 Copies, running per page, per 100 copies	808	\$2.35	\$1,898.80	\$2.35	\$1,898.80	\$4.00	\$3,232.00	\$2.16	\$1,745.28	\$2.72	\$2,193.72
II.	PAPER (FORMS ONLY, DOES NOT APPLY TO PAMPHLETS):											
	All Per 100 Sheets											
A.	White Matte Coated Offset Book (80 lb)											
(1)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	600	\$2.40	\$1,440.00	\$2.05	\$1,230.00	\$2.20	\$1,320.00	\$2.76	\$1,656.00	\$2.35	\$1,411.50
(2)	Format B - 8-1/2x14, 8-1/2x16	300	\$3.50	\$1,050.00	\$3.05	\$915.00	\$4.00	\$1,200.00	\$4.49	\$1,347.00	\$3.76	\$1,128.00
(3)	Format C - 8-3/4x20, 8-1/2x20	250	\$4.65	\$1,162.50	\$4.05	\$1,012.50	\$6.00	\$1,500.00	\$5.44	\$1,360.00	\$5.04	\$1,258.75
(4)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	500	\$8.25	\$4,125.00	\$8.00	\$4,000.00	\$8.00	\$4,000.00	\$9.87	\$4,935.00	\$8.53	\$4,265.00
B.	White Matte Finish Cover (80 lbs)											
(1)	Format A - 4x8-1/2, 8-1/2x11, 8x12, 8-1/2x12	102	\$6.20	\$632.40	\$4.00	\$408.00	\$5.50	\$561.00	\$7.56	\$771.12	\$5.82	\$593.13
(2)	Format B - 8-1/2x14, 8-1/2x16	51	\$10.50	\$535.50	\$6.00	\$306.00	\$10.50	\$535.50	\$12.17	\$620.67	\$9.79	\$499.42
(3)	Format C - 8-3/4x20, 8-1/2x20	51	\$10.50	\$535.50	\$8.00	\$408.00	\$16.00	\$816.00	\$12.17	\$620.67	\$11.67	\$595.06
(4)	Format D - 17x11, 17x12, 17x16, 17x20, 17x24, 18x12, 24x8-1/2	51	\$15.00	\$765.00	\$16.00	\$816.00	\$20.00	\$1,020.00	\$19.80	\$1,009.80	\$17.70	\$902.70
III.	PROOFS AND AUTHOR'S ALTERATIONS:											
A.	Digital color content proofs, per page	312	\$3.00	\$936.00	\$1.75	\$546.00	\$2.50	\$780.00	\$0.87	\$271.44	\$2.03	\$633.36
B.	G-7 profiled proofs, per page	312	\$15.00	\$4,680.00	\$3.00	\$936.00	\$16.00	\$4,992.00	\$3.90	\$1,216.80	\$9.48	\$2,956.20
C.	PDF proofs, per page	62	NC	\$0.00	\$2.50	\$155.00	\$3.00	\$186.00	\$0.75	\$46.50	\$1.56	\$96.88
D.	System timework, per hour	5	\$30.00	\$150.00	\$30.00	\$150.00	\$80.00	\$400.00	\$89.00	\$445.00	\$57.25	\$286.25
	Any charge made under "System timework" must be supported by a statement outlining in detail the operation for which payment is claimed. In case of dispute, the Contracting Officer reserves the right to be the final judge as to the operations and/or number of hours chargeable.											
IV.	ADDITIONAL OPERATIONS:											
A.	FOLDING (FORMS ONLY)											
	Parallel and/or right angle folding, per 100 forms	3578	\$1.05	\$3,756.90	\$1.20	\$4,293.60	\$2.00	\$7,156.00	\$1.69	\$6,046.82	\$1.49	\$5,313.33
V.	SHIPPING CHARGES:											
A.	Shipments up to but not exceeding 225 lbs											
(1)	Cost per 100 lbs. (cwt) to Zone 2	4	\$28.25	\$113.00	\$64.00	\$256.00	\$89.00	\$356.00	\$31.70	\$126.80	\$53.24	\$212.95
(2)	Cost per 100 lbs. (cwt) to Zone 3	3	\$29.95	\$89.85	\$84.00	\$252.00	\$99.00	\$297.00	\$33.95	\$101.85	\$61.73	\$185.18
(3)	Cost per 100 lbs. (cwt) to Zone 4	8	\$32.15	\$257.20	\$48.00	\$384.00	\$99.00	\$792.00	\$35.93	\$287.44	\$53.77	\$430.16
B.	Shipments over 225 lbs. but not exceeding 1000 lbs											
(1)	Cost per 100 lbs. (cwt) to Zone 2	18	\$21.00	\$378.00	\$41.00	\$738.00	\$79.00	\$1,422.00	\$25.00	\$450.00	\$41.50	\$747.00
(2)	Cost per 100 lbs. (cwt) to Zone 3	33	\$22.95	\$757.35	\$49.00	\$1,617.00	\$89.00	\$2,937.00	\$26.80	\$884.40	\$46.94	\$1,548.94
(3)	Cost per 100 lbs. (cwt) to Zone 4	51	\$25.65	\$1,308.15	\$41.00	\$2,091.00	\$89.00	\$4,539.00	\$28.34	\$1,445.34	\$46.00	\$2,345.87
	TOTAL OFFER :			\$73,481.35		\$103,770.98		\$136,329.70		\$103,006.07		\$104,147.03
	DISCOUNT :		0.25%	\$183.70	1.00%	\$1,037.71	1.00%	\$1,363.30	0.00%	\$0.00	1.00%	\$1,041.47
	NET OFFER :			\$73,297.65		\$102,733.27		\$134,966.40		\$103,006.07		\$103,105.56
	AWARDED											

Prepared by: FM

Proofready by: