

Program 5546-S Contract Term: August 1, 2013 through July 31, 2014 plus four option years

Title: Training Manuals in Black Ink Only, Over 400 Copies

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ITEM	DESCRIPTION	BASIS OF AWARD	A+W Graphics Dallas, TX		Alcom Printing Marleysville, PA		Bhadra Corporation d/b/a Boss and Hughes Houston, TX		D & D Business, Inc. / DDI Printing Willowbrook, IL		Envision Print Wichita, KS	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT											
(a)	Black ink											
(1)	Makeready and/or setup.....per page	9,225	\$0.50	\$4,612.50	\$0.40	\$3,690.00	NC	\$0.00	\$0.49	\$4,520.25	NC	\$0.00
(2)	Running.....per page, per 100 copies	109,343	\$1.20	\$131,211.60	\$0.73	\$79,820.39	\$1.45	\$158,547.35	\$0.96	\$104,969.28	\$0.71	\$77,633.53
	TOTAL OFFER:			\$135,824.10		\$83,510.39		\$158,547.35		\$109,489.53		\$77,633.53
	DISCOUNT:		1.00%	\$1,358.24	3.00%	\$2,505.31	0.00%	\$0.00	0.50%	\$547.45	0.00%	\$0.00
	NET OFFER:			\$134,465.86		\$81,005.08		\$158,547.35		\$108,942.08		\$77,633.53
	FREIGHT CHARGES					\$16,703.11						\$8,929.42
	DISCOUNTED OFFER WITH FREIGHT					\$97,708.19						\$86,562.95
											AWARDED	

Prepared by: TF
Reviewed by: FM

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ITEM	DESCRIPTION	BASIS OF AWARD	Gray Graphics Capitol Heights, MD		K-B Offset Printing, Inc State College, PA		WBC Inc. d/b/a Lithexcel Albuquerque, NM		NPC, Inc Claysburg, PA		Spot Printing Villa Park, IL	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT											
(a)	Black ink											
(1)	Makeready and/or setup.....per page	9,225	\$4.00	\$36,900.00	\$1.00	\$9,225.00	\$5.00	\$46,125.00	\$0.46	\$4,243.50	\$0.30	\$2,767.50
(2)	Running.....per page, per 100 copies	109,343	\$0.70	\$76,540.10	\$1.70	\$185,883.10	\$2.50	\$273,357.50	\$0.66	\$72,166.38	\$0.90	\$98,408.70
	TOTAL OFFER:			\$113,440.10		\$195,108.10		\$319,482.50		\$76,409.88		\$101,176.20
	DISCOUNT:		1.00%	\$1,134.40	0.00%	\$0.00	1.00%	\$3,194.83	0.25%	\$191.02	2.00%	\$2,023.52
	NET OFFER:			\$112,305.70		\$195,108.10		\$316,287.67		\$76,218.86		\$99,152.68
	FREIGHT CHARGES									\$16,292.23		
	DISCOUNTED OFFER WITH FREIGHT									\$92,511.09		

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ITEM	DESCRIPTION	BASIS OF AWARD	TPS Enterprises Inc Newton, IL		Texas Digital Copy San Antonio, TX		The P. A. Hutchison Company Mayfield, PA		West Shore Printing Mechanicsburg, PA		Previous Contractor TPS Enterprises Inc Newton, IL	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT											
(a)	Black ink											
(1)	Makeready and/or setup.....per page	9,225	\$0.45	\$4,151.25	NC	\$0.00	\$0.60	\$5,535.00	\$0.90	\$8,302.50	\$0.45	\$4,151.25
(2)	Running.....per page, per 100 copies	109,343	\$0.75	\$82,007.25	\$1.50	\$164,014.50	\$1.033	\$112,951.32	\$0.70	\$76,540.10	\$0.75	\$82,007.25
	TOTAL OFFER:			\$86,158.50		\$164,014.50		\$118,486.32		\$84,842.60		\$86,158.50
	DISCOUNT:		4.00%	\$3,446.34	1.00%	\$1,640.15	5.00%	\$5,924.32	2.00%	\$1,696.85	3.00%	\$2,584.76
	NET OFFER:			\$82,712.16		\$162,374.35		\$112,562.00		\$83,145.75		\$83,573.74
	FREIGHT CHARGES			\$11,627.99								\$11,627.99
	DISCOUNTED OFFER WITH FREIGHT			\$94,340.15								\$95,201.73

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 Reviewed by: FM